

Results Q2/H1 2014

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PBT up +45% y-o-y to EUR 45 mn in Q2;
H1 2014 with EUR 83 mn ahead of guidance

Analyst Call

Munich/Unterschleissheim, 14th August 2014

Andreas Arndt, CFO

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New business & Markets

- New business of EUR 2.7 bn in Q2 (+51% y-o-y) marks one of the strongest quarters in pbb's history, matching high volumes of typically strong fourth quarters
- Despite increasing competition, new business written at attractive margins while maintaining the bank's conservative risk approach

Earnings

- Strong pre-tax profit of EUR 45 mn in Q2 (+45% y-o-y) based on further positive operative development and supported by one-off effects from early redemptions
- Continued positive trend in base line revenues from lending business – loan-loss provisions remain on low level
- Operating cost base reduced by -23% y-o-y

B/S, Capital & Funding

- Core portfolios growing – strategic new business more than compensates for maturities
- Capitalisation remains solid with CET 1 ratio¹ of 18.9%
- Lower funding needs due to optimisation of funding profile on the basis of a more than adequate liquidity position

Portfolio & Risk

- Strict risk management and underwriting discipline continued, therefore persistently high portfolio quality and low risk costs
- Total problem loans remain on low level

¹ Pro-forma according to the 'Waiver Rule' regulated in Article 7 CRR

Key figures H1/14

H1/14 (EUR)

Income statement	PBT	83 mn	<ul style="list-style-type: none"> ■ Pre-tax profit up +38% y-o-y to EUR 83 mn (H1/13: EUR 60 mn) and thus ahead of guidance (full-year: EUR >140 mn) <ul style="list-style-type: none"> – Net interest income strongly up by +27% (adjusted for one-off effects) – Loan-loss provisions remain on low level (EUR -2 mn) – Operating cost base significantly reduced (-21%) following the termination of the FMS-WM servicing by end of Sep 2013 and additional cost measures
	NII	195 mn	
	LLPs	-2 mn	
	GAE	-124 mn	
Capital	RWA	17.7 bn	<ul style="list-style-type: none"> ■ RWA slightly down by -2% to EUR 17.7 bn ■ Solid CET 1 ratio¹ of 18.9% (simulation as of 12/13: 18.4%)
	CET 1 ¹	18.9 %	
New business	Total	4.3 bn	<ul style="list-style-type: none"> ■ Strong origination activities in Q2 result in a total new business volume of EUR 4.3 bn in H1 (+27% y-o-y; H1/13: EUR 3.4 bn) ■ New business written at attractive margins while maintaining conservative risk profile – REF: avg. LTV 63% (new commitments)
	REF	3.7 bn	
	PIF	0.6 bn	
Funding	LT	3.1 bn	<ul style="list-style-type: none"> ■ New long-term funding of EUR 3.1 bn (H1/13: EUR 5.0 bn) reflects lower funding needs due to optimisation of funding profile on the basis of a more than adequate liquidity position ■ Positive development of deposit platform ‘pbbdirekt.com’ with total deposits of EUR 1.4 bn (12/13: EUR 0.6 bn)
	pbb direkt	0.8 bn	
Portfolio & Risk	Total	65.5 bn	<ul style="list-style-type: none"> ■ Strategic portfolios (REF+ PIF) growing – new business more than compensates for maturities ■ Total problem loans down by -11% to EUR 840 mn (12/13: EUR 940 mn) – total problem exposure adequately covered by 32%
	REF	23.5 bn	
	PIF	8.7 bn	

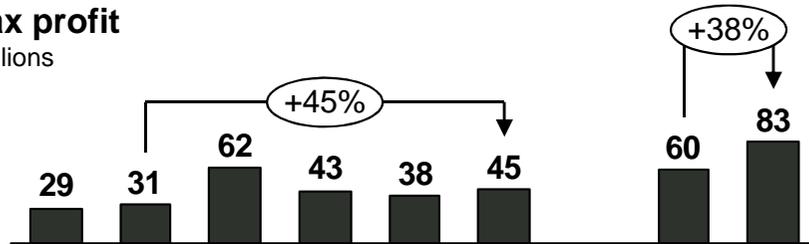
¹ Pro-forma according to the ‘Waiver Rule’ regulated in Article 7 CRR

Income statement

Continued positive trend in base line revenues from lending business and significantly reduced operating cost base

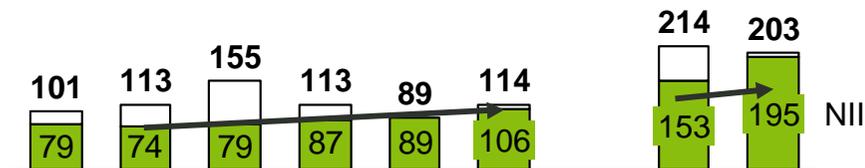
Pre-tax profit

EUR millions



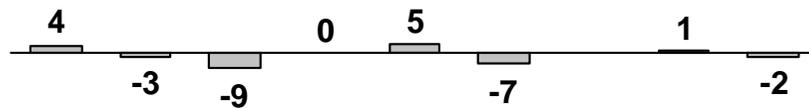
Operating income

EUR millions



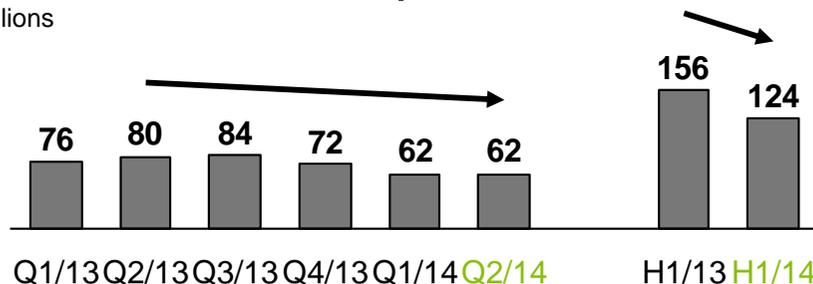
Loan-loss provisions

EUR millions



General and administrative expenses

EUR millions



Key drivers H1/14 vs. H1/13:

- Profitability of the portfolio continues to increase
- LLPs remain on low level
- Operating cost base significantly reduced
- Negative effects from derivative valuation

- NII continues positive trend
- No fee income from FMS-WM servicing¹ since Oct 2013 (H1/13: EUR 42 mn)

- LLPs required for only a few individual cases

- Termination of FMS-WM servicing¹ and transfer of related staff by end of Sep 2013
- Lower expenses for IT and professional services
- Strict cost discipline

¹ Except for a few services that cannot be obtained otherwise and which have continued to be provided after Sep 2013

Income statement

Net interest income continues positive trend

Income/expenses from lending business

EUR millions

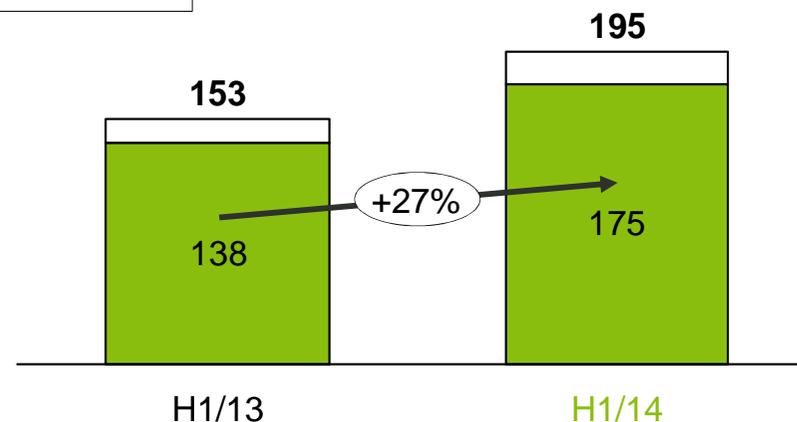
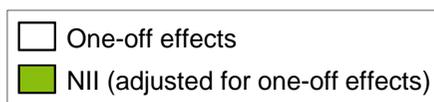
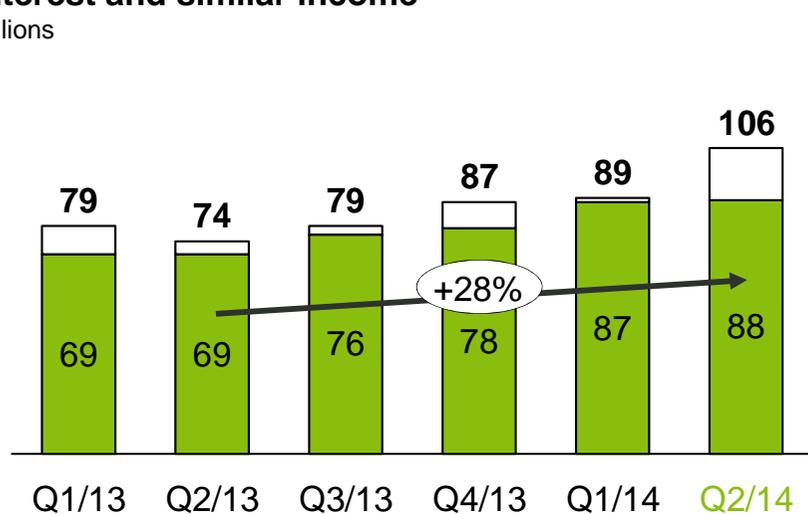
	H1/13	H1/14
Net interest and similar income	153	195
<i>thereof: one-off effects</i>	15	20
Net fee and commission income	2	0
Net releases loan-loss provisions	1	-2

Key drivers H1/14 vs. H1/13:

- Ongoing replacement of lower margin existing portfolio by higher margin strategic new business
- LLPs required for only a few individual cases

Net interest and similar income

EUR millions



Income statement

Operating cost base significantly reduced following the termination of the FMS-WM servicing by end of Sep 2013 and additional cost measures

Income/expenses from further business activities

EUR millions

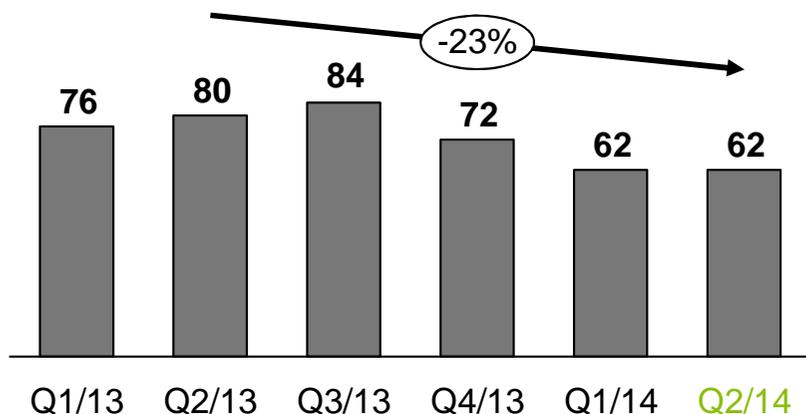
	H1/13	H1/14
Net other operating income/expenses	56	31
<i>thereof: FMS-WM servicing¹</i>	42	0
<i>IT services DEPFA</i>	20	18
Net miscellaneous income/expenses	1	6
General and administrative expenses	-156	-124

Key drivers H1/14 vs. H1/13:

- No fee income from FMS-WM servicing¹ since Oct 2013
- Release of restructuring provisions in Q1/14
- Operating cost base significantly reduced
 - Termination of FMS-WM servicing¹ and transfer of related staff by end of Sep 2013
 - Lower expenses for IT and professional services
 - Strict cost discipline

General and administrative expenses

EUR millions



¹ Except for a few services that cannot be obtained otherwise and which have continued to be provided after Sep 2013

Income statement

Income/expenses from financial instruments primarily driven by derivative valuation

Income/expenses from financial instruments

EUR millions

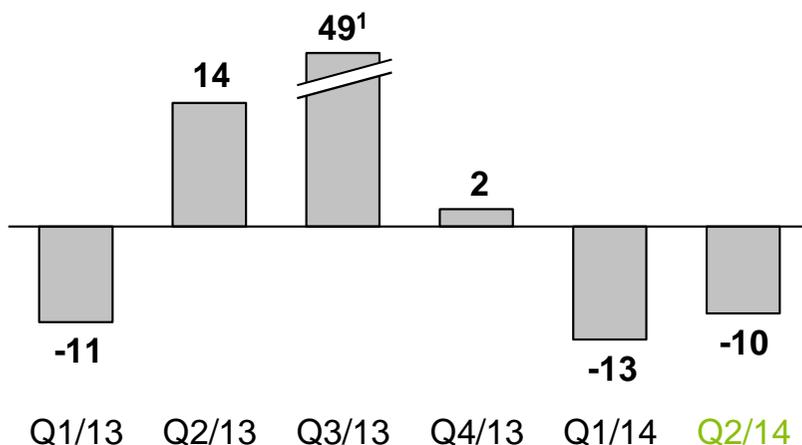
	H1/13	H1/14
Net trading income	-2	-18
Net income from financial investments	1	1
Net income from hedging relationships	4	-6
Total	3	-23

Key drivers H1/14 vs. H1/13:

- Net trading income driven by derivative valuation
 - Negative valuation effects on derivatives due to decline of long-term interest rates
 - EUR -5 mn bCVA, primarily reflecting further improved credit spread of pbb (H1/13: EUR 4 mn)
- Only small P/L effect from hedge accounting

Total result from financial instruments

EUR millions



¹ Incl. gain from sale of a restructured property (EUR 92 mn) and negative one-off effect from change to OIS discounting and termination of a derivative (EUR -55 mn)

Capital

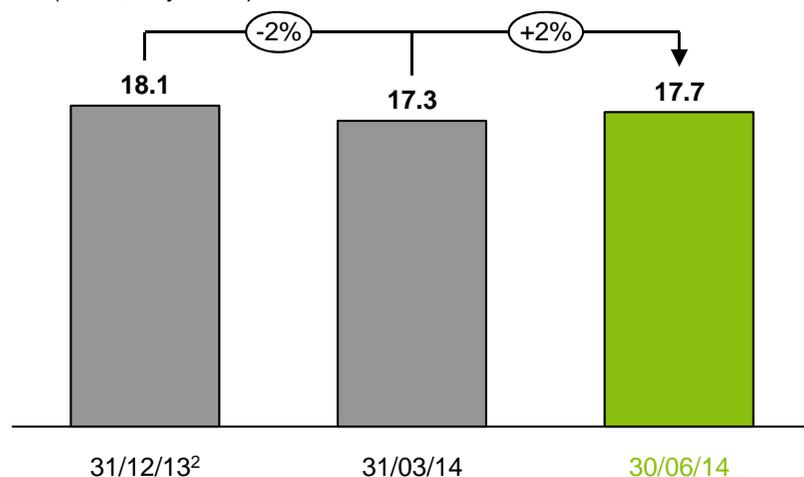
pbb with solid capital ratios under Basel III

The regulatory capital ratios stated are calculated on an unaudited pro-forma basis. According to the 'Waiver Rule' regulated in Article 7 CRR, Deutsche Pfandbriefbank AG is exempt from calculating the equity capital ratio and the core capital ratio on a sub-group level.



Basel III: RWA

EUR billions (IFRS, fully IRBA)¹



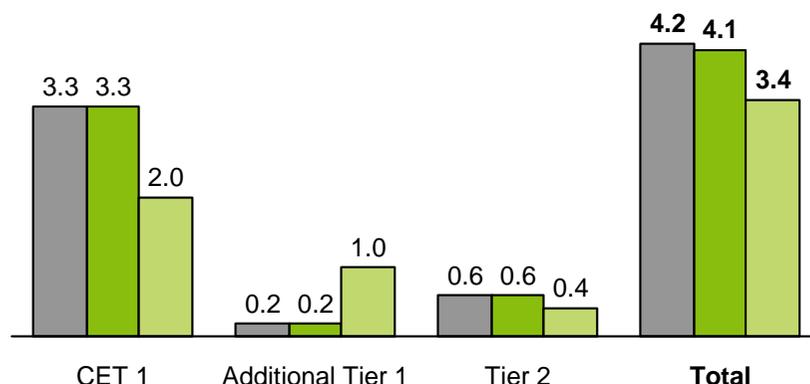
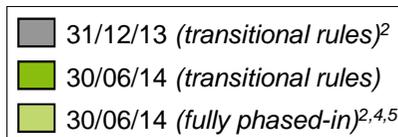
Basel III: Capital ratios

% (IFRS, fully IRBA)³

	31/12/13 (transitional rules) ²	30/06/14 (transitional rules)	30/06/14 (fully phased-in) ^{2,4,5}
CET 1 <i>(min.)</i>	18.4 <i>(4.0)</i>	18.9 <i>(4.0)</i>	11.5 <i>(7.0)</i>
Tier 1 <i>(min.)</i>	19.6 <i>(5.5)</i>	20.0 <i>(5.5)</i>	17.1 <i>(8.5)</i>
Own funds <i>(min)</i>	23.1 <i>(8.0)</i>	23.1 <i>(8.0)</i>	19.3 <i>(10.5)</i>

Basel III: Capital

EUR billions (IFRS, fully IRBA)³



- RWA slightly up in Q2, due to increased strategic assets
- SoFFin silent participation (EUR 1 bn) currently recognised in CET 1 (fully phased-in: Additional Tier 1)
- Hybrid capital (EUR 350 mn) currently recognised with 80% in Additional Tier I (fully phased-in: not eligible)

Note: Figures may not add up due to rounding

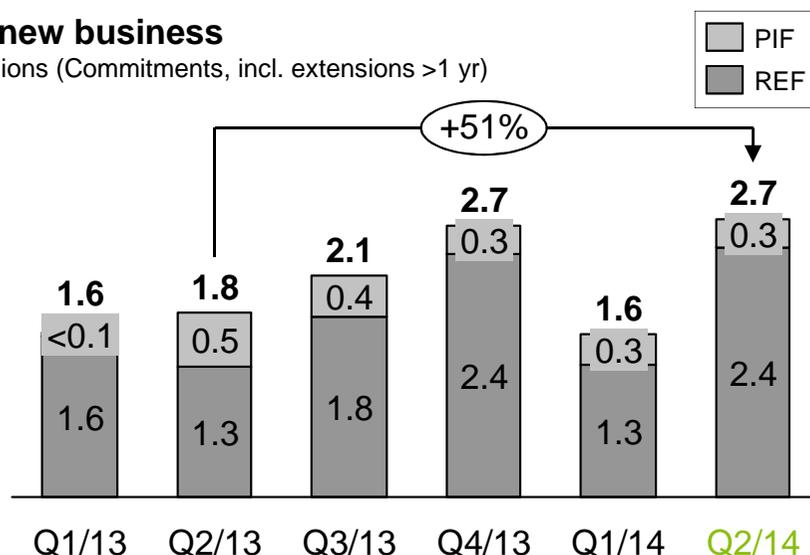
1 No transitional rules to be applied 2 Simulation, incl. SolvV 100 netting 3 Incl. full-year result 2013 4 Based on currently known Basel III rules 5 Actual figures may vary significantly from simulation

New business

New business of EUR 2.7 bn in Q2 (+51% y-o-y) marks one of the strongest quarters in pbb's history, matching high volumes of typically strong fourth quarters

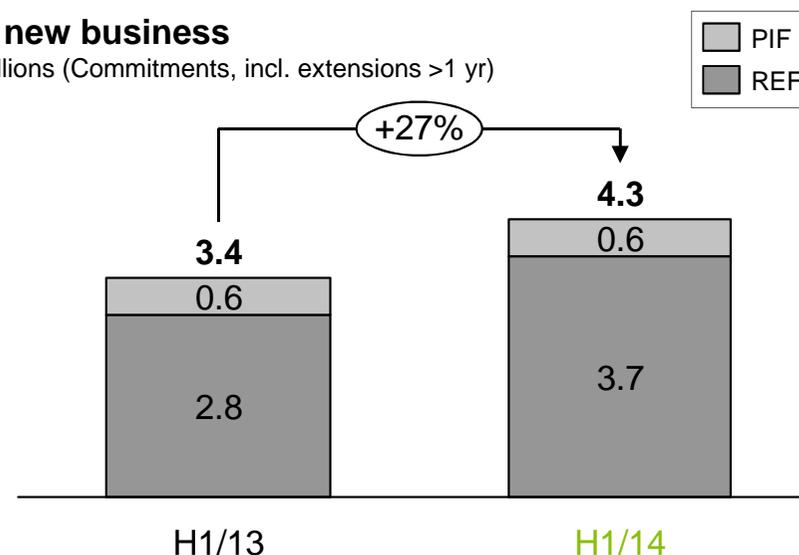
Total new business

EUR billions (Commitments, incl. extensions >1 yr)



Total new business

EUR billions (Commitments, incl. extensions >1 yr)



REF	2013	H1/14
Total new business	EUR 7.0 bn	EUR 3.7 bn
<i>thereof: Extensions >1 year</i>	<i>EUR 1.7 bn</i>	<i>EUR 0.9 bn</i>
No. of deals	131	74
Average maturity _(legal maturity)	~4.4 yrs	~5.0 yrs
Average LTV _{(New commitments)¹}	61%	63%
Average gross margin	>225 bp	>225 bp

PIF	2013	H1/14
Total new business	EUR 1.2 bn	EUR 0.6 bn
No. of deals	34	19
Average maturity _(WAL)	~8.1 yrs	~6.2 yrs
Average gross margin	>100 bp	>75 bp

- Lower avg. gross margin in H1/14 reflects higher share (47%) of lower margin German business (2013: 38%)

Note: Figures may not add up due to rounding 1 Avg. LTV (extensions): 66% (H1/14); 74% (2013)

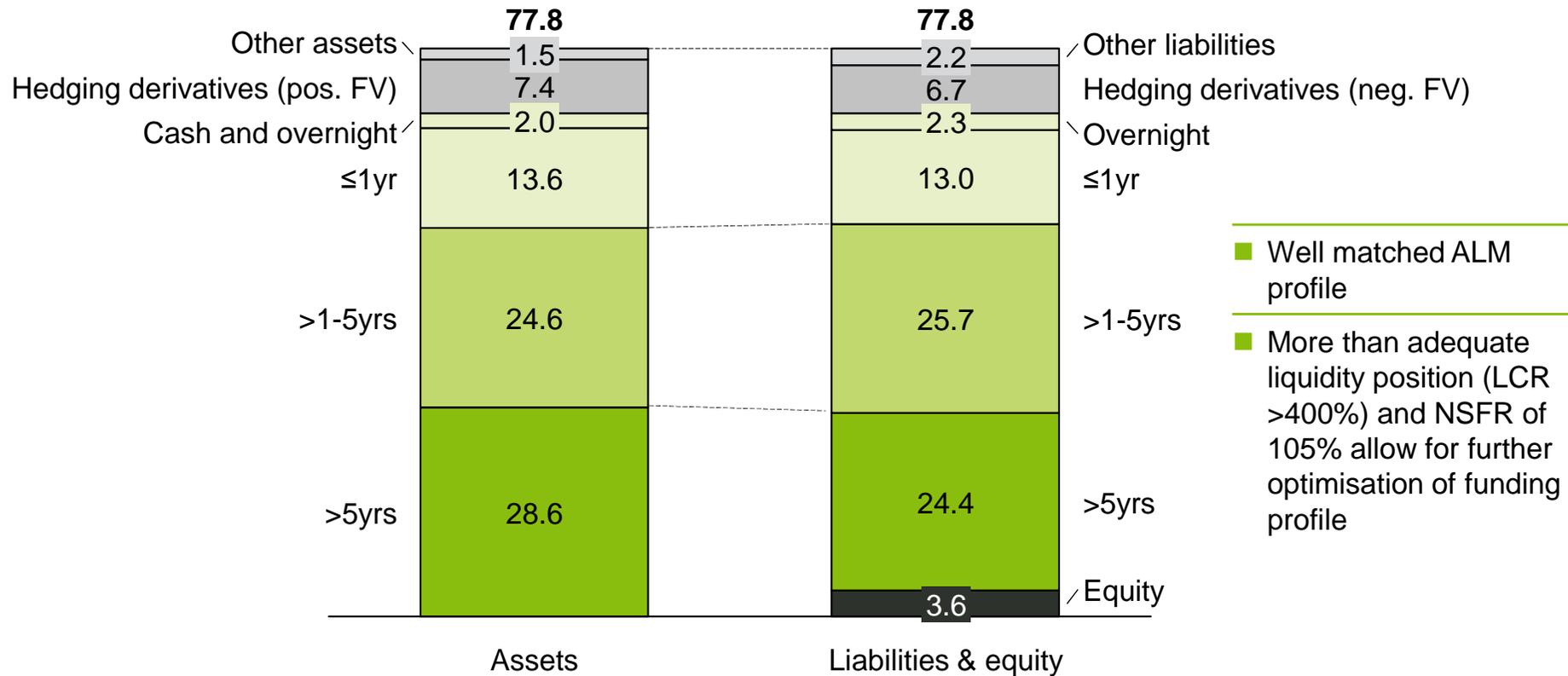
Balance sheet

Well matched ALM profile



Balance sheet

30/06/2014: EUR billions



- Well matched ALM profile
- More than adequate liquidity position (LCR >400%) and NSFR of 105% allow for further optimisation of funding profile

Note: Figures may not add up due to rounding

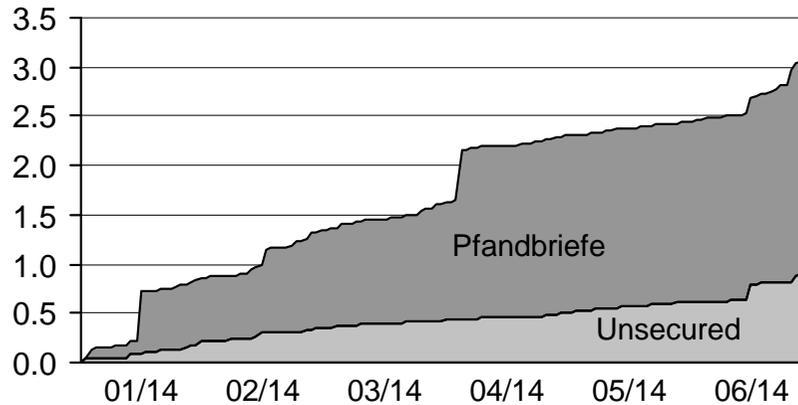
Funding

New long-term funding of EUR 3.1 bn reflects lower funding needs due to optimisation of funding profile on the basis of a more than adequate liquidity position



New long-term funding

EUR billions¹



Mortgage Pfandbrief

- **Two EUR-benchmarks** with 5- and 8-year maturities + **two taps**
- Tight Pfandbrief spreads and low yield environment led to **higher demand for longer maturities**
- Still **only issuer of SEK** with strong private placements (SEK 600 mn)

Public Sector Pfandbrief

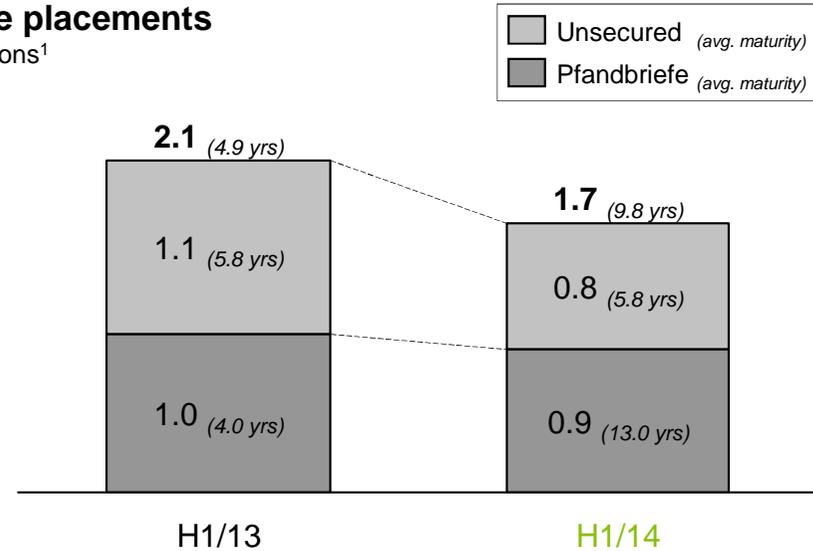
- Strong asset maturities by end of 2013 led to **reduced funding need**

Senior Unsecured

- No need for a public benchmark issuance in H1/14 – however, **one tap in Q2**
- **Private placements** at **reduced spread levels**
- Issuance of **first unsecured bonds in SEK in Q1** (SEK 550 mn)

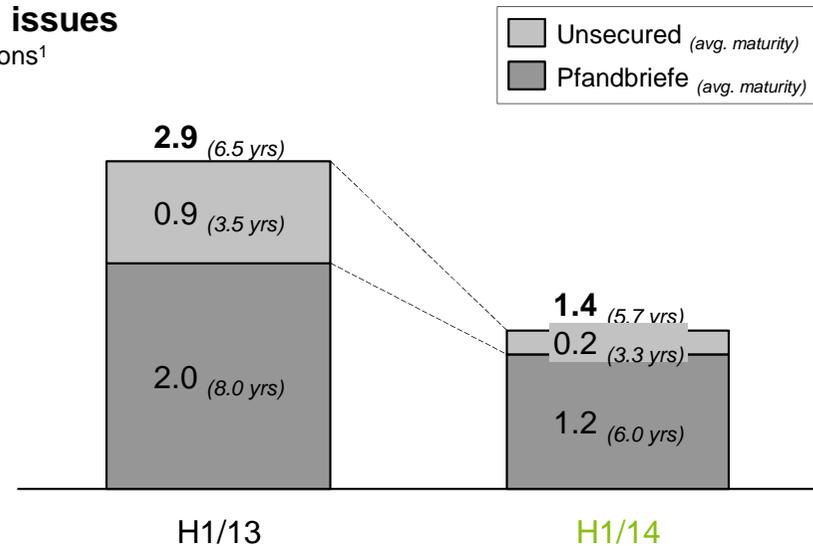
Private placements

EUR billions¹



Public issues

EUR billions¹



Note: Figures may not add up due to rounding 1 Excl. money market and deposit business

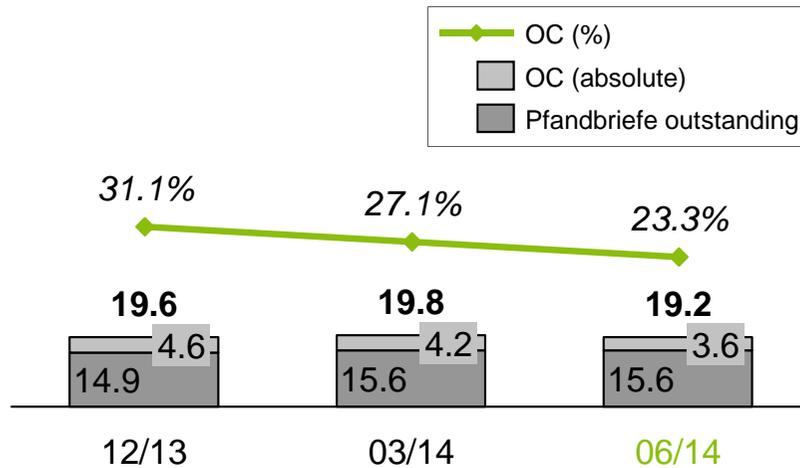
Funding

Over-collateralisation remains on comfortable level in both cover pools



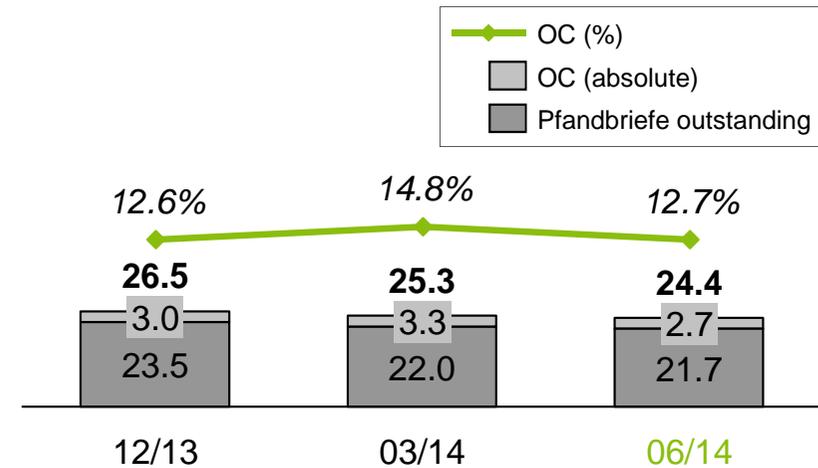
Mortgage Cover Pool: Total cover funds

EUR billions (Nominal)



Public Sector Cover Pool: Total cover funds

EUR billions (Nominal)



Key drivers H1/14:

- Further optimisation of cover pool resulted in lower OC requirement

Key drivers Q2/14:

- Planned run-down of the non-strategic Public Budget Finance portfolio results in declining cover funds

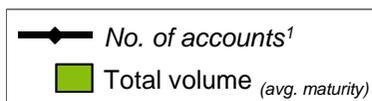
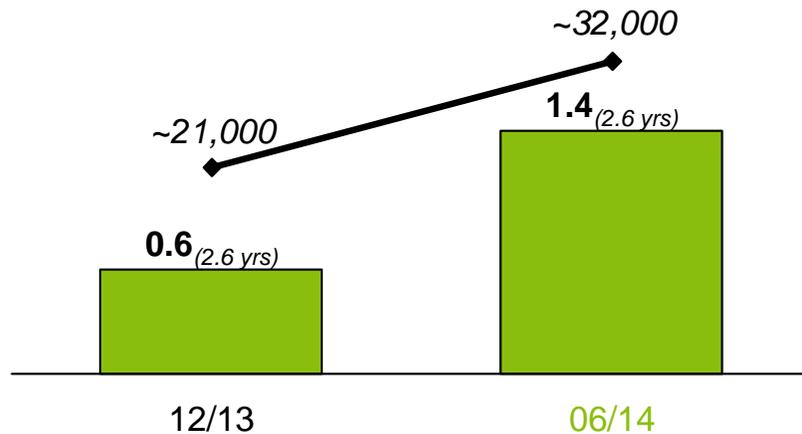
Note: Figures may not add up due to rounding

Funding

Positive development of deposit platform 'pbbdirekt.com' with total deposits of EUR 1.4 bn – product range further broadened

Total deposits

EUR billions



- Number of clients constantly growing despite two interest rate reductions since launch in March 2013
- Product range further broadened by 'Festgeld PLUS', combining the advantages of overnight and term deposits (term deposit with option of up to 20% overnight availability)

¹ Only accounts with money inflow, excluding terminated accounts

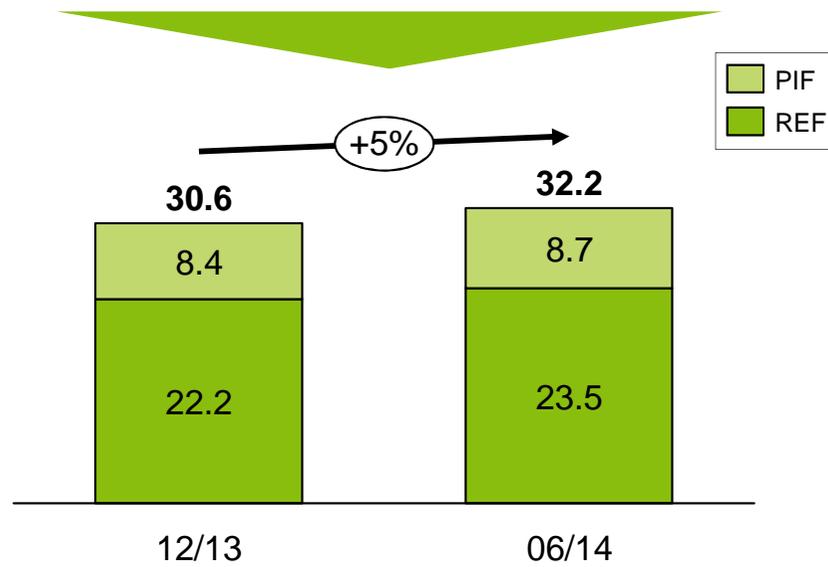
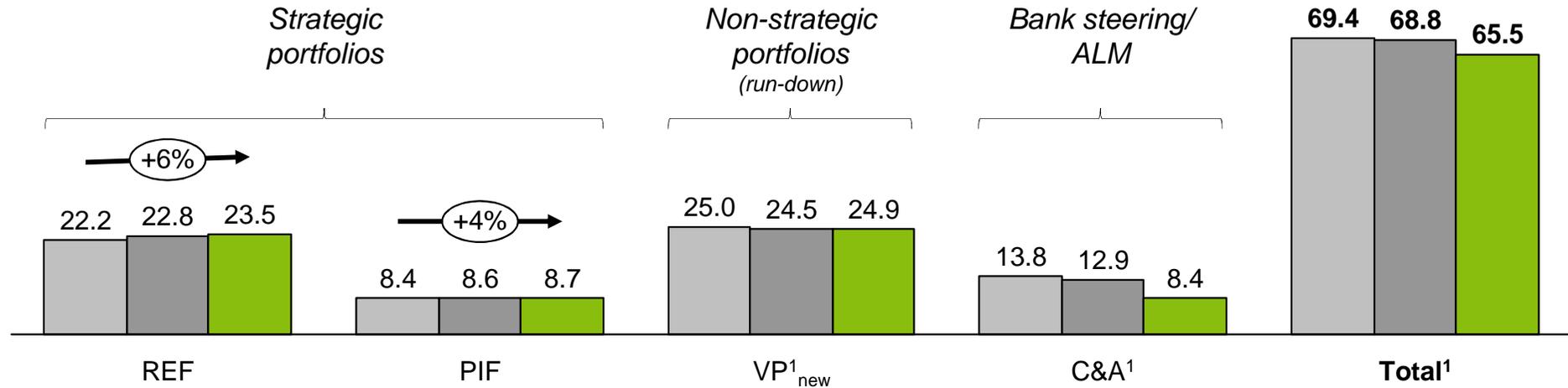
Portfolio

Strategic portfolios further growing in Q2

12/13 03/14 06/14

Total portfolio

EUR billions (EaD, Basel III)



- Business segments aligned to strategic scope since Q1
 - Strategic PIF business separated
 - Non-strategic portfolios bundled in Value Portfolio
- Strategic portfolios (REF + PIF) further growing in Q2
 - new business more than compensates for maturities
- Non-strategic Value Portfolio slightly up, mainly reflecting increased hedge adjustments on the basis of further declined long-term interest rates
- Bank steering/ALM portfolio (C&A) optimised, given the negative central bank deposit rate – EUR 4.1 bn shifted from central bank account into reverse repo transactions, which allow for collateral netting

Note: Figures may not add up due to rounding 1 Excl. FMS-WM guaranteed exposure

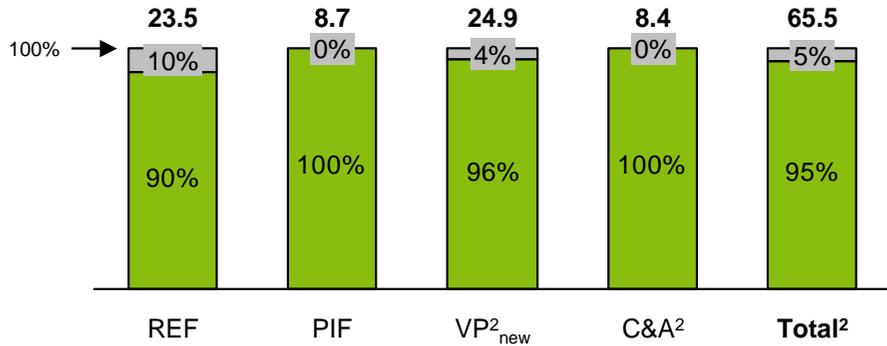
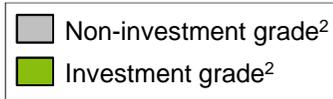
Portfolio

High portfolio quality reflected in sound risk profile and low share of problem loans



Total portfolio: Rating

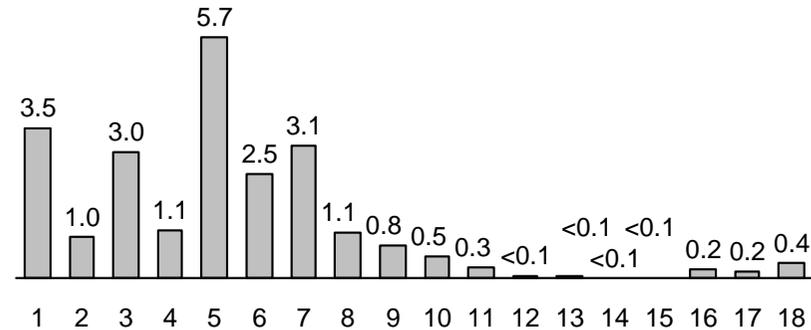
30/06/2014: EUR billions (EaD, Basel III)¹



REF portfolio: EL classes

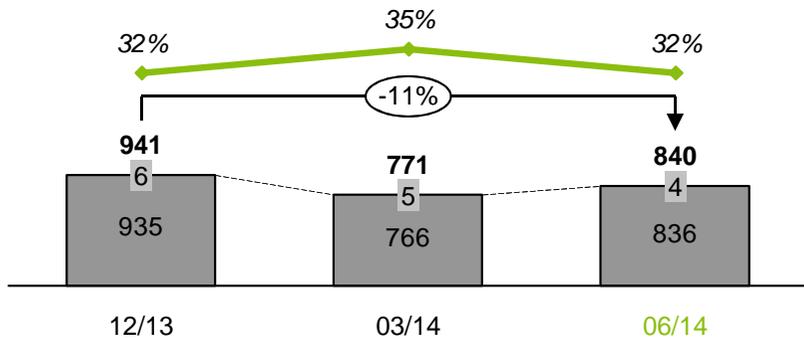
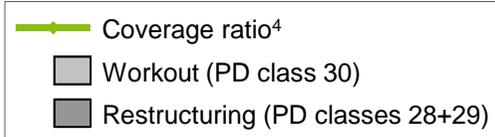
30/06/2014: EUR billions (EaD, Basel III)

EL class	S&P scale
1-5	AAA to A-
6-8	BBB+ to BBB-
9-11	BB+ to BB-
12-14	B+ to B-
15-18	CCC+ and below



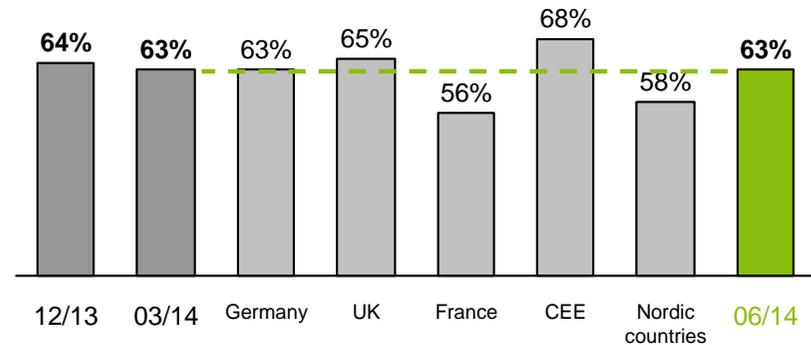
Total problem loans

EUR millions (EaD, Basel III)^{11,3}



REF portfolio: Avg. weighted LTVs

(Commitments)



Note: Figures may not add up due to rounding

¹ Excl. FMS-WM guaranteed exposure

² S&P scale; based on EL classes (investment grade = EL Classes 1-8; non-investment grade = EL classes 9-18)

³ In addition, EUR 1 mn in C&A (03/14: EUR 1 mn; 12/13: EUR 6 mn)

⁴ Individual LLPs (incl. interest) on non-performing exposure + portfolio-based LLPs on PD class 28 / total problem loans + structured products (recognised with nominal amount) - securitised loan parts; disregarding all other collateral

- ▶ **Development of sustainable earnings base on track**
 - ▶ Positive earnings trend from lending business
 - ▶ Strategic core business growing, providing for increasing earnings
- ▶ **Solid capitalisation covers further growth and regulatory challenges comfortably**
- ▶ **Successful new business activities reflect the bank's standing as one of the leading players in its segment**
- ▶ **Stable funding base with diversified funding sources and investor base**
- ▶ **Well matched ALM profile with strong liquidity position**
- ▶ **Sustained strong asset quality – prudent underwriting and risk management framework designed to manage assets through the cycle**

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Appendix

Income statement

Income/Expenses

EUR millions

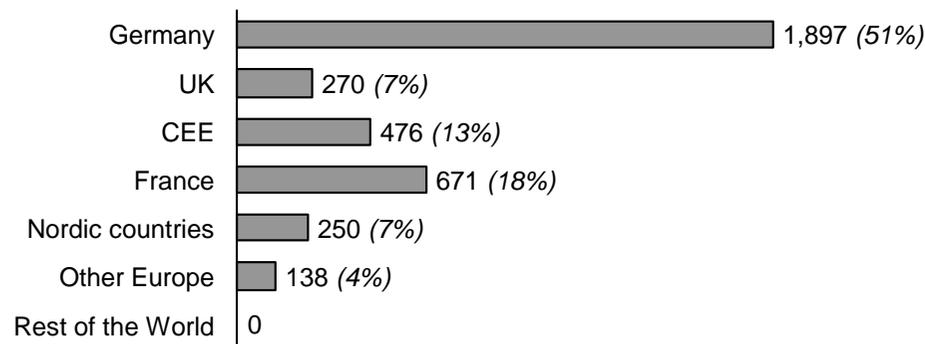
	2010	2011	2012	Q1/13	Q2/13	H1/13	Q3/13	Q4/13	2013	Q1/14	Q2/14	H1/14
Operating income	652	526	467	101	113	214	155	113	482	89	114	203
<i>Net interest and similar income</i>	600	371	296	79	74	153	79	87	319	89	106	195
<i>Net fee and commission income</i>	-10	32	23	1	1	2	3	4	9	0	0	0
<i>Net trading income</i>	77	-8	10	-12	10	-2	-51	2	-51	-9	-9	-18
<i>Net income from financial investments</i>	-17	3	13	1	0	1	97	-2	96	-1	2	1
<i>Net income from hedging relationships</i>	-45	-56	-6	0	4	4	3	2	9	-3	-3	-6
<i>Net other operating income/expenses</i>	47	184	131	32	24	56	24	20	100	13	18	31
Loan-loss provisions	-443	12	4	4	-3	1	-9	0	-8	5	-7	-2
General and administrative expenses	-352	-357	-341	-76	-80	-156	-84	-72	-312	-62	-62	-124
Net miscellaneous income/expenses	8	7	-6	0	1	1	0	2	3	6	0	6
Pre-tax profit/loss	-135	188	124	29	31	60	62	43	165	38	45	83

New business

Real Estate Finance (REF)

New business: Regions

H1 2014: EUR 3,702 million (Commitments, incl. extensions >1 yr)



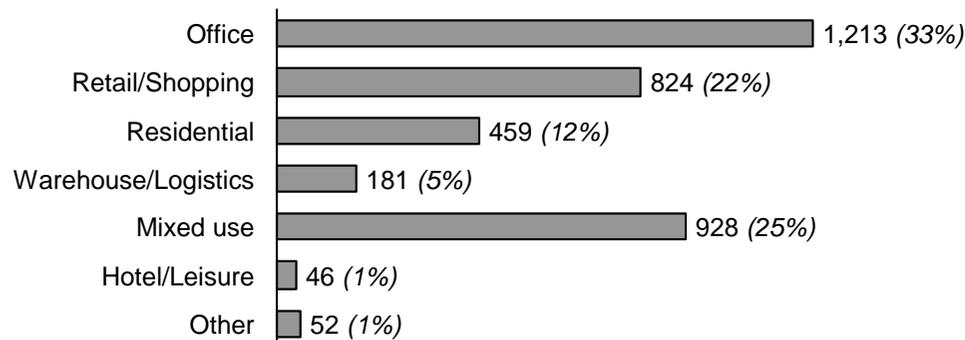
Portfolio: Regions

EUR billions (EaD, Basel III)

	12/13		06/14	
Germany	12.1	54%	12.3	52%
UK	3.5	16%	3.8	16%
CEE	2.1	9%	2.4	10%
France	1.8	8%	2.2	9%
Nordic countries	1.4	6%	1.4	6%
Other Europe	1.4	6%	1.3	6%
Rest of the World	<0.1	<1%	<0.1	<1%
Total	22.2	100%	23.5	100%

New business: Property types

H1 2014: EUR 3,702 million (Commitments, incl. extensions >1 yr)



Portfolio: Property types

EUR billions (EaD, Basel III)

	12/13		06/14	
Office	6.9	31%	7.2	31%
Retail/Shopping	6.2	28%	6.7	28%
Residential	4.9	22%	4.6	20%
Warehouse/Logistics	1.7	8%	1.8	8%
Mixed use	1.0	5%	1.4	6%
Hotel/Leisure	0.4	2%	0.5	2%
Other	1.2	5%	1.3	6%
Total	22.2	100%	23.5	100%

Note: Figures may not add up due to rounding

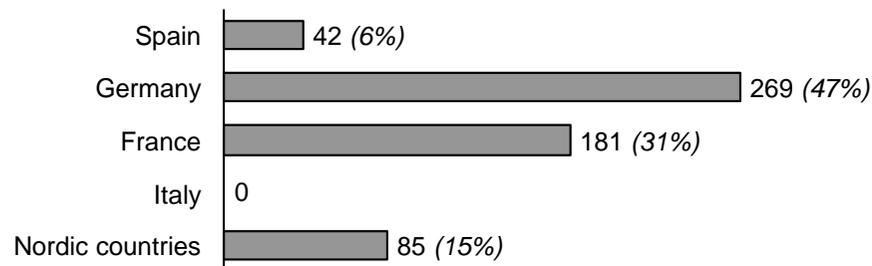
New business

Public Investment Finance (PIF)



New business: Regions

H1 2014: EUR 577 million (New commitments)



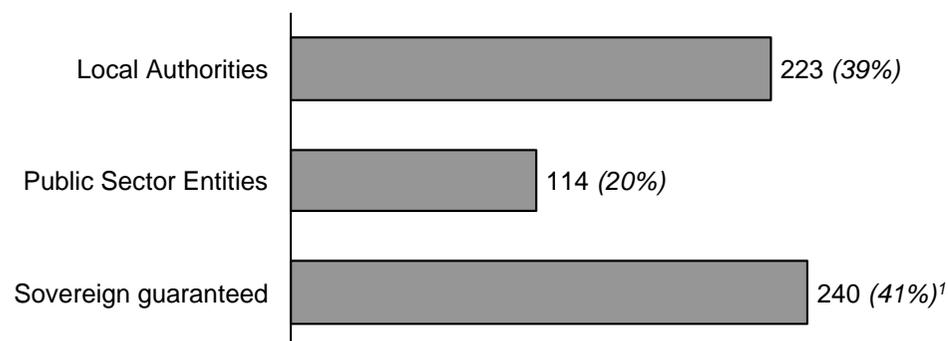
Portfolio: Regions

EUR billions (EaD, Basel III)

	12/13		06/14	
Spain	2.1	25%	2.1	25%
Germany	2.0	24%	2.2	26%
France	1.7	20%	1.8	21%
Italy	1.6	19%	1.5	18%
Other Europe	1.2	12%	0.9	11%
Total	8.4	100%	8.7	100%

New business: Counterparty types

H1 2014: EUR 577 million (New commitments)



Portfolio: Counterparty types

EUR billions (EaD, Basel III)

	12/13		06/14	
Local Authorities	4.6	55%	4.2	49%
Public Sector Entities	1.8	21%	1.8	21%
Corporates and other	1.7	20%	1.7	20%
Sovereign	0.3	4%	0.9	10%
Total	8.4	100%	8.7	100%

Note: Figures may not add up due to rounding 1 100% Germany

Funding

Public benchmark issuances since 2013



Type	WKN	Launch Date	Maturity Date	Size	Spread ¹	Coupon	Issue/Reoffer Price
Senior Unsecured	A1RFBU	17.01.2013	19.07.2016	EUR 500 mn	+138bp	2.000%	99.587%
Mortgage Pfandbrief	A1RFBY	23.01.2013	30.01.2017	EUR 500 mn	+8bp	0.875%	99.585%
<i>Senior Unsecured (1. Tap)</i>	<i>A1RFBU</i>	<i>14.02.2013</i>	<i>19.07.2016</i>	<i>EUR 360 mn</i>	<i>+109bp</i>	<i>2.000%</i>	<i>100.382%</i>
Mortgage Pfandbrief	A1R052	11.03.2013	18.03.2020	EUR 500 mn	+25bp	1.500%	99.487%
Mortgage Pfandbrief	A1R058	08.05.2013	16.05.2016	GBP 200 mn	+50bp²	3mL+45bp	99.852%
Public Sector Pfandbrief	A1R06C	22.05.2013	29.05.2028	EUR 500 mn	+40bp	2.375%	98.612%
<i>Mortgage Pfandbrief (1. Tap)</i>	<i>A1R052</i>	<i>28.05.2013</i>	<i>18.03.2020</i>	<i>EUR 250 mn</i>	<i>+16bp</i>	<i>1.500%</i>	<i>100.835%</i>
<i>Mortgage Pfandbrief (1. Tap)</i>	<i>A1PG3M</i>	<i>28.05.2013</i>	<i>20.12.2019</i>	<i>GBP 75 mn</i>	<i>+83bp³</i>	<i>1.875%</i>	<i>99.589%</i>
<i>Mortgage Pfandbrief (1. Tap)</i>	<i>A1R058</i>	<i>05.08.2013</i>	<i>16.05.2016</i>	<i>GBP 50 mn</i>	<i>+50bp²</i>	<i>3mL+45bp</i>	<i>99.810%</i>
<i>Mortgage Pfandbrief (2. Tap)</i>	<i>A1PG3M</i>	<i>20.08.2013</i>	<i>20.12.2019</i>	<i>GBP 50 mn</i>	<i>+90bp³</i>	<i>1.875%</i>	<i>95.493%</i>
Mortgage Pfandbrief	A1X256	21.08.2013	28.08.2018	EUR 500 mn	+9bp	1.375%	99.803%
<i>Pub. Sec. Pfandbrief (1. Tap)</i>	<i>A1R06C</i>	<i>22.08.2013</i>	<i>29.05.2028</i>	<i>EUR 200 mn</i>	<i>+25bp</i>	<i>2.375%</i>	<i>94.052%</i>
Senior Unsecured	A1X26E	02.09.2013	11.09.2017	EUR 500 mn	+115bp	2.250%	99.799%
<i>Mortgage Pfandbrief (1. Tap)</i>	<i>A1RFBY</i>	<i>04.10.2013</i>	<i>30.01.2017</i>	<i>EUR 100 mn</i>	<i>-1.5bp</i>	<i>0.875%</i>	<i>100.127%</i>
Mortgage Pfandbrief	A1X3LT	14.01.2014	21.01.2022	EUR 500 mn	+17bp	1.875%	99.362%
<i>Mortgage Pfandbrief (2. Tap)</i>	<i>A1MLUW</i>	<i>13.02.2014</i>	<i>03.06.2019</i>	<i>EUR 50 mn</i>	<i>+10bp</i>	<i>2.125%</i>	<i>104.988%</i>
Mortgage Pfandbrief	A11QAP	18.03.2014	25.03.2019	EUR 500 mn	+14bp	1.000%	99.400%
<i>Senior Unsecured (1. Tap)</i>	<i>A1X26E</i>	<i>03.06.2014</i>	<i>11.09.2017</i>	<i>EUR 150 mn</i>	<i>+72bp</i>	<i>2.250%</i>	<i>103.278%</i>
<i>Mortgage Pfandbrief (2. Tap)</i>	<i>A1RFBY</i>	<i>23.06.2014</i>	<i>30.01.2017</i>	<i>EUR 150 mn</i>	<i>-5bp</i>	<i>0.875%</i>	<i>101.466%</i>

1 vs. mid-swap 2 vs. 3mGBP-Libor 3 vs. UK Gilts

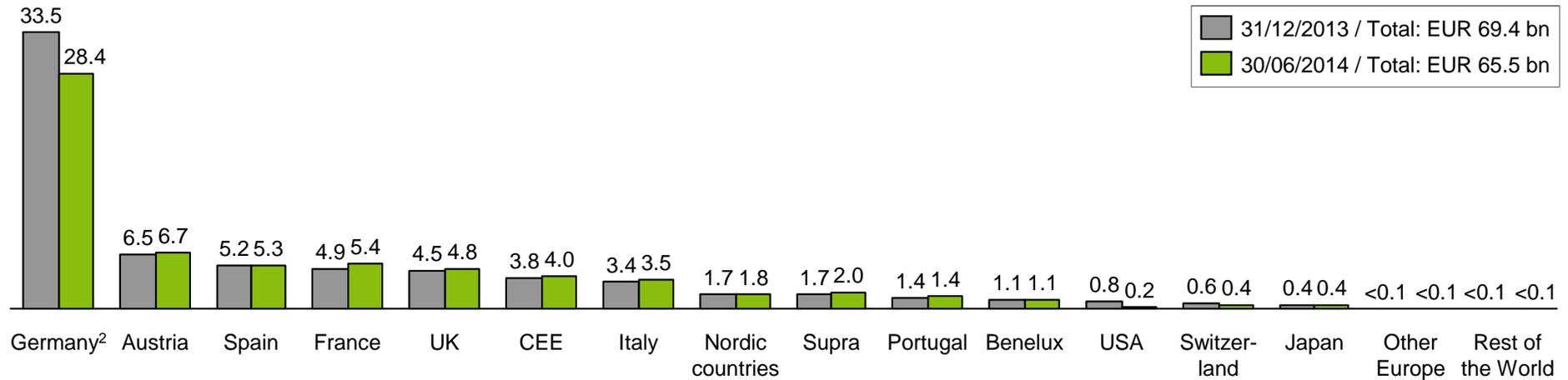
Portfolio

Total portfolio

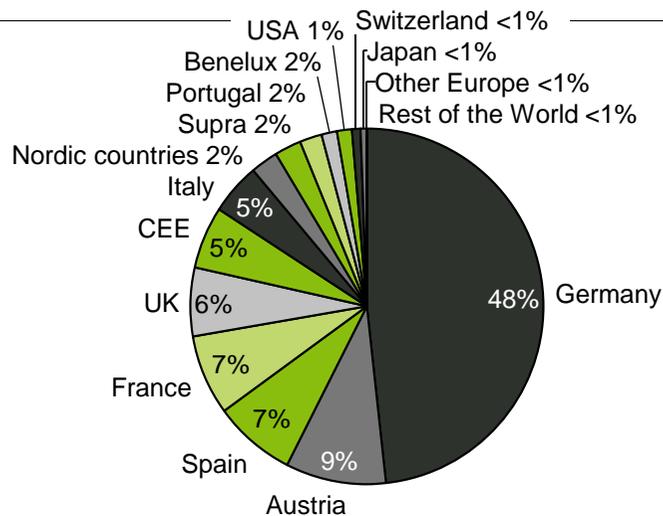


Total portfolio: Regions

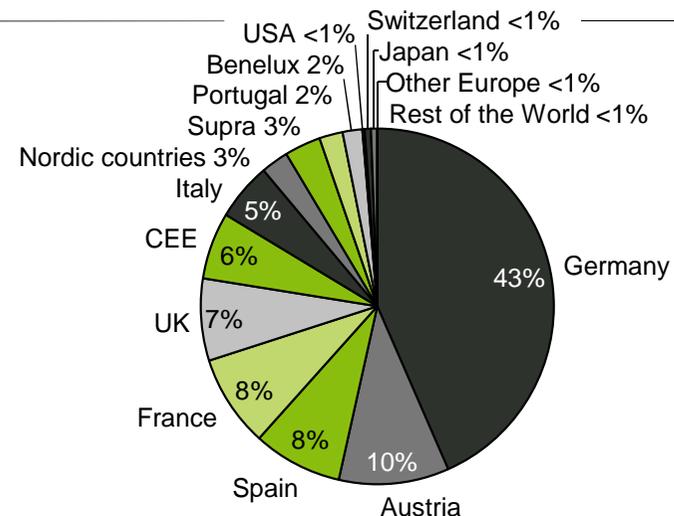
EUR billions (EaD, Basel III)¹



31/12/2013



30/06/2014



Note: Figures may not add up due to rounding

¹ Excl. FMS-WM guaranteed exposure

² Incl. central bank accounts (06/14: EUR 0.2 bn; 12/13: EUR 4.3 bn); EUR 4.1 bn shifted from central bank account into reverse repo transactions, which allow for collateral netting

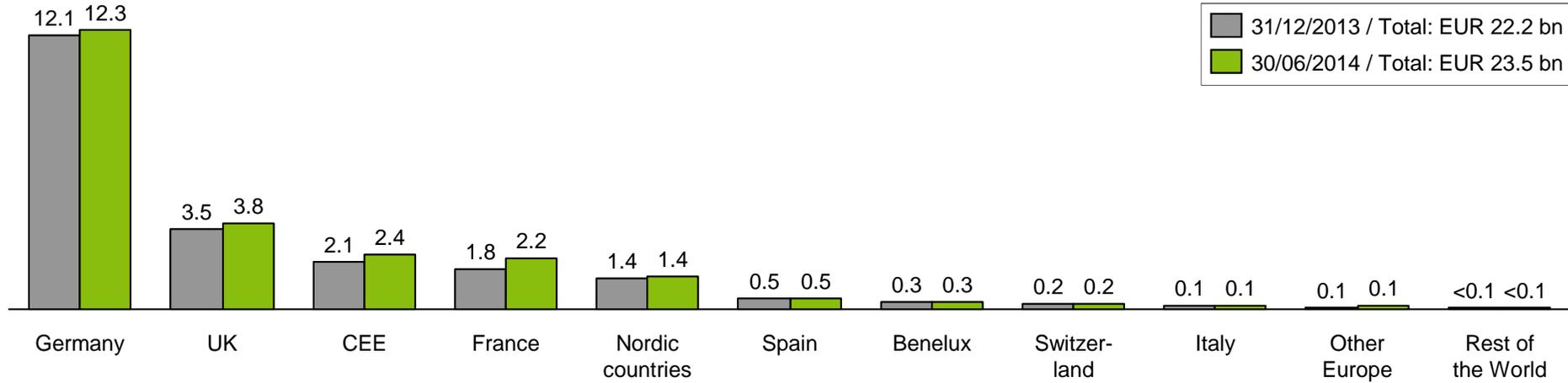
Portfolio

Real Estate Finance (REF)

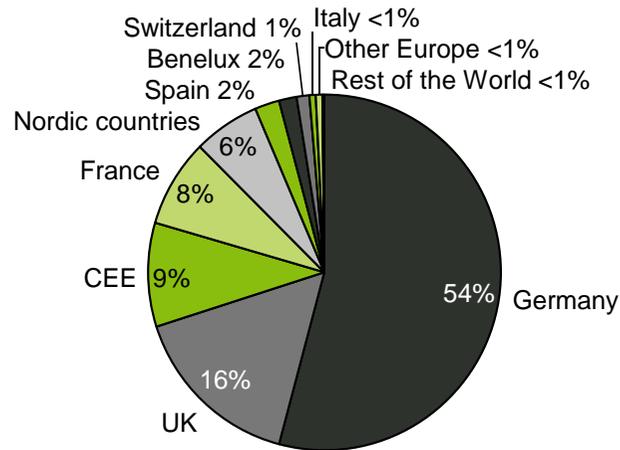


REF portfolio: Regions

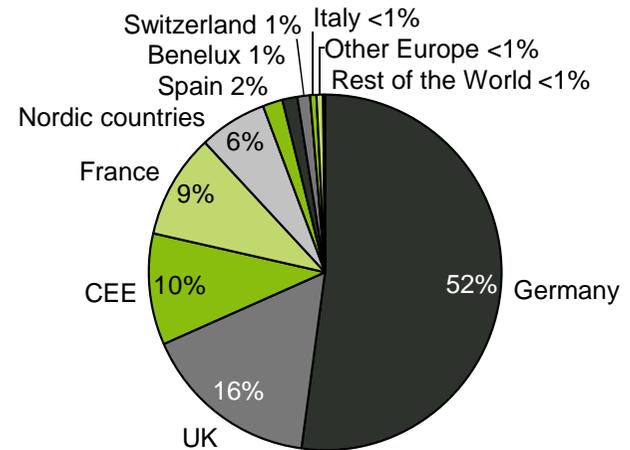
EUR billions (EaD, Basel III)



31/12/2013



30/06/2014



Note: Figures may not add up due to rounding

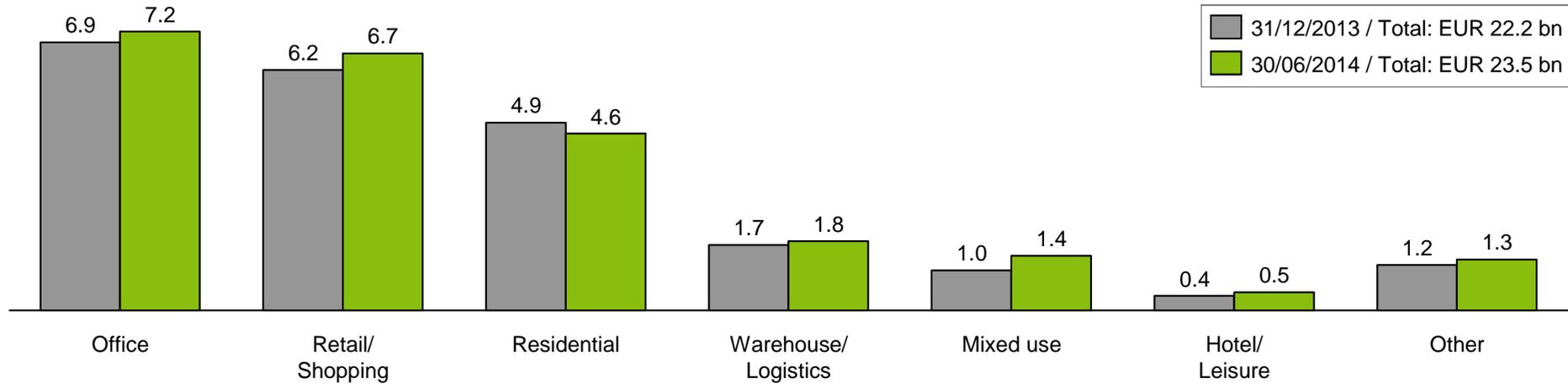
Portfolio

Real Estate Finance (REF)



REF portfolio: Property types

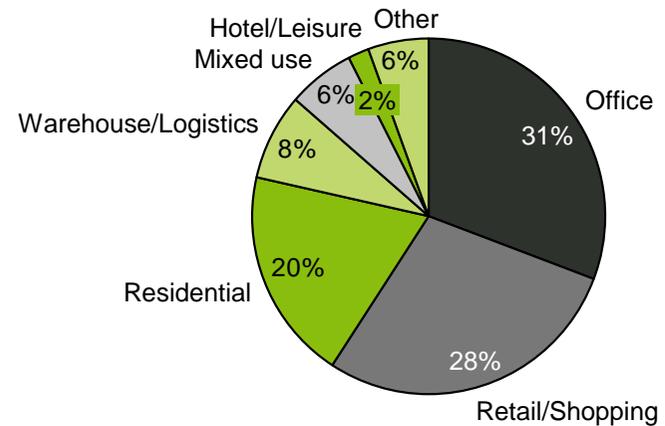
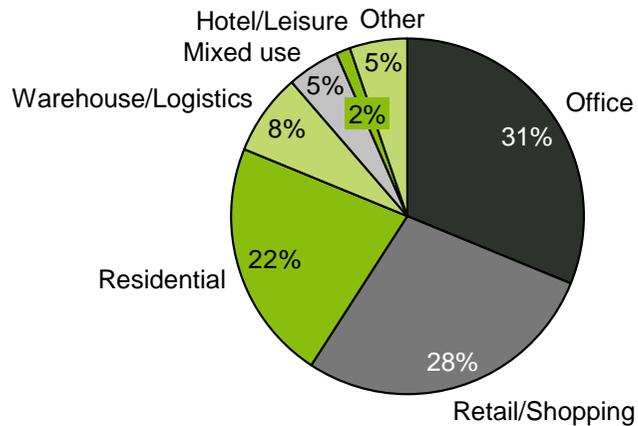
EUR billions (EaD, Basel III)



31/12/2013 / Total: EUR 22.2 bn
 30/06/2014 / Total: EUR 23.5 bn

31/12/2013

30/06/2014



Note: Figures may not add up due to rounding

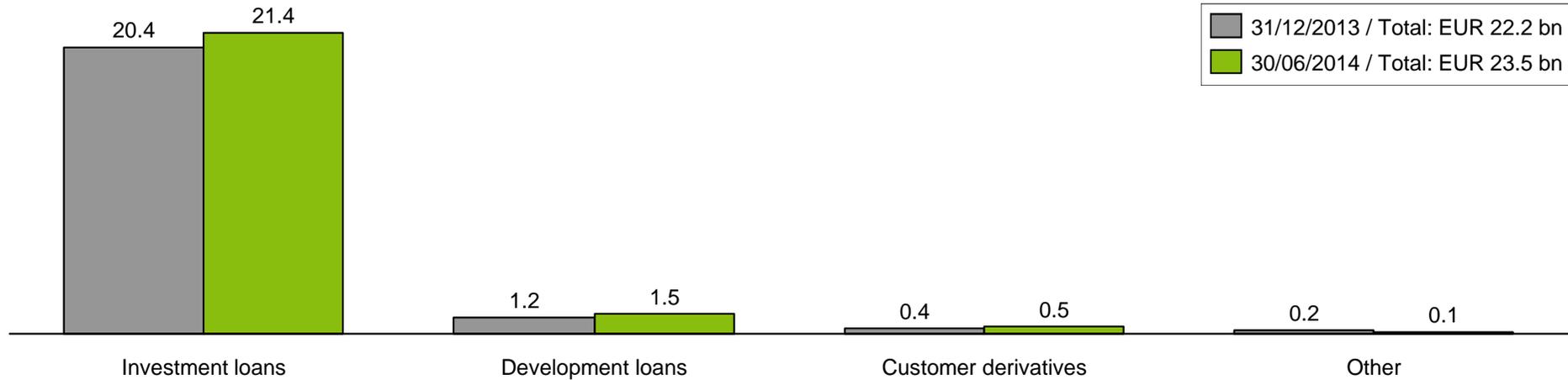
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Real Estate Finance (REF)



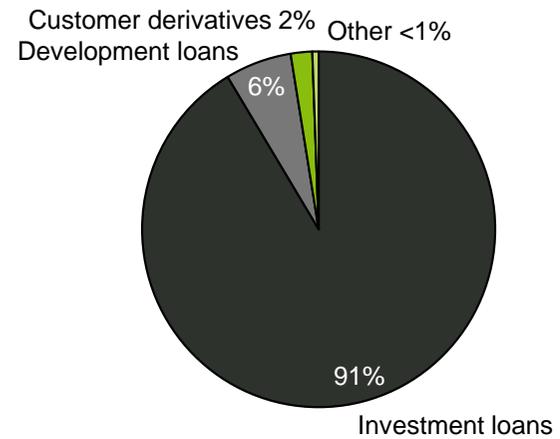
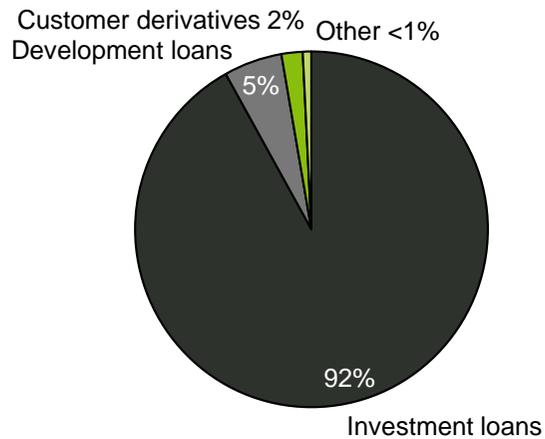
REF portfolio: Loan types

EUR billions (EaD, Basel III)



31/12/2013

30/06/2014



Note: Figures may not add up due to rounding

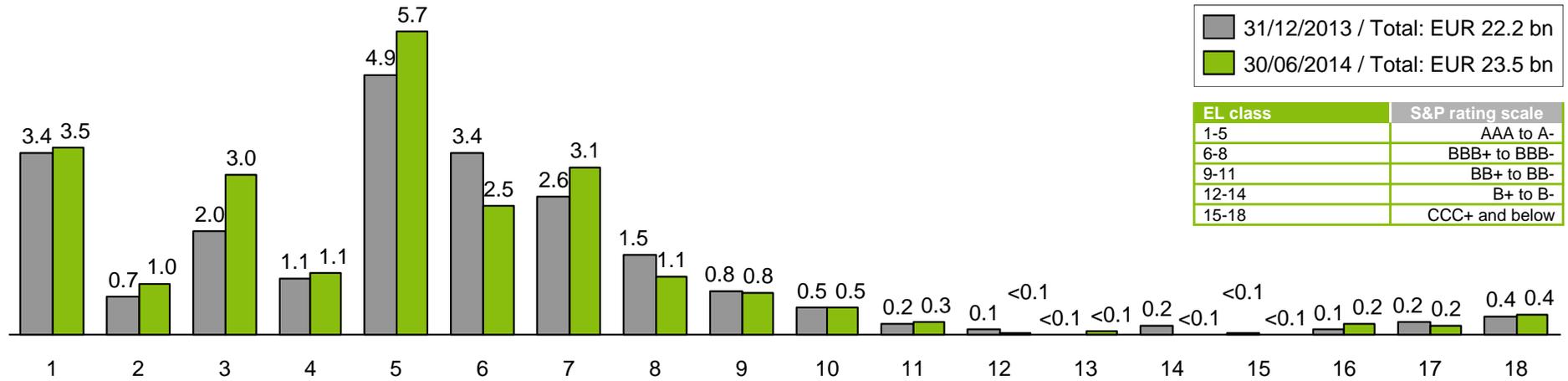
Portfolio

Real Estate Finance (REF)



REF portfolio: EL classes

EUR billions (EaD, Basel III)

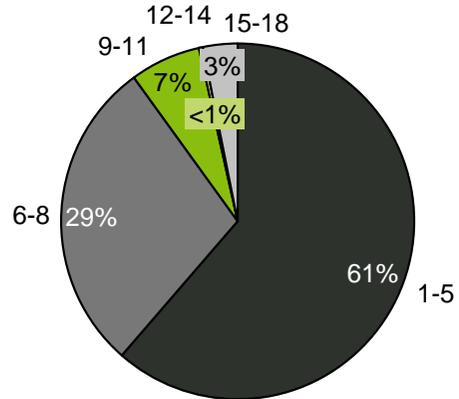
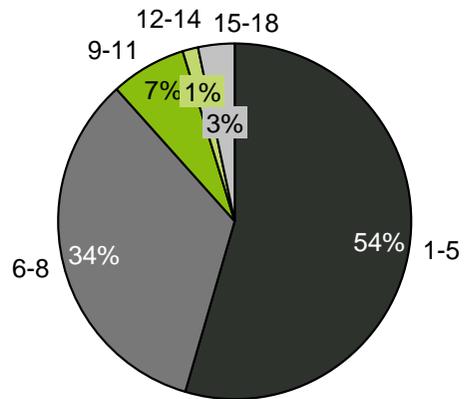


31/12/2013 / Total: EUR 22.2 bn
 30/06/2014 / Total: EUR 23.5 bn

EL class	S&P rating scale
1-5	AAA to A-
6-8	BBB+ to BBB-
9-11	BB+ to BB-
12-14	B+ to B-
15-18	CCC+ and below

31/12/2013

30/06/2014



Note: Figures may not add up due to rounding

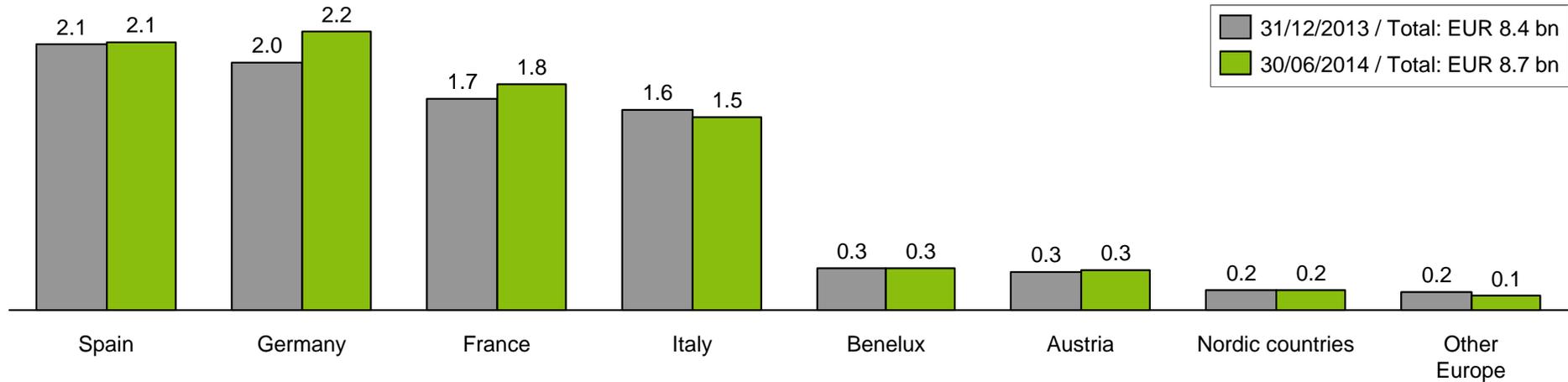
Portfolio

Public Investment Finance (PIF)



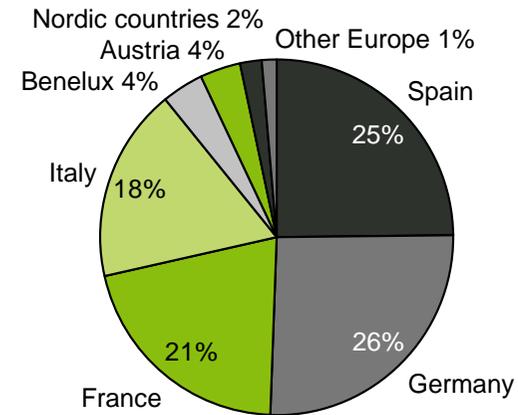
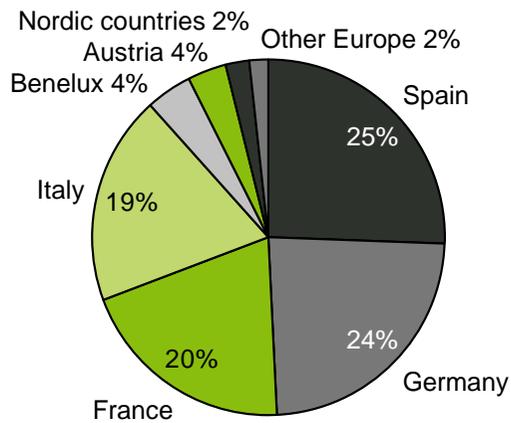
PIF portfolio: Regions

EUR billions (EaD, Basel III)



31/12/2013

30/06/2014



Note: Figures may not add up due to rounding

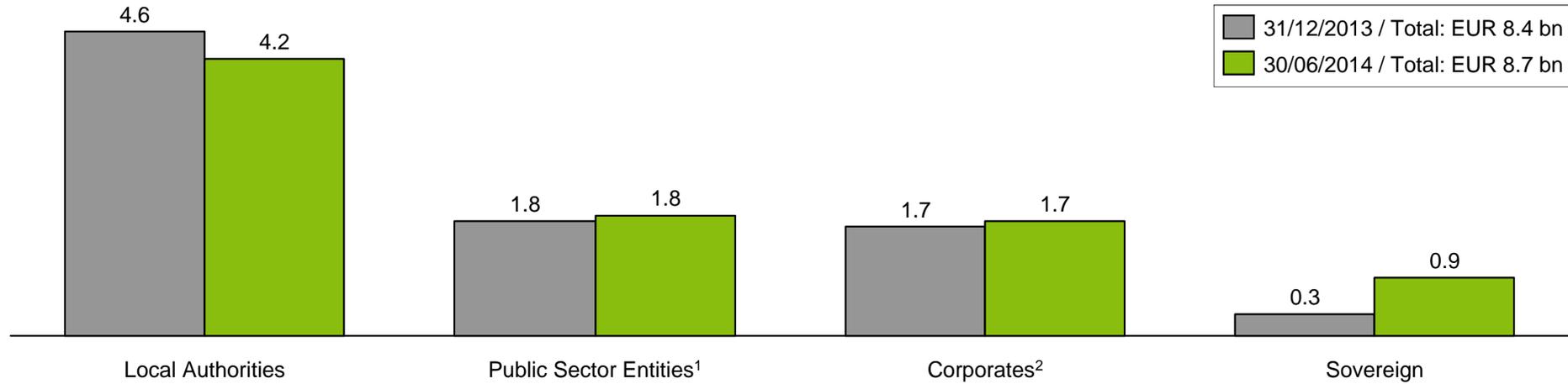
Portfolio

Public Investment Finance (PIF)



PIF portfolio: Counterparty types

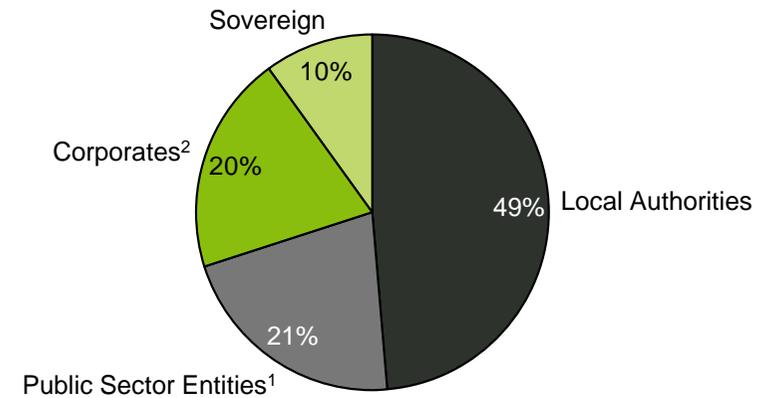
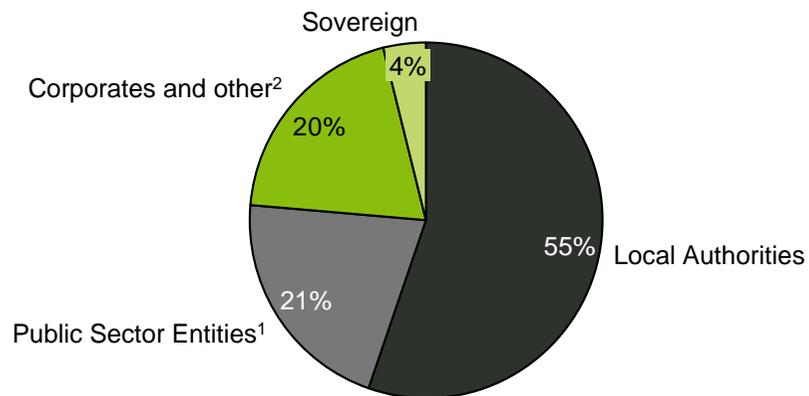
EUR billions (EaD, Basel III)



■ 31/12/2013 / Total: EUR 8.4 bn
■ 30/06/2014 / Total: EUR 8.7 bn

31/12/2013

30/06/2014



Note: Figures may not add up due to rounding 1 Entities with explicit or implicit financial support from a tax raising authority 2 >50% Sovereign/Regional Government related and/or guaranteed

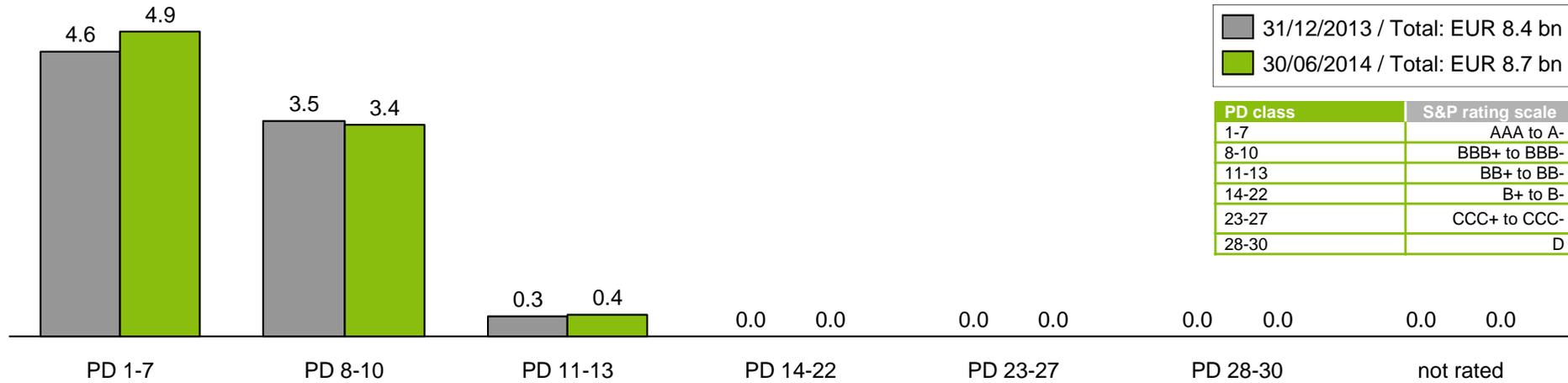
Portfolio

Public Investment Finance (PIF)



PIF portfolio: PD classes

EUR billions (EaD, Basel III)

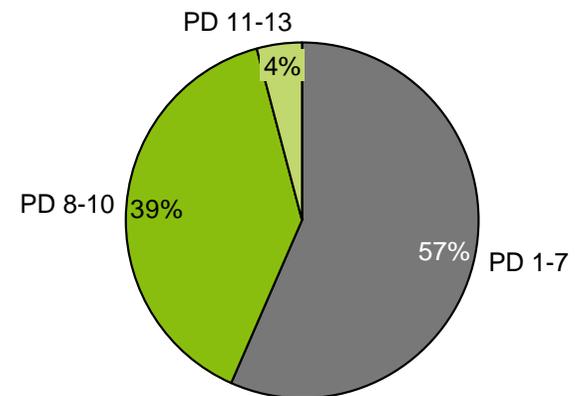
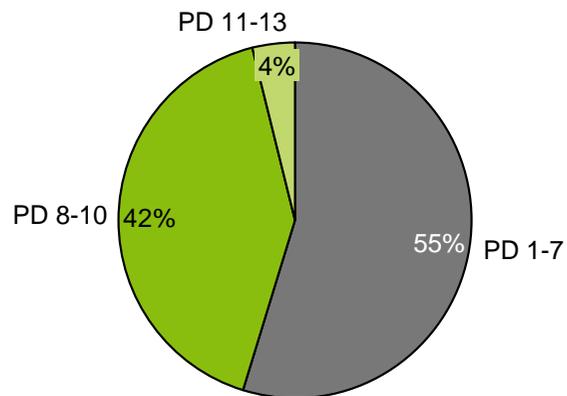


31/12/2013 / Total: EUR 8.4 bn
 30/06/2014 / Total: EUR 8.7 bn

PD class	S&P rating scale
1-7	AAA to A-
8-10	BBB+ to BBB-
11-13	BB+ to BB-
14-22	B+ to B-
23-27	CCC+ to CCC-
28-30	D

31/12/2013

30/06/2014



Note: Figures may not add up due to rounding

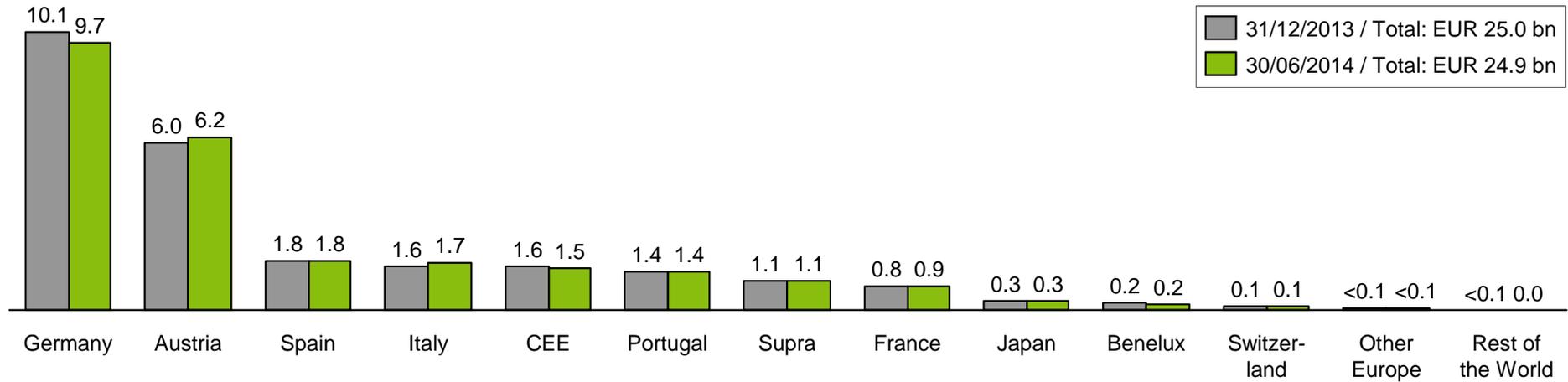
Portfolio

Value Portfolio_{new} (VP_{new})

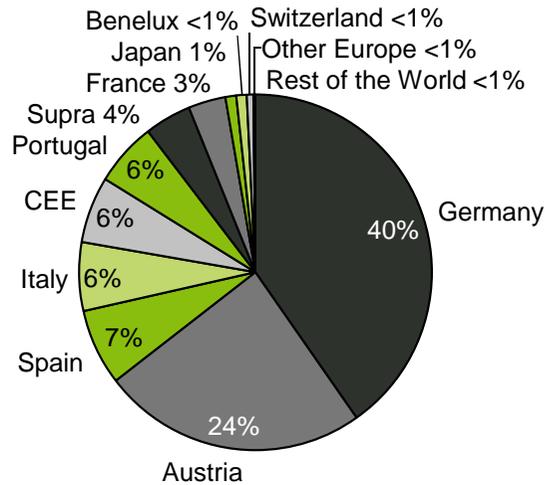


VP_{new} - Regions

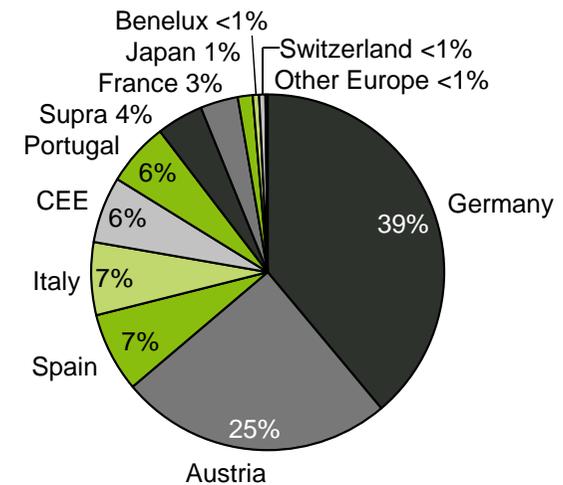
EUR billions (EaD, Basel III)¹



31/12/2013



30/06/2014



Note: Figures may not add up due to rounding 1 Excl. FMS-WM guaranteed exposure

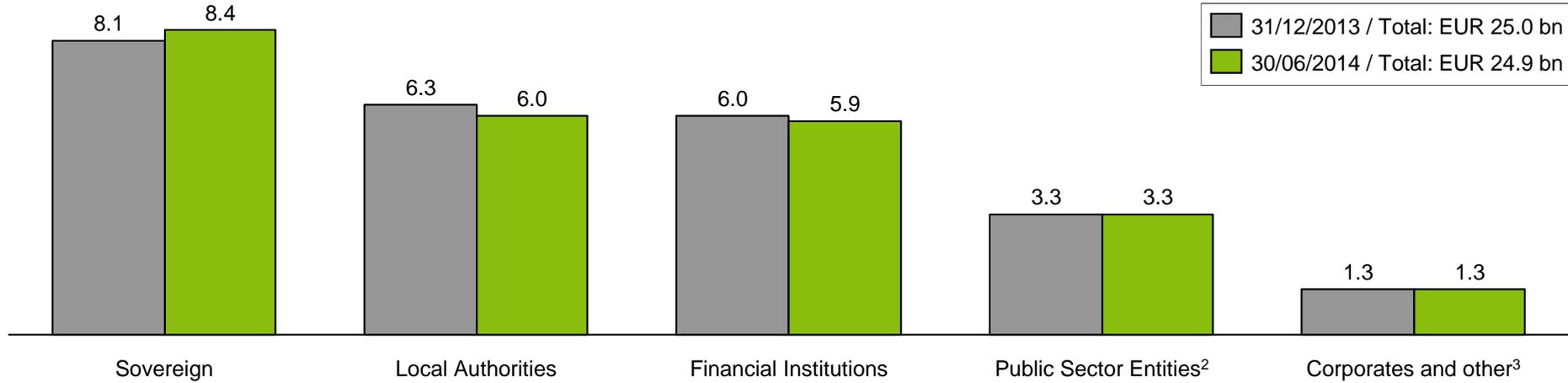
Portfolio

Value Portfolio_{new} (VP_{new})



VP_{new} : Counterparty types

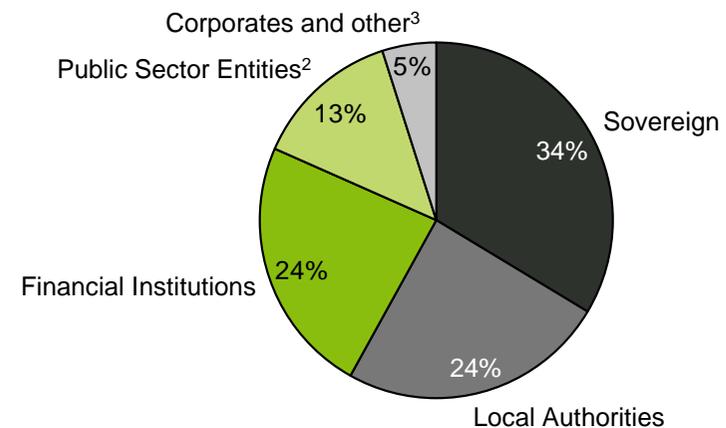
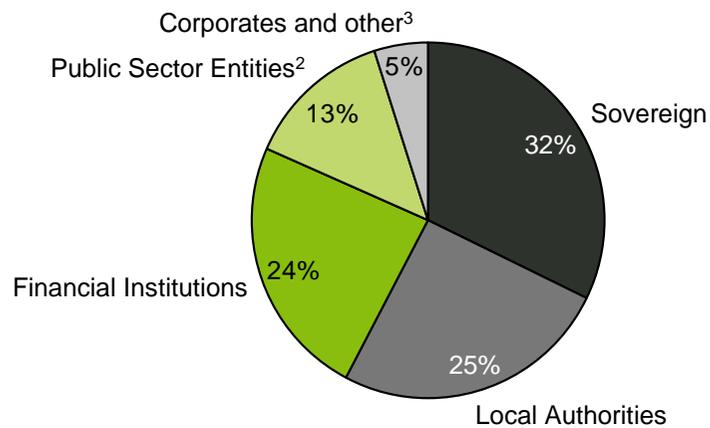
EUR billions (EaD, Basel III)¹



31/12/2013 / Total: EUR 25.0 bn
 30/06/2014 / Total: EUR 24.9 bn

31/12/2013

30/06/2014



Note: Figures may not add up due to rounding ¹ Excl. FMS-WM guaranteed exposure ² Entities with explicit or implicit financial support from a tax raising authority ³ >50% Sovereign/Regional Government related and/or guaranteed

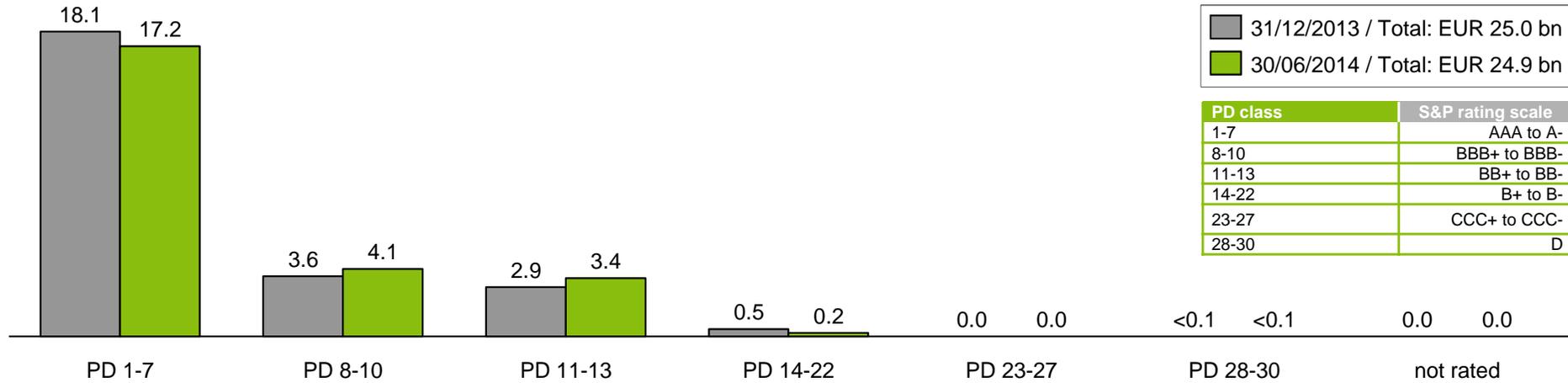
Portfolio

Value Portfolio_{new} (VP_{new})



VP_{new} : PD classes

EUR billions (EaD, Basel III)¹

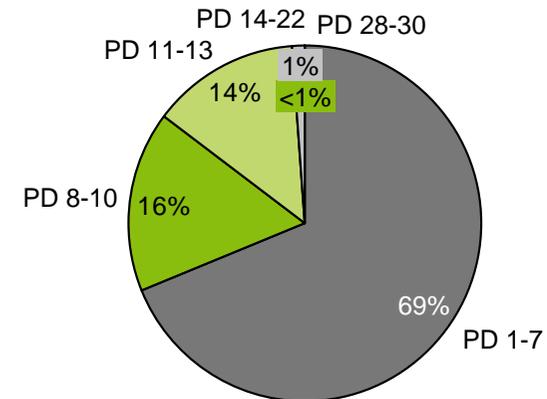
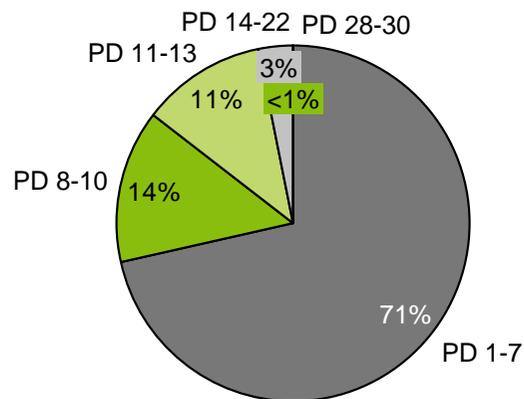


31/12/2013 / Total: EUR 25.0 bn
 30/06/2014 / Total: EUR 24.9 bn

PD class	S&P rating scale
1-7	AAA to A-
8-10	BBB+ to BBB-
11-13	BB+ to BB-
14-22	B+ to B-
23-27	CCC+ to CCC-
28-30	D

31/12/2013

30/06/2014



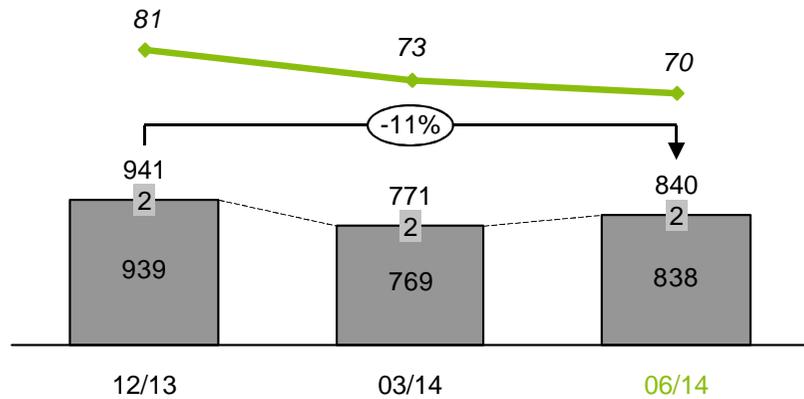
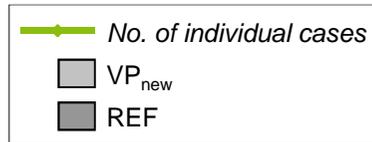
Note: Figures may not add up due to rounding 1 Excl. FMS-WM guaranteed exposure

Portfolio

Total problem loans

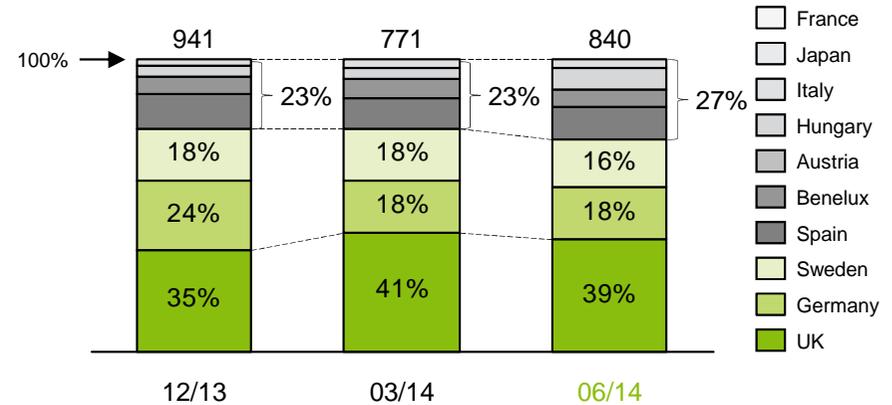
Total problem loans: Segments

EUR millions (EaD, Basel III)



Total problem loans: Regions

EUR millions (EaD, Basel III)



Total problem loans EUR millions (EaD)	31/12/13				30/06/14			
	REF	PIF	VP _{new}	Total ¹	REF	PIF	VP _{new}	Total ¹
Workout loans ²	6	-	-	6	4	-	-	4
Restructuring loans ³	933	-	2	935	834	-	2	836
Total¹	939	-	2	941	838	-	2	840

Note: Figures may not add up due to rounding

1 In addition, EUR 1 mn in C&A (03/14: EUR 1 mn; 12/13: EUR 6 mn)

2 No signs that the deal will recover soon, compulsory measures necessary

3 Payments more than 90 days overdue or criteria acc. to respective policy apply

Contact details



Communications

- **Walter Allwicher** +49 (0)89 2880 28787
walter.allwicher@pfandbriefbank.com

Investor Relations

- **Michael Heuber** +49 (0)89 2880 28778
michael.heuber@pfandbriefbank.com
- **Website** www.pfandbriefbank.com/investor-relations.html

© Deutsche Pfandbriefbank AG
Freisinger Strasse 5
85716 Unterschleissheim/Germany
+49 (0) 89 28 80-0
www.pfandbriefbank.com