

Solid H1/22 with PBT of € 107 mn
– full-year PBT guidance confirmed

Results Q2/H1 2022

Analyst Conference

9 August 2022

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 - 2. Markets**
 - 3. Financials**
 - 4. New Business**
 - 5. Portfolio Profile**
 - 6. Funding**
 - 7. Capital**
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Highlights Q2/H1 2022

pbb remains on track – solid PBT of € 107 mn in H1/22, increased REF new business volume with margins on previous year level



Financials

- Solid **PBT** of € 107 mn in H1/22 (H1/21: € 114 mn) reflects continued good performance in core business
- **NII** relatively stable (H1/22: € 242 mn, H1/21: € 246 mn) – mainly affected by lower floor income, largely compensated by increased average REF financing volume
- **Prepayment fees** remain on moderate level as in Q1/22 (realisation income H1/22: € 10 mn; H1/21: € 38 mn) after exceptionally high level in 2021
- **Operating income** thus slightly down to € 272 mn (H1/21: € 287 mn)
- **GAE** slightly up y-o-y (H1/22: € 106 mn; H1/21: € 102 mn) mainly due to higher project costs
- **Risk provisioning** of € -1 mn in Q2/22 (Q2/21: € -23 mn) resulting in € -19 mn for H1/22 (H1/21: € -33 mn); scenarios adequately cover current macroeconomic forecasts (high weighting of 40% for downside scenario maintained); management overlay stable at € 42 mn (03/22: € 44 mn, 12/21: 54 mn)

New business¹

- **REF new business volume** up y-o-y to € 4.3 bn (H1/21: € 3.8 bn) with continued low avg. LTV of 56%²
- Avg. **gross interest margin** back on previous year level to ~170 bp in H1/22 (Q1/22: ~150 bp, H1/21: ~170 bp), Q1/22 negatively impacted by a few, partly large-volume loans with low LTVs

Portfolio

- **REF financing volume** up ytd (06/22: € 28.4 bn, 12/21: € 27.6 bn; 06/21: € 26.8 bn)
- **NPL ratio** remains on low level of 1.1% (06/22: € 591 mn, 12/21: € 580 mn; 06/21: € 546 mn)

Funding

- Total **new funding volume** of € 3.2 bn in H1/22 (H1/21: € 2.3 bn) – continued focus on Pfandbrief, asset matching currencies and green refinancing
- **ALM profile** and **liquidity position** remain comfortable (NSFR >100%; LCR >150%)

Capital

- **CET 1 ratio** stable y-o-y at 17.1%³ (12/21: 17.1%⁴)

Guidance

- **Full-year PBT guidance of € 200-220 mn confirmed**
- While CRE transaction levels decline, **new business volume** still expected at lower end of guidance of € 9.5-10.5 bn
- In case of further or even worsening market disruptions, **guidance** will be newly assessed by pbb

ESG

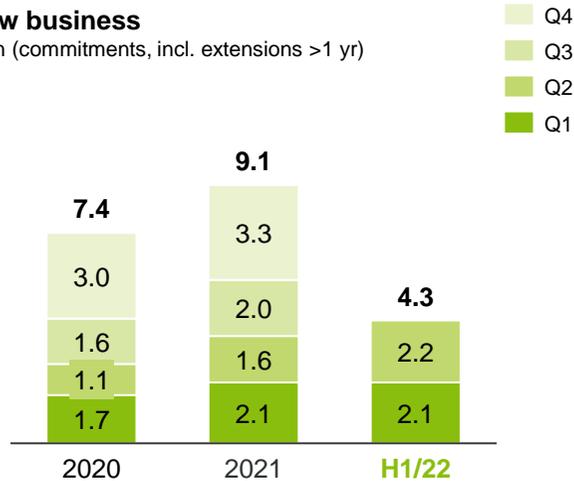
- **ESG programme** in plan – continued focus on strategy 2.0, „green“ lending/funding, ESG risk management, ESG data management and ESG disclosure requirements
- **Green loan** volume (06/22: € 1.0 bn; 03/22: € 0.8 bn; 12/21: € 0.2 bn) and **green bond** volume (06/22: € 1.95 bn; 03/22: € 1.75 bn; 12/21: € 1.0 bn) further increased
- **Progress** well acknowledged by ECB and ESG rating agencies (upgrade MSCI from A to AA)

¹ Commitments, incl. extensions >1 year ² New commitments; avg. LTV (extensions): H1/22: 61%; H1/21: 54% ³ Excl. Interim result ⁴ Incl. full-year result, post proposed dividend 2021

Operating and financial overview

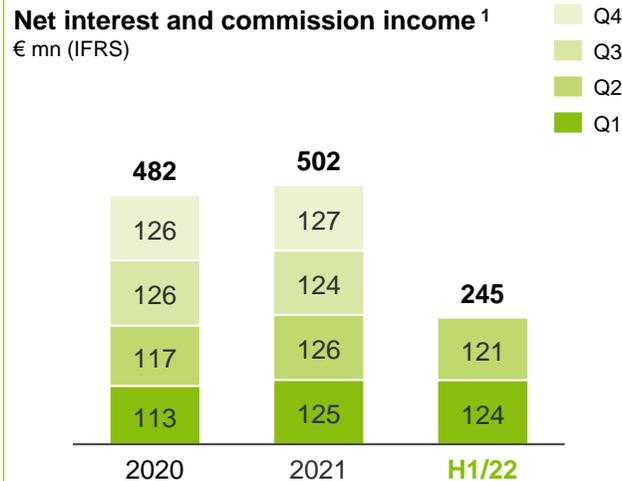
New business

€ bn (commitments, incl. extensions >1 yr)



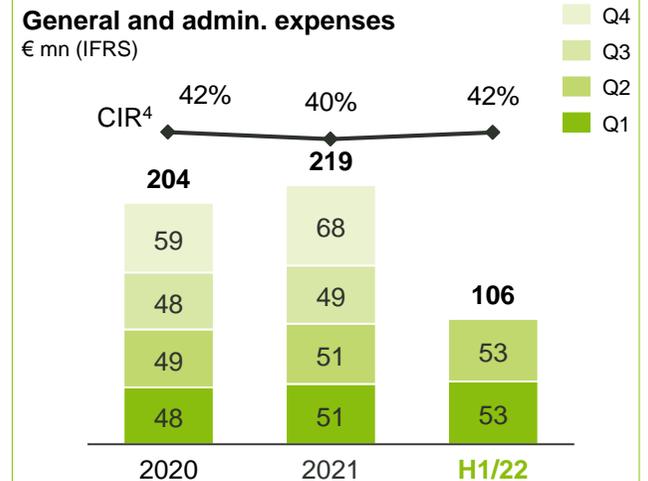
Net interest and commission income¹

€ mn (IFRS)



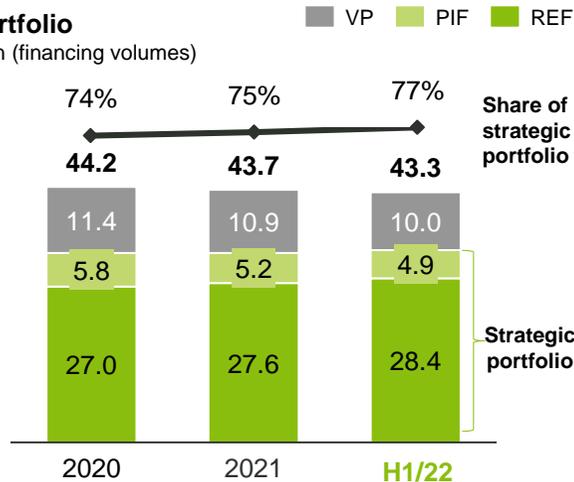
General and admin. expenses

€ mn (IFRS)



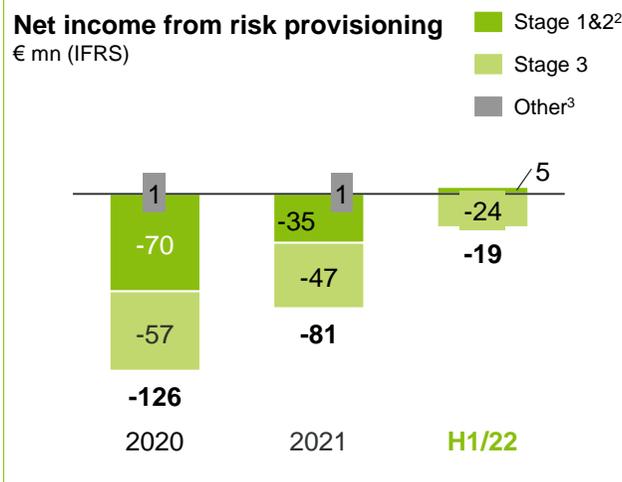
Portfolio

€ bn (financing volumes)



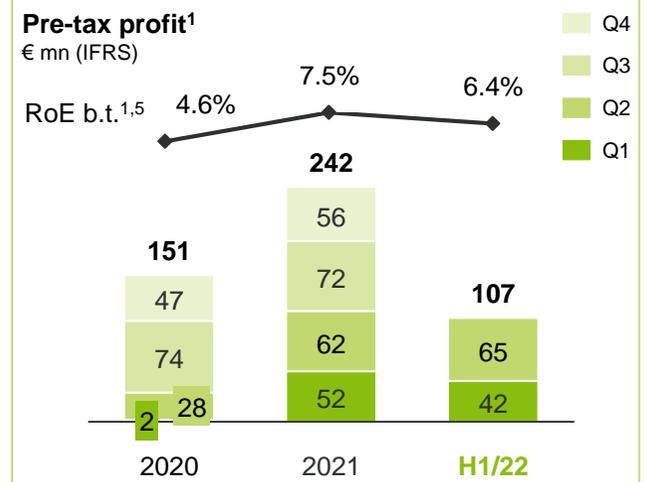
Net income from risk provisioning

€ mn (IFRS)



Pre-tax profit¹

€ mn (IFRS)



Note: Figures may not add up due to rounding 1 2020 figures retrospectively adjusted according to IAS 8.42 2 Incl. provisions in off balance sheet lending business 3 Recoveries from written-off financial assets
4 CIR = (GAE + net income from write-downs and write-ups on non-financial assets) / operating income 5 After AT1 coupon (2020: € -17 mn; 2021: € -17 mn; H1/22: € -9 mn)

Agenda

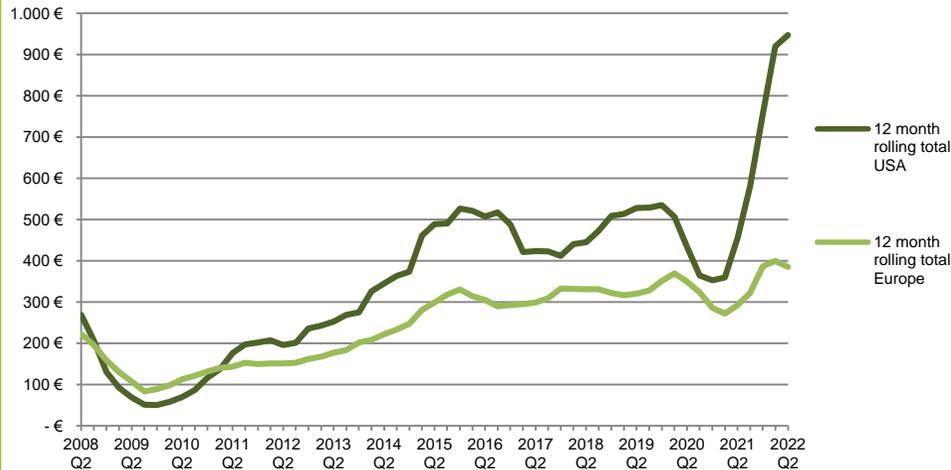
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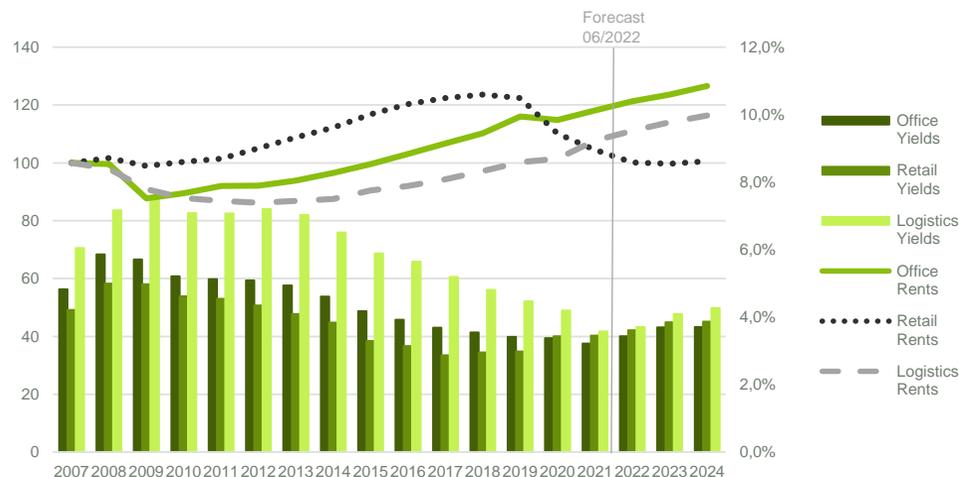
CRE Markets

Investment volumes remain solid in Q2/22, but expectations more subdued

European and US Investment volume¹
(€ bn)



European Prime Rents (2007=100; LHS) and Prime Yields (RHS)²



- Despite slowing volume growth US CRE **investment volumes** still with strong performance in Q2 2022
- European property investment volume declined in the second quarter of 2022, as the emergence of a multitude of risks caused some investors to pause and reassess the outlook for commercial real estate
- Europe:
 - With the exception of **hotel and retail**, market values were in general relatively stable
 - Prime **office** yields are now expected to increase in all markets
 - **UK office** and **retail** values are expected to decline less due to relatively favorable pricing
 - **Logistic** expected to see decreasing prices while **residential** values are expected to decline less
- Germany:
 - **Office** markets are very expensive by historical standards and yields are expected to move out in the short and medium term
 - Investor sentiment deteriorates also for **logistic**, while **residential** and food-based or big box **retail** assets are expected to fare better
 - Yields for prime **high street shops** and **shopping centers** are projected to increase
- USA:
 - Overall still commercial property price growth
 - Weaker trends for the **office** sector, counteracted by strength in the **industrial** and **apartment** sectors
 - Yields for **office** properties are likely to increase slightly in the short term before stabilising again in the medium term

¹All property types. Based on independent reports of properties and portfolios over € 5 million (over \$ 2.5 mn for US), USD to EUR = end years FX rates Source: Real Capital Analytics (RCA) ² Source: pbb Property Market Analysis (PMA) as of June 2022

Macroeconomic Challenges

Inflation, increasing interest rates and slow down of global economic growth

Economy

- Downside risks to the economic outlook have increased, due to elevated and persistent inflation, anticipated aggressive monetary policy tightening as well as the threat of a sudden end of Russian gas imports – economic forecasts downwardly revised
 - **Inflation** likely to stay high - broadly-based inflation on record levels in Europe (06/22: 9.6%) and the US (06/22: 9.1%), esp. driven by elevated energy and commodity prices, as well as increase service price inflation
 - **Interest rates** likely to increase – interest rates sharply increased in the UK by +150bp to 1.75% and in the US by +225bp to 2.50%¹, both in three steps in 2022, ECB increased on 21 July 2022 by 50bp to 0.50%²
 - Slow down of **economic growth** – pbb's scenario assumptions in line with ECB (reduction base case by -0.9%-pts. to +2.8% for Europe in 2022) and Bundesbank (reduction base case by -2.3%-pts. to +1.9% for Germany in 2022), but more conservative than current forecasts of economic institutes; downside scenario covers oil / gas embargo

CRE Markets

- **European property investment volume** declined by ~22% q-o-q and ~19% y-o-y in the second quarter as the emergence of a multitude of risks caused some investors to pause and reassess the outlook for commercial real estate.
- **Property prices** are still stable at the moment, but on the back of relatively few representative transactions. The market appears to be slowing in response to a worsening economic outlook and rising interest rates - yields trending upwards.
- **Developments** suffer from supply chain disruptions, rise in energy costs (esp. Germany) and scarcity of building materials, driving up construction costs – in addition, sector struggles with skills shortage; some relaxation recently (building material)
- **Real Estate** generally being decent **hedge on inflation** (core/prime), but
 - increasing interest rates will lower yield premium vs. gov. bonds further and increase the cost of debt – debt costs may exceed property yields (neg. leverage)
 - lower demand put property prices under pressure – higher resilience of core/prime (flight to quality)

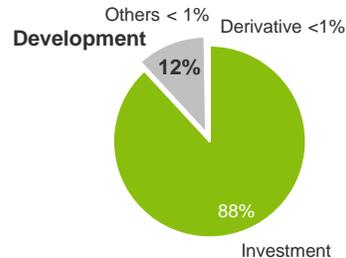
1 Upper end of range 2 Main refinancing rate

Special focus: Developments

Due to rather strict credit quality approach, at present pbb's development portfolio is not of particular concern

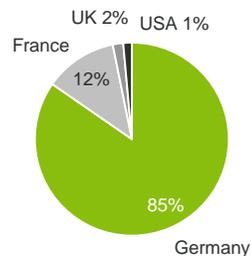
REF portfolio: Loan types

30/06/2022: € 30.2 bn (EaD, Basel III)



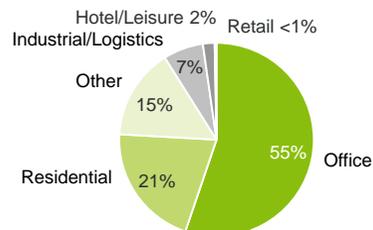
Developments: Countries

30/06/2022: € 3.5 bn (EaD, Basel III)



Developments: Property Types

30/06/2022: € 3.5 bn (EaD, Basel III)



Portfolio profile

- **Portfolio share** of 12% with focus on Office (55%) and Residential (21%), mainly in Germany (85%) and France (12%)
- Strong focus on **risk-mitigating factors**:
 - Experienced sponsors
 - Good locations / excellent infrastructure
 - High pre letting / pre-sales requirements for new transactions, alternatively high equity injections, substantial recourse elements
 - Long stop dates in lease and sales contracts providing comfortable buffers in terms of construction delays
 - Loan disbursements strictly linked to respective project and corresponding construction/letting progress
 - Adequate risk and cost buffers applied in risk assessment / calculation

- Close **monitoring** of construction progress, cost developments and letting process
- **No default cases in development portfolio yet**

Current developments

- **Sales of condominiums** (business line in Germany only) seem to have plateaued and in some locations trend to slow down. However, **pbb with substantial risk buffers** in terms of e.g. loan provided per sqm, property quality, sponsor quality.
- **Increasing construction costs** (due to, inter alia, increasing costs for raw material) **addressed** via consequently including elements like **cost overrun guarantees** of sponsors (recourse) and **substantial cost buffers** in budgets.
- **Risk of delayed sale / reduced price** addressed by **very strict selection criteria**

Note: Figures may not add up due to rounding

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Financials

Solid operating performance continued

Income statement

€ mn	Q2/21	Q2/22	H1/21	H1/22
Operating Income	141	123	287	272
Net interest income	123	120	246	242
Net fee and commission income	3	1	5	3
Net income from fair value measurement	0	5	2	14
Net income from realisations	17	5	38	10
Net income from hedge accounting	-2	-2	-3	-1
Net other operating income	0	-6	-1	4
Net income from risk provisioning	-23	-1	-33	-19
General and administrative expenses	-51	-53	-102	-106
Expenses from bank levies and similar dues	-1	-	-29	-31
Net income from write-downs and write-ups on non-financial assets	-4	-4	-9	-9
Pre-tax profit	62	65	114	107
Income taxes	-7	-10	-17	-16
Net income	55	55	97	91

RoE before tax ¹ (%)	7.8	7.9	7.1	6.4
RoE after tax ¹ (%)	6.9	6.7	6.0	5.4
CIR ² (%)	39.0	46.3	38.7	42.3
EpS ¹ (€)	0.38	0.38	0.66	0.62

Key drivers Q2/H1 2022

- **NII** relatively stable y-o-y – mainly affected by lower floor income, largely compensated by increased average REF financing volume
- **Fair value measurement** up y-o-y – mainly impacted by credit spread and cross-currency effects
- **Net income from realisations** down y-o-y – previous year strongly benefitted from higher individually driven prepayment fees
- **Net other operating income** up y-o-y – release of provisions mainly for tax and legal topics in Q1/22, overcompensates for negative FX changes in Q2/22
- **Risk provisioning** down y-o-y – scenarios adequately cover current macroeconomic forecasts (high weighting of 40% for downside scenario maintained); management overlay stable at € 42 mn
- **GAE** slightly up y-o-y – mainly higher project costs
- **Bank levy** up y-o-y – increased target volume of the European Deposit Protection Fund resulted in higher fee (H1/22: € -31 mn, H1/21: € -29 mn, 2021: € -29 mn)
- **RoE and EpS** taking into account AT1 coupon¹

¹ After AT1 coupon (Q2/H1 2021: pro-rata € 4 mn / € 9 mn; Q2/H1 2022: pro-rata € 4 mn / € 9 mn)

² CIR = (GAE + net income from write-downs and write-ups on non-financial assets) / operating income

Financials

Underlying income from lending business remains solid

Income from lending business

€ mn

	Q2/21	Q2/22	H1/21	H1/22
Net interest income	123	120	246	242
Net fee and commission income	3	1	5	3

	Q2/21	Q2/22	H1/21	H1/22
Net income from realisations	17	5	38	10

Net interest income

€ mn



Key drivers Q2/H1 2022

- **NII** relatively stable y-o-y
 - **Continued low refinancing costs** (incl. positive effect from TLTRO III) and
 - **increase in average REF financing volume** (H1/22: € 28.0 bn, H1/21: € 27.1 bn)
 largely compensating for
 - **slight decrease in gross portfolio margin** accompanied by decreasing public sector portfolio (VP+PIF) and
 - **lower floor income** from increasing interest rate environment

- **Net income from realisations** down y-o-y, mainly driven by **lower income from prepayments**
 - H1/22 figure (€ 10 mn) significantly lower than exceptionally high and by one-off gains supported previous year level (H1/21: € 38 mn; 2021: € 81 mn)
 - Since inception of the Russian/Ukrainian war, increasing reluctance by investors to churn transactions quickly due to increasing uncertainties and rising loan costs driven by increasing interest rates
 - Prepayments subject to individual considerations of investors and not steerable

Financials

Risk provisioning down y-o-y – scenarios adequately cover current macroeconomic forecasts, management overlay maintained

Net income from risk provisioning

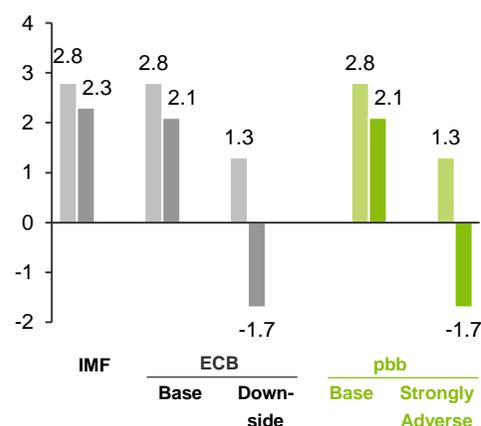
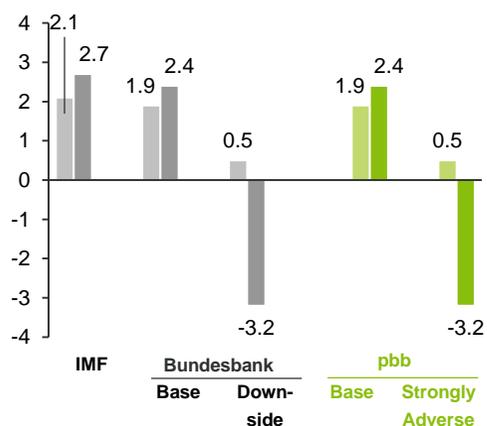
€ mn

	Q2/21	Q2/22	H1/21	H1/22
Net income from risk provisioning	-23	-1	-33	-19
thereof				
stage 1	-2	5	-9	8
stage 2	-10	14	-10	8
stage 3	-8	-16	-13	-24
Off-balance sheet lending business	-3	-4	-1	-11
Recoveries	-	-	-	-

GDP Germany (%)

GDP Eurozone (%)

2022 2023 pbb 2022 pbb 2023



Key drivers Q2/H1 2022

- **Net income from risk provisioning** of € -1 mn in Q2/22 (H1/22: € -19 mn; H1/21: € -33 mn) – net releases in stage 1&2 compensate for additions in stage 3
- **Stage 1&2: Net release¹** of € 15 mn in Q2/22 (H1/22: € 5 mn; H1/21: € -20 mn)
 - Release in Q2/22 prompted by actual observed risk parameters being less severe than assumed at beginning of the year
 - Most recent model-/risk-parameters revised downward in line with actual economic forecasts till 2024
 - Downside (Strongly Adverse) scenario takes into account recession and oil/gas embargo, high weighting of 40% for downside scenario maintained
 - **Management overlay** stable with € 42 mn (03/22: € 44 mn; 12/21: € 54 mn); this corresponds to more than 20% of loss allowances in stage 1&2
- **Stage 3:** Net additions of € -16 mn in Q2/22 (H1/22: € -24 mn; H1/21: € -13 mn)
 - additions for 2 UK shopping centres (€ -22 mn) in Q2/22 (decrease of market value)
 - release for office building in Poland (€ 6 mn)
- **Coverage ratio:** Stage 3 coverage ratio² at 33% (06/21: 24%; 12/21: 30%); gap covered by collateral

1 Incl. provisions in off balance sheet lending business

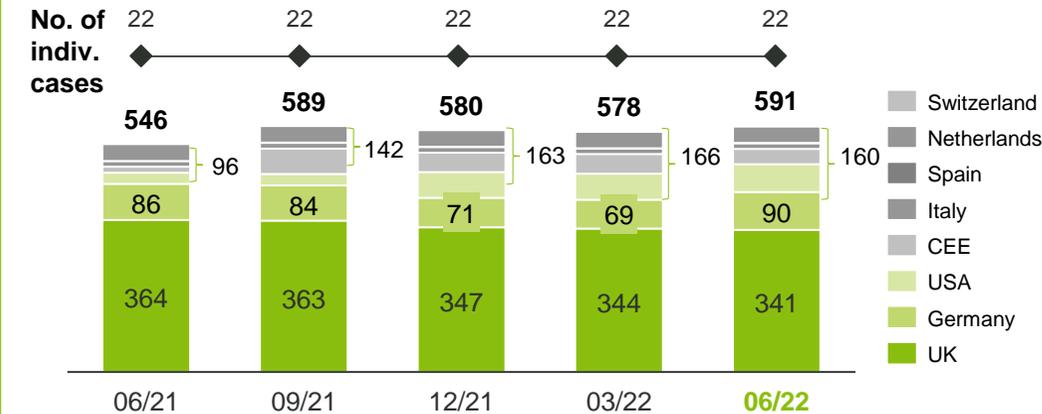
2 Coverage ratio = credit loss allowances on financial assets in stage 3 / gross book values in stage 3 (loans and securities)

Financials

NPLs remain on low level – solid loss allowances on balance sheet

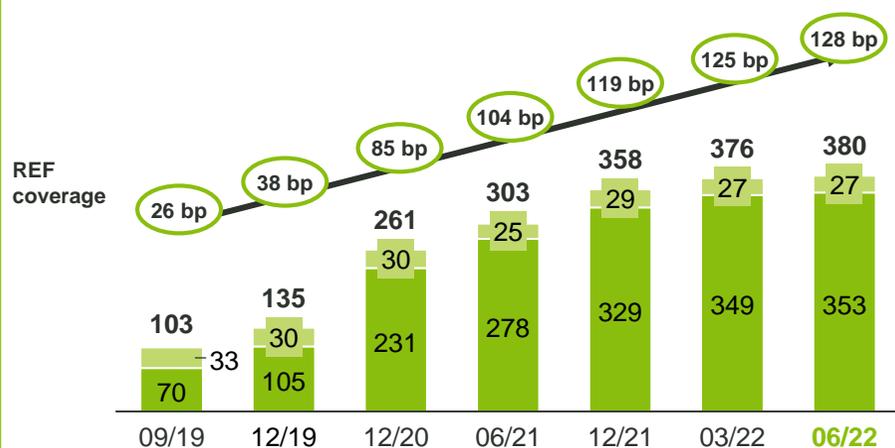
Non-performing loans – regions

€ mn (EaD, Basel III)



Balance sheet – loss allowances

€ mn



Key drivers Q2/H1 2022

- **Non-performing loans (NPLs)** remain on low level
 - **Restructuring loans** slightly up at € 577 mn (03/22: € 564 mn)
 - newly added € 27 mn ECA-guaranteed PIF loan (100% Euler-Hermes guaranteed, no provisioning necessary)
 - € 1 mn net increase in Q2/22 mainly from FX effects
 - partially compensated by incoming payments from
 - € -10 mn office loan, Poland (release of € 6 mn risk provisioning)
 - € -5 mn ECA-guaranteed PIF loan with ties to Russia
 - **Workout loans** stable at only € 14 mn
- **NPL ratio³** of 1.1% remains on low level (03/22: 1.0%; 12/21: 1.0%)
- **pbb with significant build-up of loss allowances**, while loss allowances in the German banking sector were mainly reduced in 2021 (KPMG benchmarking analysis⁴)
- **Solid loss allowances on balance sheet**
 - **REF coverage** of 128 bp
 - Approx. 50% **stage 1&2** allowances

Note: Figures may not add up due to rounding

1 Internal PD class 30: No signs that the deal will recover soon, compulsory measures necessary 2 Internal PD class 28+29: Payments more than 90 days overdue or criteria acc. to respective policy apply 3 NPL ratio = NPL volume / total assets

4 Source: KPMG: Benchmarking Kreditrisikovorsorge – Analyse von Kreditrisiken in deutschen Bankbilanzen zum 31.12.2021

Financials

Operating costs under control

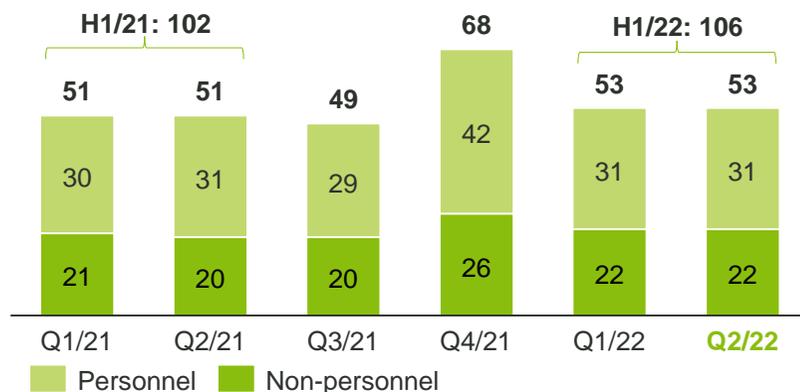
General & administrative expenses and depreciations

€ mn

€ mn	Q2/21	Q2/22	H1/21	H1/22
General admin. expenses	-51	-53	-102	-106
Personnel	-31	-31	-61	-62
Non-personnel	-20	-22	-41	-44
Net income from write-downs and write-ups on non-financial assets	-4	-4	-9	-9
CIR (%) ¹	39.0	46.3	38.7	42.3

General admin. expenses

€ mn



Key drivers Q2/H1 2022

- **GAE** slightly up y-o-y
 - **Personnel expenses** up € 1 mn y-o-y due to vacation accruals in Q1 – Q4/21 impacted from **€ 11 mn provision** in connection with our efficiency initiatives
 - **Non-personnel expenses** up € 3 mn y-o-y – higher project costs (regulatory, strategic, ESG, digitalisation)
- **Cost-Income-Ratio** slightly increased but still at low level (06/22: 42%), reflecting continued strict cost management and driven by lower income from realisations
- **Net income from write-downs and write-ups** on non-financial assets driven by scheduled depreciations
- **Investment in strategic projects** to continue in difficult times
 - **Client portal** – new business usage rate between 60-70%
 - **Digital credit work place** further developed from design to implementation phase
 - **ESG** build-out to continue (see also page 26)
 - Significant **ESG progress** positive acknowledged by regulator / ECB and **ESG risk governance** confirmed
 - **ECB stress test** for physical climate risks successfully passed with almost no additional provisioning requirement
 - Progress also positively acknowledged by **ESG rating** agencies – upgrade from MSCI from A to AA

¹ CIR = (GAE + net income from write-downs and write-ups on non-financial assets) / operating income

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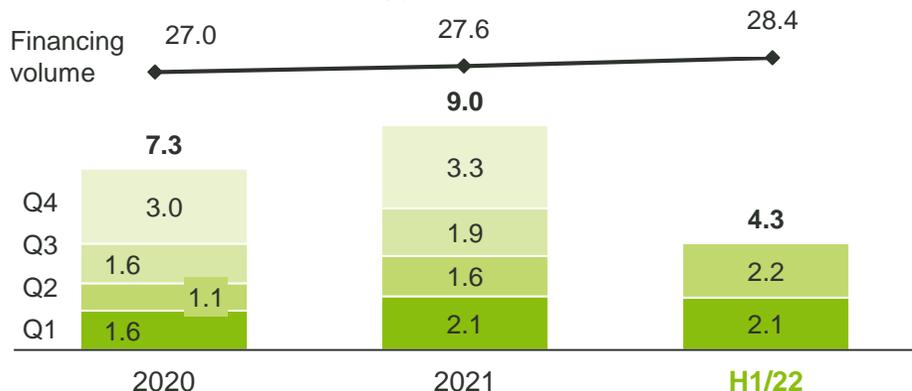
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New business

REF new business volume up by € 0.5 bn to € 4.3 bn y-o-y – average gross margin with ~170 bp back on previous year level

REF New business

€ bn (commitments, incl. extensions >1 yr)



Key drivers Q2/H1 2022

- REF new business of € 4.3 bn on solid level despite continued selective approach and increased competition
 - Avg. gross interest margin up on previous year level to ~170 bp in H1/22 (Q1/22: ~150 bp; 2021: ~ 170 bp), Q1/22 impacted by a few, partly large-volume low leverage lending loans
 - High share in **Germany, US** and **Office**
 - Low share in **France** and **UK**
 - Unchanged conservative risk positioning with **avg. LTV** of 56%²
 - No new commitments** in property types Hotel and Retail Shopping Centres since March 2020 – only extensions at conservative conditions
 - Good **deal pipeline** supports solid new business level for Q3/22 – while CRE transaction levels decline, **new business volume** still expected at lower end of **guidance** of € 9.5-10.5 bn

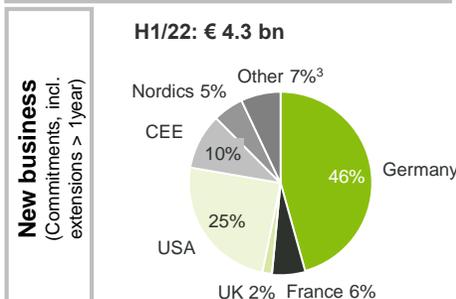
ESG – Green Loans

- Green Loan volume** further increased to more than € 1.0 bn (03/22: € 0.8 bn; 12/21: € 0.2 bn)

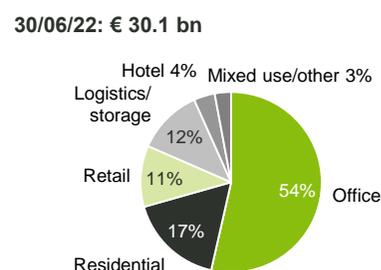
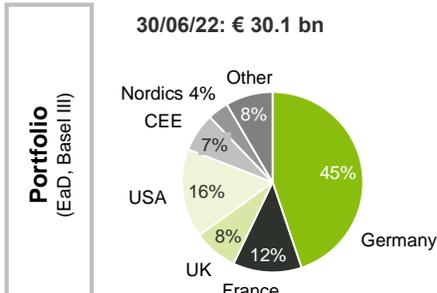
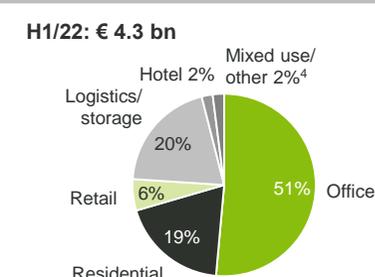
REF new business

	H1/21	FY21	H1/22
Total volume (€ bn)	3.8	9.0	4.3
thereof: Extensions >1 year	1.1	2.6	1.1
No. of deals	72	166	68
Avg. maturity (years) ¹	~5.2	~4.8	~4.5
Avg. LTV (%) ²	54	56	56
Avg. gross interest margin (bp)	~170	~170	~170

Regions



Property types



Note: Figures may not add up due to rounding 1 Legal maturities 2 New commitments; avg. LTV (extensions): H1/22: 61%; H1/21: 54% 3 Netherlands, Belgium, Spain, Austria 4 Land

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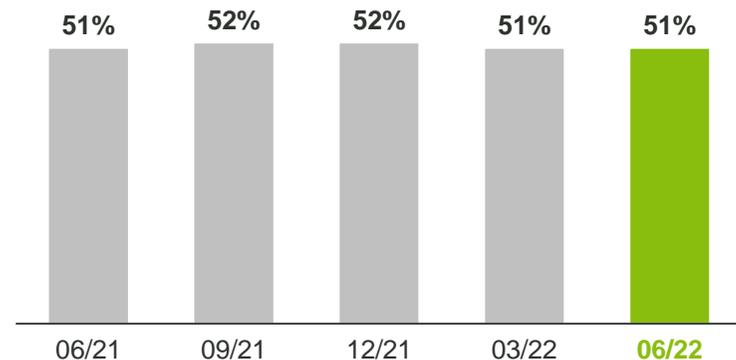
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Portfolio

Business approach reflected in stable risk parameters and low average LTV of 51%, which provides solid risk buffer

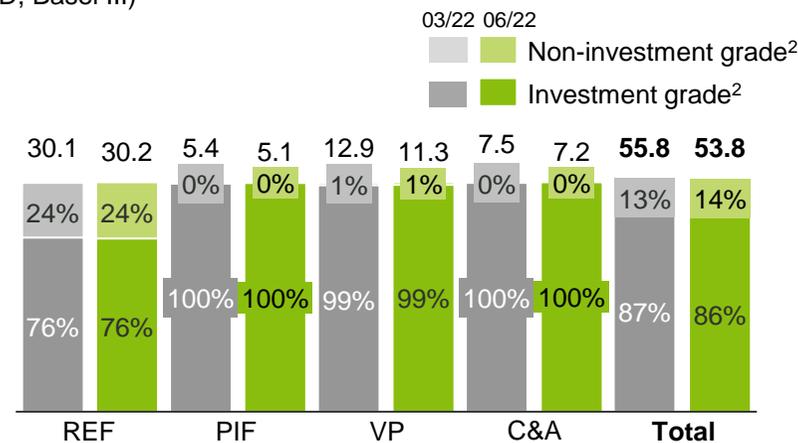
REF Portfolio: Avg. weighted LTVs

% (commitments)¹



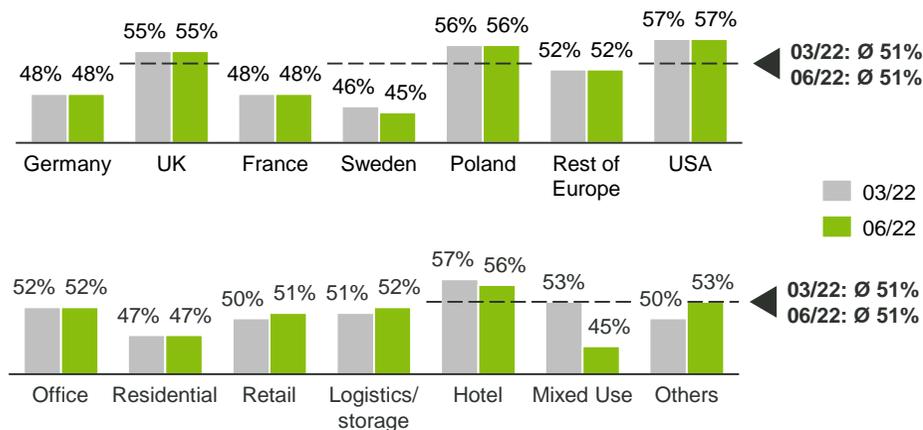
Total portfolio: Internal ratings (EL classes)

€ bn (EaD, Basel III)



Key messages

- **Avg. LTV** of 51% slightly improved y-o-y, stable q-o-q, reflecting pbb's business approach – LTV changes in regions and loan types reflect structural portfolio changes due to repayments and new business
- Stable development of **internal ratings** q-o-q
- **Ukraine/Russia:**
 - **No direct exposure** in/to Ukraine, Russia and Belarus
 - **Secondary risks minor**



Note: Figures may not add up due to rounding ¹ Based on performing investment loans only ² EL classes 1-8 = Investment grade; EL classes 9-18 = Non-investment grade

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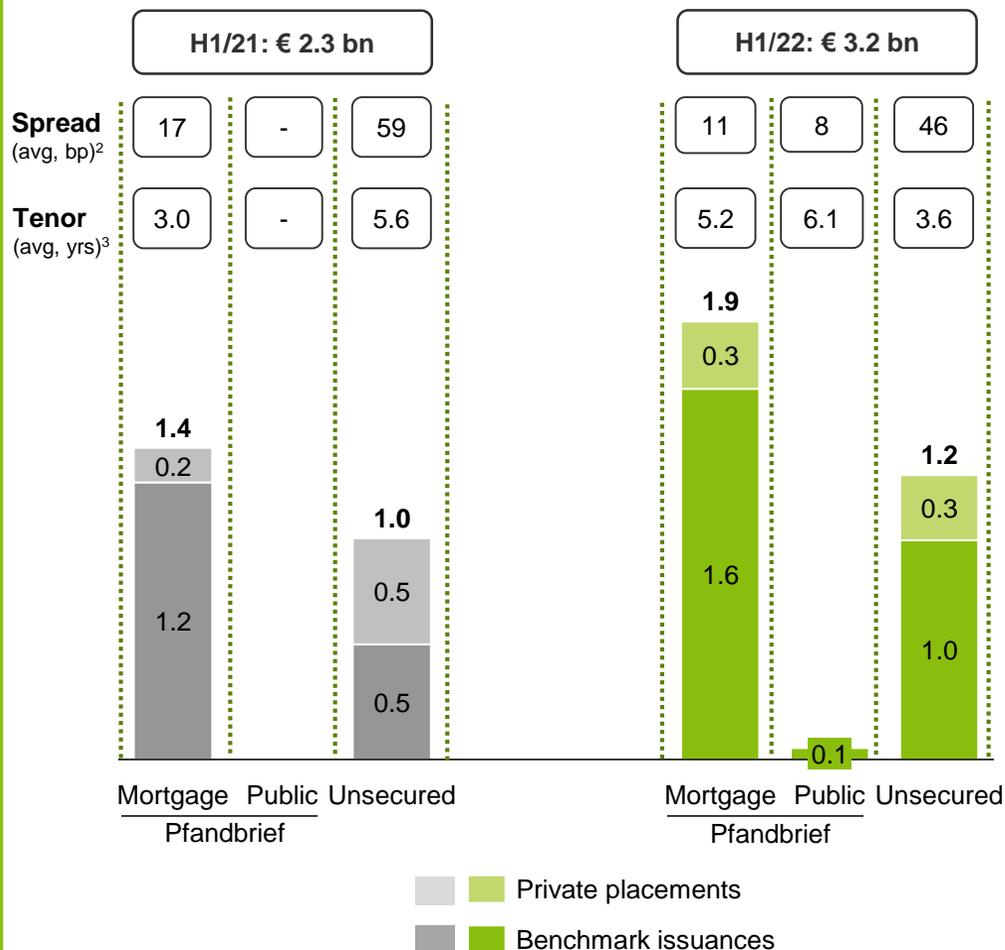
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Funding

Strong funding in H1/22 – focus on Pfandbriefe, asset matching currencies and Green refinancing

New long-term funding¹

€ bn



Funding Q2/H1 2022

- Strong **Pfandbrief** funding ytd.:
 - US\$ 750 mn Pfandbrief
 - € 1.5 bn Pfandbrief Benchmarks (2 x € 750 mn in April and July)
 - € 250 mn Pfandbrief taps
- Additionally, pbb has again successfully placed SEK Pfandbriefe with Nordic investors
- € 750 mn **Green Senior Preferred** Benchmark issued in January 2022 and € 200 mn tap of a Green Senior Preferred Benchmark in April 2022
- Retail deposit** funding increased, counterbalancing higher capital market spreads – in H1/22 pbb direkt deposits amounted to € 3.4 bn (Q/22: € 3.2 bn; H1/21: € 3.2 bn)
- ALM profile** and **liquidity position** remain comfortable (NSFR >100%; LCR >150%)

ESG – Green Bonds

- Green Bond **volume further increased** – as of 06/22, outstanding volume at € 1.95 bn (03/22: € 1.75 bn)
- With three Green Benchmarks and one tap, pbb is **one of the most active issuers** in Green senior funding

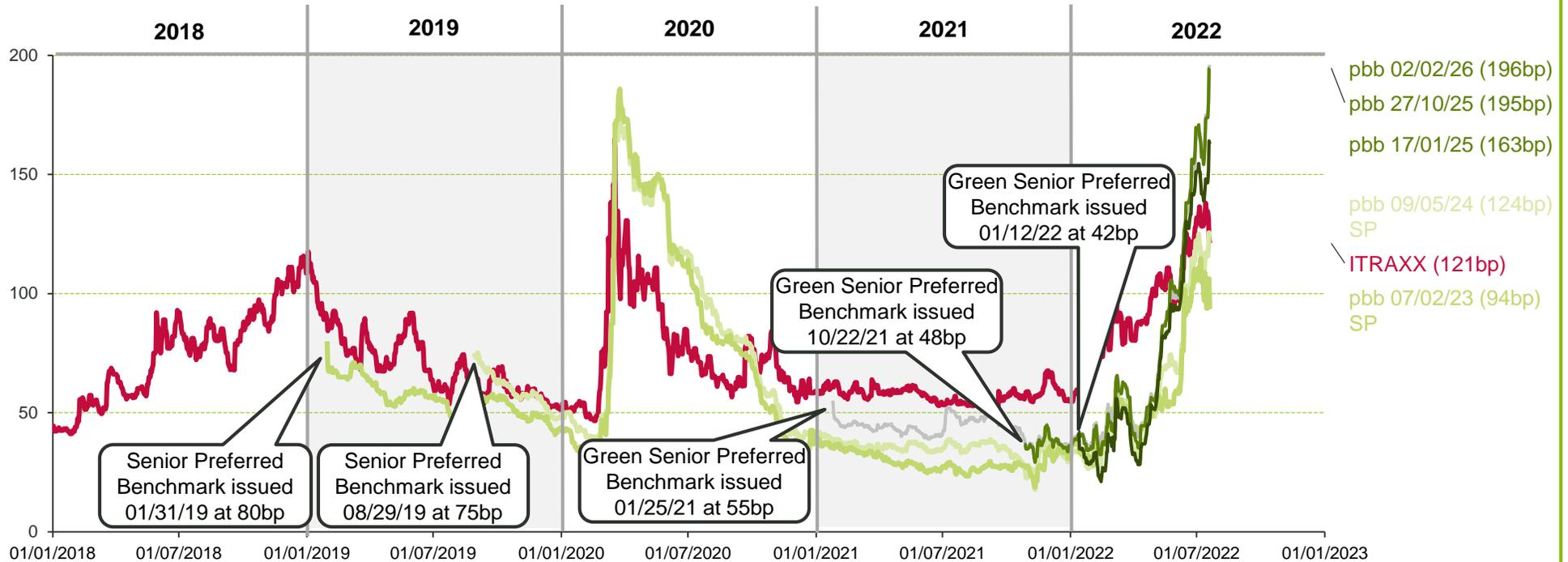
Note: Figures may not add up due to rounding 1 Excl. retail deposit business and "own-use" Pfandbriefe 2 vs. 3M Euribor 3 Initial weighted average maturity

Funding

Widening secondary spreads reflect high volatility and uncertainty in capital markets

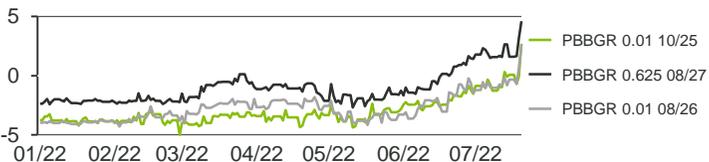
Spread development of pbb Senior Benchmarks vs iTraxx Bank Senior

(Spread in bp vs. 6m Euribor)



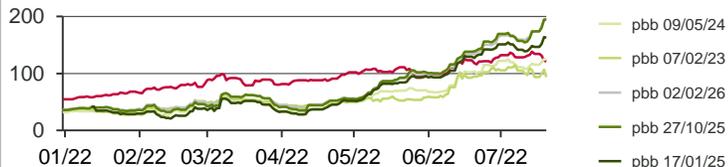
Ytd spread development of pbb Mortgage Pfandbriefe

Spread in bp vs. 6m Euribor



Ytd spread development of pbb Senior Benchmarks vs iTraxx Bank Senior

Spread in bp vs. 6m Euribor



Source: Bloomberg

Results Q2/H1 2022 (IFRS, pbb Group, unaudited, but reviewed), 9 August 2022

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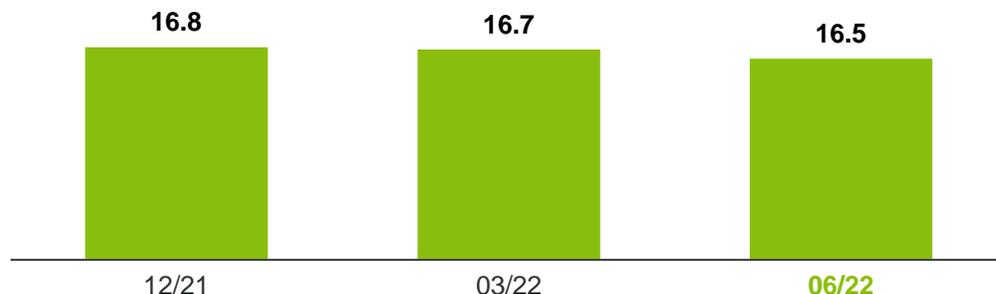
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Capital

Capitalisation remains strong

Basel III: RWA

€ bn (IFRS)



Basel III: Equity and capital ratios

(IFRS)

Capital in € bn	12/21 ¹	03/22 ²	06/22 ³
CET 1	2.9	2.8	2.8
AT 1	0.3	0.3	0.3
Tier 2	0.6	0.6	0.6
Total Equity	3.8	3.7	3.7

Capital ratios in %	12/21 ¹	03/22 ²	06/22 ³
CET 1	17.1	16.9	17.1
Tier 1	18.9	18.7	18.9
Own funds	22.4	22.1	22.4
Leverage ratio	6.0	6.0	5.7 ⁴

RWA development Q2/H1 2022

- RWA down mainly due to
 - Maturity, interest rate movements; reclassification and syndication effects
 - Smaller opposite effect from increase in REF portfolio and FX effects
 - No material RWA effect from individual rating deteriorations
- RWA already calibrated towards Basel IV (fully-loaded) – thus, no major further effects expected from implementation

Capital ratios

- CET 1 ratio stable y-o-y and slightly up q-o-q to 17.1%³ (03/22: 16.9%², 12/21: 17.1%¹) – decrease in regulatory CET 1 capital vs. 12/21 mainly resulting from EL shortfall; interim profit not included

Capital requirements

- Unchanged P2R of 2.5% results in the following SREP requirements (incl. anticipated countercyclical buffer):
 - CET 1 ratio: 8.86%
 - Tier 1 ratio: 10.83%
 - Own funds ratio: 13.45%
- pbb intends to account for upcoming changes of country-specific countercyclical buffers and German sectoral systemic risk buffer with increase of already anticipated countercyclical buffer from 45bp to ~75bp in 2023

Note: Figures may not add up due to rounding 1 Incl. full-year result, post proposed dividend 2021 2 Excl. interim result, post proposed dividend 2021 3 Excl. interim result 4 Regulatory technical reasons (exemption for Central Bank deposits expired)

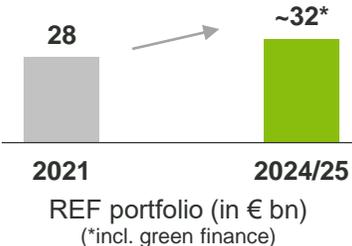
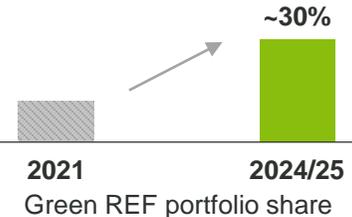
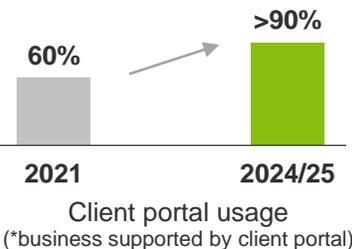
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Summary & Outlook

Initiatives – good progress achieved

Initiatives	Key measures	Status quo H1/22	
1 Organic growth	Product expansion (Loan-on-loan, non-senior lending)	<p>All prerequisites for respective product lines in place; origination started</p> <p>Strong origination focus on the US – new business share of 25% in H1/22 (portfolio 06/22: 16%); portfolio thus increased by € 1.2 bn in H1/22 to € 4.9 bn</p> <p>Low-leverage lending remains core element in current market situation with rd. 35-40% new business share in H1/22</p>	 <p>28 → ~32*</p> <p>2021 → 2024/25</p> <p>REF portfolio (in € bn) (*incl. green finance)</p>
	Build-out US business		
	Low-leverage lending		
2 “Green” finance	Green loans	<p>pbb embarking as transition lender for real estate industry</p> <p>“Green” finance products integral part of our loan origination and actively marketed</p> <p>Green Loan volume further increased to more than € 1.0 bn (03/22: € 0.8 bn; 12/21: € 0.2 bn)</p>	 <p>→ ~30%</p> <p>2021 → 2024/25</p> <p>Green REF portfolio share</p>
	Green development loans		
	Green capex facilities		
3 Digitalization	Value-add through digital client interface	<p>Client Portal well accepted – still some volatility in usage rate: new business usage rate at 61% (based on number of deals)</p> <p>Efficiency measures constantly pushed forward to cover entire primary process</p> <p>Significant rise in business activity on Capveriant platform – quadrupling of transactions placed on platform compared to H1/21</p>	 <p>60% → >90%</p> <p>2021 → 2024/25</p> <p>Client portal usage (*business supported by client portal)</p>
	State of the art infrastructure and capabilities		
	Scalable platform to allow further growth		

Summary & Outlook

PBT remains on track despite current geopolitical and economic developments – full-year PBT guidance of € 200-220 mn confirmed



Strong H1/22 result with PBT of € 107 mn

- **NII** remains on high level – lower floor income, largely compensated by increased average REF financing volume
- **GAE** slightly up as expected – costs under control
- **Risk provisions** on moderate level, management overlay stable at € 42 mn – underlines conservative risk profile of our portfolio
- **New business** at solid volume, stable margins and low avg. LTV – continuing our selective approach
- **Capitalisation** stays comfortable



Full-year PBT guidance of € 200-220 mn confirmed

- While CRE transaction levels decline, **new business volume** still expected at lower end of guidance of € 9.5-10.5 bn
- **NII** slightly lower y-o-y due to fading out of supportive income elements, i.e. TLTRO benefit (expiry in 06/22) and lower floor income due to rising interest rates
- **Operating costs** largely stable y-o-y
- **Risk provisioning** lower y-o-y

In case of further or even worsening market disruptions, guidance to be newly assessed by pbb

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2. **ESG**

3. **P&L / Balance Sheet**

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Guidance 2022 and mid-term ambition

Sustainable PBT level in 2022 despite income headwinds and investments to achieve growth ambition 2024/25 – uncertainties from geopolitical situation

Financials (€ mn)	2020	2021	Guidance 2022	Ambition 2024/2025
PBT	151	242	PBT of € 200-220 mn in line with past sustainable level	1 Organic growth ~ € 32 bn REF portfolio
NII and NCI	482	502	Slightly lower due to fading out of supportive income elements, i.e., TLTRO benefit (expiry in 06/22) and lower floor income due to rising interest rates; prepayment fees expected to stay above long-term average	Growing REF portfolio supported by growth initiatives and stable client relationships that continue to lead to strong new business
General and administrative expenses (excl. restructuring expenses)	-204	-208 ¹	Stable , despite investments in strategic initiatives	2 “Green” finance ~ 30% Green REF portfolio share
Risk provisioning	-126	-81	Significantly lower level , depending on market recovery in the light of COVID-19	Growing our impact as sustainable finance bank and transformation partner
REF new business volume (€ bn)	7.3	9.0	Increase to € 9.5-10.5 bn at moderately lower avg. gross interest margins	3 Digitalization Portal and digital credit workplace fully established
REF financing volume (€ bn)	27.0	27.6	Moderate growth based on new business increase with add-on initiatives to gradually impact 2 nd half of 2022	Moving to full blown digitalization approach with materialization of significant efficiency improvements
CET1 ratio (in %) ²	16.1	17.1	Slight decrease due to growth, but still significantly above SREP requirements	Strategic initiatives enhance and strengthen our business model while maintaining our conservative risk approach

Uncertainties remain regarding the geopolitical situation and the possible impact on macro-economic development

¹ Reported €219M, including €11M restructuring expenses ² Basel IV calibrated, fully-loaded

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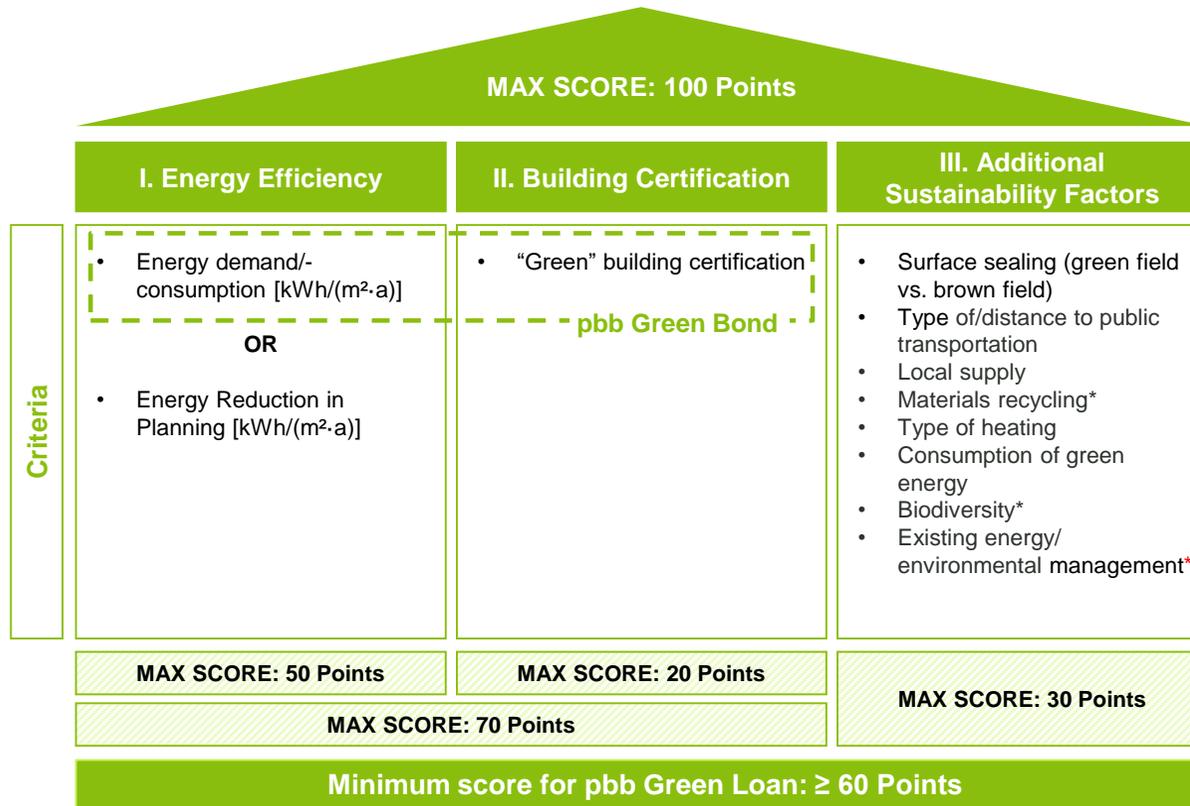
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Green Loan

pbb Green Loan Framework aligned with current regulatory and market developments – specific metrics defined for each criteria

pbb Scoring Model



* Aligned with the EU Taxonomy
* Do Not Significant Harm Principles according to EU Taxonomy

pbb Green Loan

ESG Ratings

Continuous improvement reflected in ESG ratings

– Upgrade from MSCI from “A” to “AA”

▶ pbb rating/score

ISS ESG	MSCI	Moody's ESG Solutions
LAST UPDATE: March 2022	LAST UPDATE: May 2022	LAST UPDATE: April 2022
A+	AAA (8.571 – 10.0)	80-100
A		
A-	AA (7.143 – 8.571) ▶ 7.9	
B+ Prime		60-80
B	A (5.714 – 7.143)	
B-		40-60 ▶ 44
C+	BBB (4.286 – 5.714)	
C ▶ 50.9	BB (2.857 – 4.286)	
C-		20-40
D+	B (1.429 – 2.857)	
D		0-20
D-	CCC (0.0 - 1.429)	

- Continuous improvement of ESG organisational set-up, governance, strategy and operative integration reflected in above average ESG ratings
- Recent upgrade from MSCI from „A“ to „AA“ mainly reflects strongly increased Environmental score
- ISS ESG confirms „Very High“ transparency level
- No involvement in controversial activities identified by agencies depicted

▪ “Prime” Rating since initiation in 2012

▪ Second-best rating on MSCI rating scale
▪ Upgrade to from “A” to „AA“ in 03/22

▪ Solid rating with score of 44 (scale of 100)
▪ „Limited“ Performance Level since 2019

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Key figures

pbb Group



DEUTSCHE
PFANDBRIEFBANK

Income statement (€ mn)	2019	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
Net interest income	458	476 ⁸	123	123	123	125	494	122	120	242
Net fee and commission income	6	6	2	3	1	2	8	2	1	3
Net income from fair value measurement	-7	-8	2	-	1	7	10	9	5	14
Net income from realisations	48	26	21	17	17	26	81	5	5	10
Net income from hedge accounting	-2	4	-1	-2	1	2	-	1	-2	-1
Net other operating income	3	22	-1	-	-1	-	-2	10	-6	4
Operating Income	506	526	146	141	142	162	591	149	123	272
Net income from risk provisioning	-49	-126	-10	-23	-17	-31	-81	-18	-1	-19
General and administrative expenses	-202	-204	-51	-51	-49	-68	-219	-53	-53	-106
Expenses from bank levies and similar dues	-24	-26	-28	-1	1	-1	-29	-31	-	-31
Net income from write-downs and write-ups on non-financial assets	-18	-19	-5	-4	-5	-6	-20	-5	-4	-9
Net income from restructuring	3	-	-	-	-	-	-	-	-	-
Pre-tax profit	216	151	52	62	72	56	242	42	65	107
Income taxes	-37	-30 ⁸	-10	-7	-11	14	-14	-6	-10	-16
Net income	179	121	42	55	61	70	228	36	55	91
Key ratios (%)	2019	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
CIR ¹	43.5	42.4 ⁸	38.4	39.0	38.0	45.7	40.4	38.9	46.3	42.3
RoE before tax	6.9	4.6 ⁸	6.4	7.8	8.9	6.7	7.5	4.8	7.9	6.4
RoE after tax	5.7	3.6 ⁸	5.1	6.9	7.5	8.5	7.0	4.1	6.7	5.4
Balance sheet (€ bn)	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22		
Total assets	56.8	58.9	58.1	59.0	58.8	58.4	56.3	55.1		
Equity	3.2	3.3	3.3	3.3	3.4	3.4	3.4	3.3		
Financing volume	45.5	44.2	44.6	43.4	43.4	43.7	43.8	43.3		
Regulatory capital ratios²	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22		
RWA (€ bn)	17.7	17.7	18.3	18.0	18.1	16.8	16.7	16.5		
CET 1 ratio – phase in (%)	15.9 ³	16.1 ⁴	15.4 ⁵	15.4 ⁶	14.9 ⁶	17.1 ⁷	16.9 ⁹	17.1 ¹⁰		
Personnel	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22		
Employees (FTE)	752	782	779	779	782	784	780	777		

Note: annual results audited, interim results Q1 2021/22 and Q3 2021 unaudited, interim results Q2 2021/22 unaudited, but reviewed 1 CIR = (GAE + net income from write-downs and write-ups on non-financial assets)/operating income 2 Basel III transition rules 3 Adjusted, incl. full-year result 2019, based on resolution of AGM to allocate the distributable profit 2019 to other revenue reserves on 28 May 2020 4 After approved year-end accounts 5 Excl. Interim result, post proposed dividend 2020 6 Excl. Interim result 7 Incl. full-year result, post proposed dividend 2021 8 2020 figures retrospectively adjusted according to IAS 8.42 9 Excl. Interim result, post proposed dividend 2021 10 Excl. Interim result

Segment reporting

Segment performance reflects strong performance of strategic REF portfolio in H1/22

	REF				PIF				Value Portfolio			
Income statement (IFRS, € mn)	Q2/21	Q2/22	H1/21	H1/22	Q2/21	Q2/22	H1/21	H1/22	Q2/21	Q2/22	H1/21	H1/22
Operating income	124	108	250	234	9	7	18	17	8	8	18	20
<i>thereof: Net interest income</i> ¹	104	103	208	207	9	8	18	16	10	9	19	18
<i>Net income from realisations</i>	17	5	38	10	-	-	-	-	-	-	-	-
Net income from risk provisioning	-23	-3	-34	-22	-	1	-	-1	-	1	1	4
General administrative expenses	-44	-47	-88	-93	-5	-4	-9	-8	-2	-2	-5	-5
Net other revenues/expenses	-5	-4	-26	-28	-	1	-5	-4	-	-1	-7	-8
Pre-tax profit	52	54	102	91	4	5	4	4	6	6	7	11
Key indicators	Q2/21	Q2/22	H1/21	H1/22	Q2/21	Q2/22	H1/21	H1/22	Q2/21	Q2/22	H1/21	H1/22
CIR (%) ²	38.7	47.2	38.4	43.2	55.6	57.1	55.6	52.9	25.0	25.0	27.8	25.0
RoE before tax (%)	10.1	9.0	10.0	7.8	11.6	15.4	5.5	5.7	4.4	5.8	2.3	4.8
Financing volume (€ bn)	26.8	28.4	26.8	28.4	5.5	4.9	5.5	4.9	11.1	10.0	11.1	10.0

Key drivers Q2/H1 2022	REF	PIF	Value Portfolio
	<ul style="list-style-type: none"> Financial segment performance mainly impacted from reduced net income from realisations, partly compensated by lower risk provisioning y-o-y Nil stable y-o-y, lower floor income compensated by increase in average REF financing volume Risk provisioning down y-o-y – model adjustments due to deterioration of macroeconomic outlook (stage 1&2); stage 3 increased interest rates and UK shopping centres GAE up y-o-y, due to higher project costs Financing volume up y-o-y 	<ul style="list-style-type: none"> Financial segment performance supported by allocation effects PBT stable y-o-y Financing volume down due to maturities 	<ul style="list-style-type: none"> Financial segment performance supported by allocation effects PBT up y-o-y, mainly due to release of risk provision (stage 1&2) due to maturity effects Financing volume further down in line with strategy due to maturities

Note: Figures may not add up due to rounding 1 2020 REF figures retrospectively adjusted according to IAS 8.42 2 CIR = (GAE + net income from write-downs and write-ups on non-financial assets)/operating income

Key figures

pbb Group H1/21 vs. H1/22

Income statement (€ mn)	REF		PIF		VP		C&A		pbb Group	
	H1/21	H1/22	H1/21	H1/22	H1/21	H1/22	H1/21	H1/22	H1/21	H1/22
Net interest income	208	207	18	16	19	18	1	1	246	242
Net fee and commission income	5	3	-	-	-	-	-	-	5	3
Net income from fair value measurement	1	10	-	1	1	3	-	-	2	14
Net income from realisations	38	10	-	-	-	-	-	-	38	10
Net income from hedge accounting	-2	-	-	-	-1	-1	-	-	-3	-1
Net other operating income	-	4	-	-	-1	-	-	-	-1	4
Operating Income	250	234	18	17	18	20	1	1	287	272
Net income from risk provisioning	-34	-22	-	-1	1	4	-	-	-33	-19
General and administrative expenses	-88	-93	-9	-8	-5	-5	-	-	-102	-106
Expenses from bank levies and similar dues	-18	-20	-4	-3	-7	-8	-	-	-29	-31
Net income from write-downs and write-ups on non-financial assets	-8	-8	-1	-1	-	-	-	-	-9	-9
Pre-tax profit	102	91	4	4	7	11	1	1	114	107

Key figures

Real Estate Finance (REF)



DEUTSCHE
PFANDBRIEFBANK

Income statement (€ mn)	2019 ³	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
Net interest income	388	396 ⁴	104	104	103	106	417	104	103	207
Net fee and commission income	7	6	2	3	1	2	8	2	1	3
Net income from fair value measurement	-8	-6	1	-	1	4	6	6	4	10
Net income from realisations	48	24	21	17	17	26	81	5	5	10
Net income from hedge accounting	-1	3	-1	-1	1	1	-	1	-1	-
Net other operating income	2	19	-1	1	-1	-	-1	8	-4	4
Operating Income	436	442	126	124	122	139	511	126	108	234
Net income from risk provisioning	-57	-129	-11	-23	-15	-30	-79	-19	-3	-22
General and administrative expenses	-164	-175	-44	-44	-43	-58	-189	-46	-47	-93
Expenses from bank levies and similar dues	-14	-16	-17	-1	1	-1	-18	-20	-	-20
Net income from write-downs and write-ups on non-financial assets	-15	-16	-4	-4	-4	-5	-17	-4	-4	-8
Net income from restructuring	3	-	-	-	-	-	-	-	-	-
Pre-tax profit	189	106	50	52	61	45	208	37	54	91

Key ratios (%)	2019	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
CIR ¹	41.1	43.2 ⁴	38.1	38.7	38.5	45.3	40.3	39.7	47.2	43.2
RoE before tax	11.3	5.5	10.0	10.2	11.4	8.2	9.9	6.3	9.0	7.8

Key figures (€ bn)	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22
Equity ²	1.7	1.9	1.9	2.1	2.1	2.1	2.0	2.3
RWA	15.8	16.0	16.6	16.2	16.4	15.1	15.1	15.1
Financing volume	27.1	27.0	27.5	26.8	27.0	27.6	28.0	28.4

Note: annual results audited, interim results Q1 2021/22 and Q3 2021 unaudited, interim results Q2 2021/22 unaudited, but reviewed

¹ CIR = (GAE + net income from write-downs and write-ups on non-financial assets)/operating income ² Equity allocated according to going concern view instead of liquidation approach

³ Segment allocation of net interest income and equity retrospectively adjusted ⁴ 2020 figures retrospectively adjusted according to IAS 8.42

Key figures

Public Investment Finance (PIF)



DEUTSCHE
PFANDBRIEFBANK

Income statement (€ mn)	2019 ³	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
Net interest income	37	38	9	9	10	9	37	8	8	16
Net fee and commission income	-	-	-	-	-	-	-	-	-	-
Net income from fair value measurement	-2	-1	-	-	-	1	1	1	-	1
Net income from realisations	1	1	-	-	1	1	2	-	-	-
Net income from hedge accounting	-	-	-	-	-	-	-	-	-	-
Net other operating income	-	3	-	-	-1	1	-	1	-1	-
Operating Income	36	41	9	9	10	12	40	10	7	17
Net income from risk provisioning	-	-1	-	-	-	-	-	-2	1	-1
General and administrative expenses	-25	-19	-4	-5	-4	-6	-19	-4	-4	-8
Expenses from bank levies and similar dues	-3	-3	-4	-	-	-	-4	-4	1	-3
Net income from write-downs and write-ups on non-financial assets	-2	-2	-1	-	-	-1	-2	-1	-	-1
Net income from restructuring	-	-	-	-	-	-	-	-	-	-
Pre-tax profit	6	16	-	4	6	5	15	-1	5	4
Key ratios (%)	2019	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
CIR ¹	75.0	51.2	55.6	55.6	40.0	58.3	52.5	50.0	57.1	52.9
RoE before tax	2.7	8.0	-0.6	11.7	14.0	11.5	9.1	-3.0	15.4	5.7
Key figures (€ bn)	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22		
Equity ²	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.1		
RWA	0.8	0.8	0.7	0.7	0.7	0.7	0.7	0.6		
Financing volume	6.3	5.8	5.7	5.5	5.4	5.2	5.0	4.9		

Note: annual results audited, interim results Q1 2021/22 and Q3 2021 unaudited, interim results Q2 2021/22 unaudited, but reviewed

1 CIR = (GAE + net income from write-downs and write-ups on non-financial assets)/operating income 2 Equity allocated according to going concern view instead of liquidation approach 3 Segment allocation of net interest income and equity retrospectively adjusted

Key figures

Value Portfolio (VP)



DEUTSCHE
PFANDBRIEFBANK

Income statement (€ mn)	2019 ³	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
Net interest income	29	38	9	10	9	10	38	9	9	18
Net fee and commission income	-1	-	-	-	-	-	-	-	-	-
Net income from fair value measurement	3	-1	1	-	-	2	3	2	1	3
Net income from realisations	-1	1	-	-	-1	-1	-2	-	-	-
Net income from hedge accounting	-1	1	-	-1	-	1	-	-	-1	-1
Net other operating income	1	-	-	-1	1	1	-1	1	-1	-
Operating Income	30	39	10	8	9	11	38	12	8	20
Net income from risk provisioning	8	4	1	-	-2	-1	-2	3	1	4
General and administrative expenses	-13	-10	-3	-2	-2	-4	-11	-3	-2	-5
Expenses from bank levies and similar dues	-7	-7	-7	-	-	-	-7	-7	-1	-8
Net income from write-downs and write-ups on non-financial assets	-1	-1	-	-	-1	-	-1	-	-	-
Net income from restructuring	-	-	-	-	-	-	-	-	-	-
Pre-tax profit	17	25	1	6	4	6	17	5	6	11

Key ratios (%)	2019	2020	Q1/21	Q2/21	Q3/21	Q4/21	2021	Q1/22	Q2/22	H1/22
CIR ¹	46.7	28.2	30.0	25.0	33.3	36.4	31.6	25.0	25.0	25.0
RoE before tax	1.7	3.9	0.3	5.0	3.1	4.9	3.3	4.3	5.8	4.8

Key figures (€ bn)	12/19	12/20	03/21	06/21	09/21	12/21	03/22	06/22
Equity ²	0.6	0.5	0.4	0.4	0.4	0.4	0.5	0.4
RWA	0.5	0.4	0.4	0.4	0.3	0.3	0.3	0.3
Financing volume	12.1	11.4	11.4	11.1	11.0	10.9	10.8	10.0

Note: annual results audited, interim results Q1 2021/22 and Q3 2021 unaudited, interim results Q2 2021/22 unaudited, but reviewed

1 CIR = (GAE + net income from write-downs and write-ups on non-financial assets)/operating income 2 Equity allocated according to going concern view instead of liquidation approach

3 Segment allocation of net interest income and equity retrospectively adjusted

Balance sheet

Specialist lender with attractive German Pfandbrief as major funding instrument

Balance sheet

IFRS, € bn

Assets	30/06/22	31/12/21	Liabilities & equity	30/06/22	31/12/21
Financial assets at fair value through P&L	1.0	1.2	Financial liabilities at fair value through P&L	0.7	0.6
thereof			thereof		
Positive fair values of stand-alone derivatives	0.5	0.5	Negative fair values of stand-alone derivatives	0.7	0.6
Debt securities	0.1	0.1	Financial liabilities measured at amortised cost	49.7	52.7
Loans and advances to customers	0.3	0.5	thereof		
Financial assets at fair value through OCI	1.2	1.3	Liabilities to other banks (incl. central banks)	10.3	10.6
thereof			thereof		
Debt securities	0.9	0.9	<i>Registered Mortgage Pfandbriefe</i>	<i>0.4</i>	<i>0.3</i>
Loans and advances to customers	0.3	0.3	<i>Registered Public Pfandbriefe</i>	<i>0.6</i>	<i>0.5</i>
Financial assets at amortised cost (after credit loss allowances)	46.8	48.1	Liabilities to other customers	17.8	20.1
thereof			thereof		
Debt securities	5.7	6.9	<i>Registered Mortgage Pfandbriefe</i>	<i>3.1</i>	<i>3.7</i>
Loans and advances to other banks	3.5	2.6	<i>Registered Public Pfandbriefe</i>	<i>6.5</i>	<i>7.9</i>
Loans and advances to customers	37.4	38.4	Bearer Bonds	21.0	21.3
Positive fair values of hedge accounting derivatives	0.4	1.0	thereof		
Other assets	5.7	6.8	<i>Mortgage Pfandbriefe</i>	<i>11.6</i>	<i>12.3</i>
			<i>Public Pfandbriefe</i>	<i>2.1</i>	<i>2.2</i>
			Subordinated liabilities	0.6	0.7
			Negative fair values of hedge accounting derivatives	1.2	1.4
			Other liabilities	0.2	0.3
			Equity (attributable to shareholders)	3.0	3.1
			AT1-capital	0.3	0.3
Total Assets	55.1	58.4	Total liabilities & equity	55.1	58.4

Share of
Pfandbriefe of
refinancing
liabilities

49% / 51%

Note: Figures may not add up due to rounding

Appendix

1. **Guidance 2022 and mid-term ambition**
2. **ESG**
3. **P&L / Balance Sheet**
4. **Portfolio Profile**
5. **Funding & Ratings**

Contact details

Portfolio

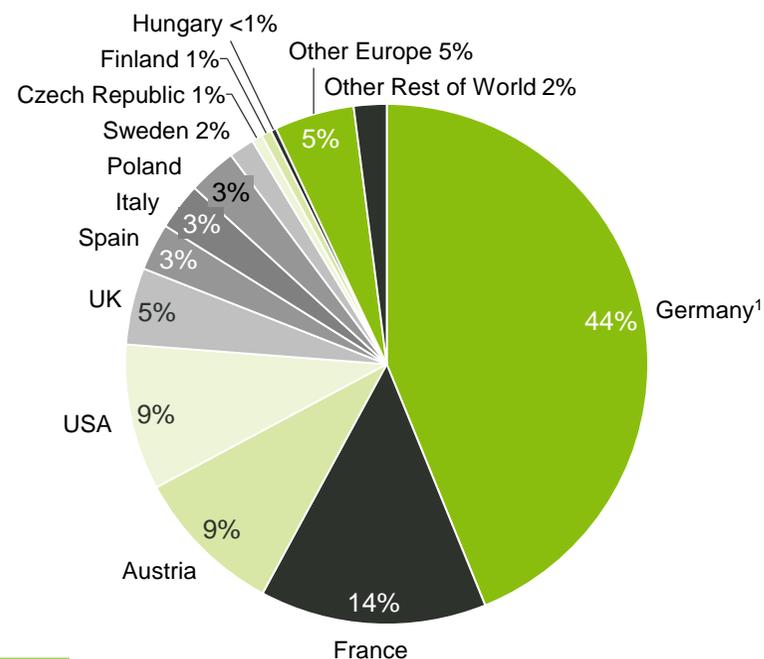
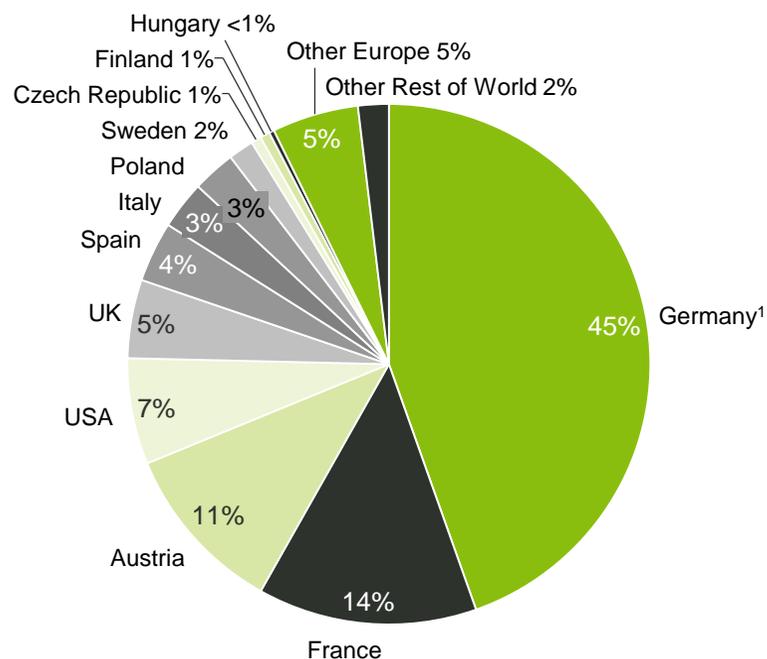
Total portfolio

€ bn (EaD, Basel III)

Regions

31/12/2021 / Total: € 57.5 bn

30/06/2022 / Total: € 53.8 bn



**No direct exposure
in/to Ukraine,
Russia and Belarus**

Note: Figures may not add up due to rounding 1 Incl. Bundesbank accounts (12/21: € 6.6 bn; 03/22: € 5.8 bn)

Portfolio

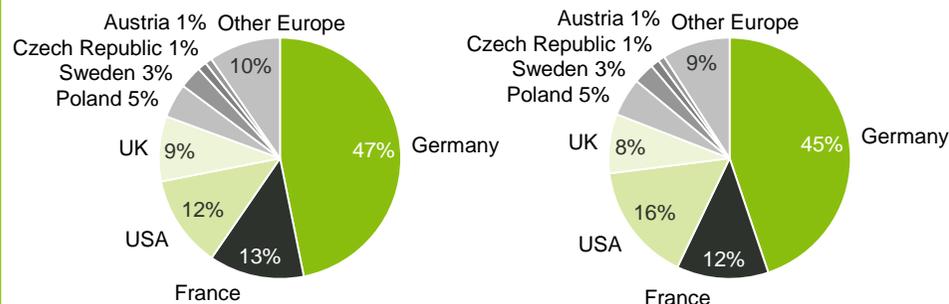
Real Estate Finance (REF)

€ bn (EaD, Basel III)

Regions

31/12/2021: € 29.7 bn

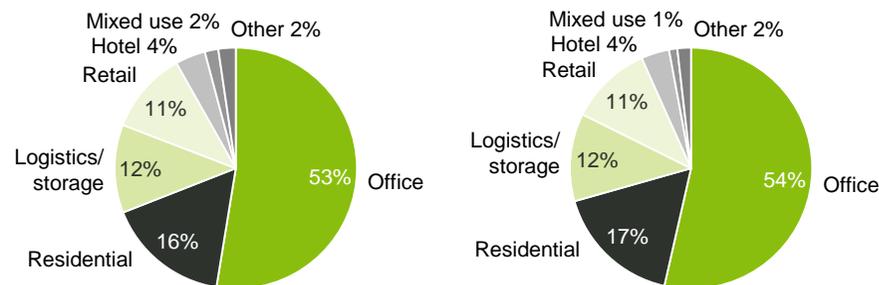
30/06/2022: € 30.2 bn



Property types

31/12/2021: € 29.7 bn

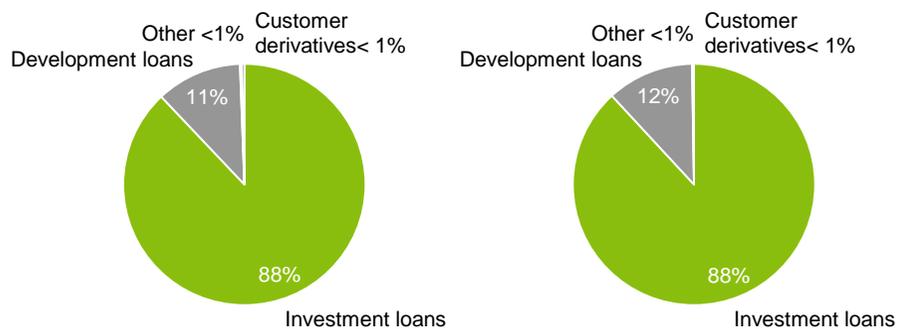
30/06/2022: € 30.2 bn



Loan types

31/12/2021: € 29.7 bn

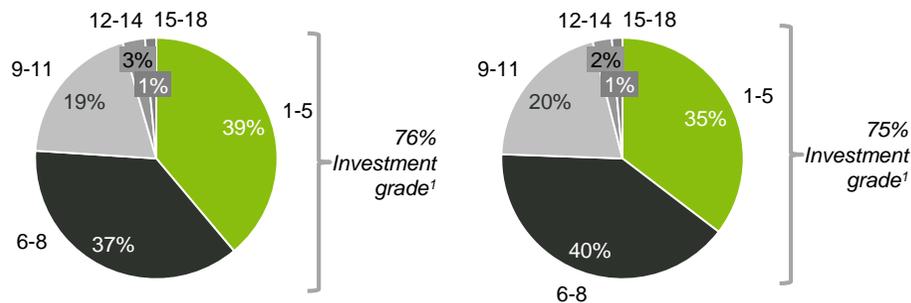
30/06/2022: € 30.2 bn



Internal ratings (EL classes)

31/12/2021: € 29.7 bn

30/06/2022: € 30.2 bn



Note: Figures may not add up due to rounding ¹ Internal EL Classes 1-8 = Investment grade; Internal EL classes 9-18 = Non-investment grade

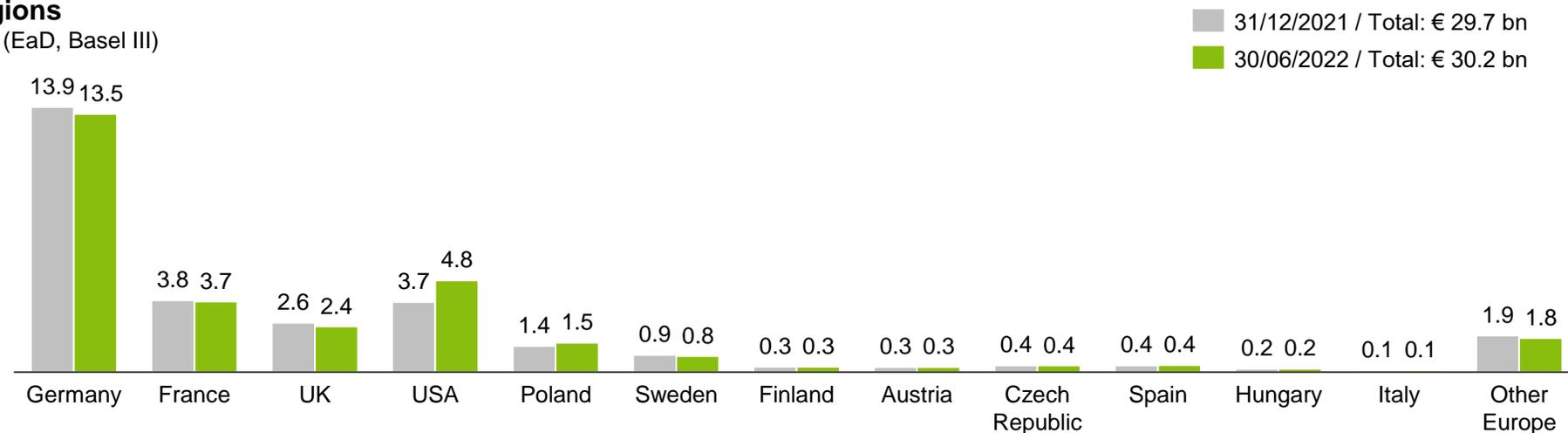
Portfolio

Real Estate Finance (REF)



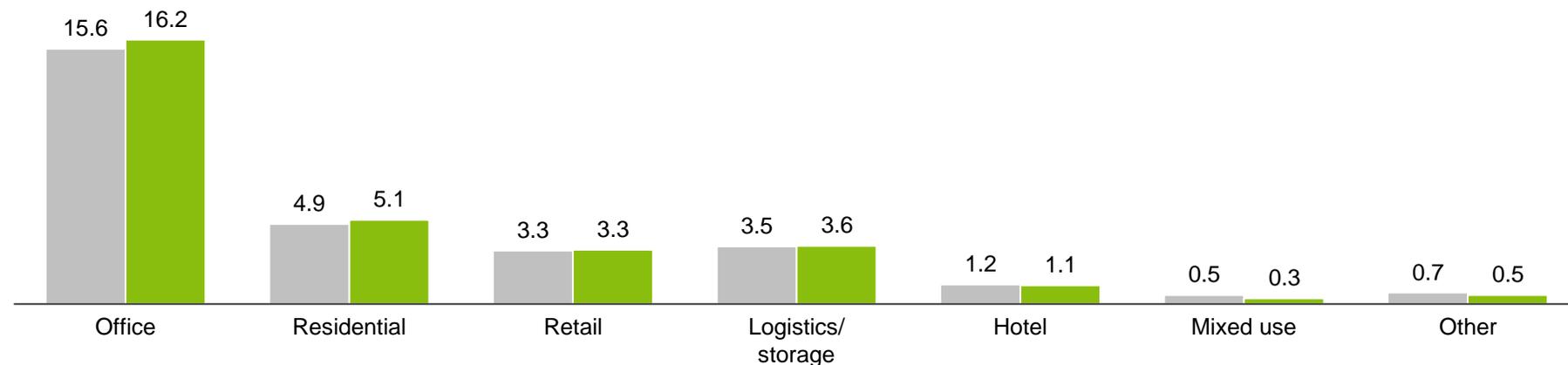
Regions

€ bn (EaD, Basel III)



Property types

€ bn (EaD, Basel III)



Note: Figures may not add up due to rounding

Markets

Sub-segments

Property type	Regions	Evaluation of current situation	Challenges	Risk positioning																						
Retail € 3.3 bn (11%)	<table border="1"> <caption>Retail Regional Distribution</caption> <thead> <tr> <th>Region</th> <th>Percentage</th> </tr> </thead> <tbody> <tr><td>Germany</td><td>28%</td></tr> <tr><td>UK</td><td>22%</td></tr> <tr><td>CEE</td><td>20%</td></tr> <tr><td>Nordics</td><td>9%</td></tr> <tr><td>France</td><td>9%</td></tr> <tr><td>Spain</td><td>5%</td></tr> <tr><td>Switzerland</td><td>4%</td></tr> <tr><td>Austria</td><td>3%</td></tr> <tr><td>Netherlands</td><td>2%</td></tr> <tr><td>USA</td><td>1%</td></tr> </tbody> </table>	Region	Percentage	Germany	28%	UK	22%	CEE	20%	Nordics	9%	France	9%	Spain	5%	Switzerland	4%	Austria	3%	Netherlands	2%	USA	1%	<ul style="list-style-type: none"> Shopping centres: increased pressure, fashion dominated shopping centres most impacted (decline in rents, shorter lease terms, etc.). Retail-parks/discounter with strong local demand: largely positive development. High street properties: declines in rents and rise in yields. Downward trend in secondary locations and smaller cities expected to intensify. Specialized Retail (e.g. FOC) is doing good as Pre-Corona. 	<ul style="list-style-type: none"> Short Term: threats to income stability as well as decreasing consumer spendings/consumer confidence (war in Ukraine leading inter alia to strong increase of energy costs) will hamper further recovery of retail markets post COVID-19 pandemic. Mid Term: structural changes (online sale, change of high street retailer structure from smaller regional chains/owner occupied shops towards national/international chains and brands) leading to continued pressure on rents and to substantial oversupply of space in particular outside A-locations 	<ul style="list-style-type: none"> Selective approach with foresighted reduction of retail portfolio by ~55% or € 3.8 bn since 2016 (03/22: € 3.2 bn; 12/16: € 7.1 bn). Only investment loans, almost no development loans Conservative risk positioning: avg. LTV of 51%¹ provides good buffer and supports commitment of investors/sponsors Well diversified portfolio Current strategy is no new commitments for shopping centres
Region	Percentage																									
Germany	28%																									
UK	22%																									
CEE	20%																									
Nordics	9%																									
France	9%																									
Spain	5%																									
Switzerland	4%																									
Austria	3%																									
Netherlands	2%																									
USA	1%																									
Hotel (Business Hotels only) € 1.1 bn (4%)	<table border="1"> <caption>Hotel Regional Distribution</caption> <thead> <tr> <th>Region</th> <th>Percentage</th> </tr> </thead> <tbody> <tr><td>UK</td><td>47%</td></tr> <tr><td>Germany</td><td>38%</td></tr> <tr><td>Austria</td><td>6%</td></tr> <tr><td>Benelux</td><td>10%</td></tr> </tbody> </table>	Region	Percentage	UK	47%	Germany	38%	Austria	6%	Benelux	10%	<ul style="list-style-type: none"> Rising competition leads to insolvencies for operators and licencees and rebuild secondary hotels for other uses (temporary office, longstay, etc.). Hotels dependent on international tourist and business travelers still not expected to substantially recover in short-/mid-term. Leisure hotels focused on domestic guests with good accessibility will recover faster. Nevertheless this summer a lot of tourist get back to international destinations. 	<ul style="list-style-type: none"> Recovery in progress, however to pre-Corona-levels not expected before 2024/25 Airport/Fair hotels being late in recovery cycle due to inter alia changing travel habits as well as fairs still substantially from pre-COVID-level of activity. Recovery of business hotels expected to focus first on central locations, fringe locations expected to be late in recovery, too. Shortage of qualified personnel in parts of the industry 	<ul style="list-style-type: none"> Selective approach and strict adherence to conservative underwriting standards in particular during the hot phase of hotel investment market in 2018/19 resulting in a relatively small portfolio volume of € 1.2 bn Focus on prime location secures base value of properties Conservative risk positioning: avg. LTV of 56%¹ provides good buffer and supports commitment of investors/sponsors Focus on strong sponsors with ability to inject more equity Currently, strategy is no new commitments 												
Region	Percentage																									
UK	47%																									
Germany	38%																									
Austria	6%																									
Benelux	10%																									

¹ Based on performing investment loans only

Markets

Sub-segments



DEUTSCHE
PFANDBRIEFBANK

Property type	Regions	Evaluation of current situation	Challenges	Risk positioning
Office € 16.2 bn (43%)		<ul style="list-style-type: none"> Slight rise in vacancies; but still on comparatively low levels. Office investment volumes are now again below pre-COVID levels. Only 1a-properties with a long term lease with a good tenant are still in the purchase processes. The expectation is that yields will increase over the next 6 month by 50 bps, this is expected to happen to prime properties with long-term leases to first-class tenants in the later stage as well. More important criteria is the ESG aspect of the properties which is a main argument for the selling. Without a good 'Green-' rating or very good energy consumptions balance office properties are expected to not get a market in the future. 	<ul style="list-style-type: none"> Financial difficulties of tenants / insolvencies expected to increase due to impact of Ukraine war on overall economy Increased reletting/extension risks with pressure on rental level Good locations expected to remain stable Structural changes <ul style="list-style-type: none"> Work from home Hygiene/social distancing standards Focus on green buildings expected to negatively affect older buildings in weaker locations mid/long term 	<ul style="list-style-type: none"> Focus on good locations Conservative risk positioning: avg. LTV of 53%¹ provides good buffer and supports commitment of investors/sponsors Well diversified portfolio with focus in Germany, main cities in the US (e.g. New York, Boston, Washington) and France (almost completely Paris/Isle de France region) In new business transactions detailed analysis of "green profile" of properties including associated risk
Residential € 5.1 bn (17%)		<ul style="list-style-type: none"> At present the multifamily market seems to be stable. Especially in countries with strong social welfare programs. Growth in rental prices seen so far expected to soften in future, due to rising cost for the energy. Nevertheless inflation coupled rental contracts leads to rising rents. Condo market expected to soften because of the rising prices for financing. Longer timeline in the selling process. 	<ul style="list-style-type: none"> Call for/imposed increased rent regulation could impact value and cash flow Increasing interest level might put pressure on value. Stock listed residential companies have come under massive pressure since Q1/22 and often lost substantially in market capitalization. 	<ul style="list-style-type: none"> Conservative risk positioning Portfolio volume of € 5.1 bn with conservative avg. LTV of 47%¹ provides good buffer and supports commitment of investors/sponsors Well diversified portfolio with strong focus on Germany
Logistics € 3.6 bn (12%)		<ul style="list-style-type: none"> Logistic properties are still very popular for investors. Prices have decoupled from overall trend and increased in last years. The expectation is now a yield widening by a minimum of 50 bps in the next half year. The benefitting from increasing focus on e-commerce and the need of more resilient supply chains rents expected to rise. Total return is balanced out by rising yields and rising rents. 	<ul style="list-style-type: none"> Currently still taking advantage from strategic developments like: <ul style="list-style-type: none"> Online-shopping Need for more resilient supply chains in the industry sector Professionalisation of entire industry Monoline logistics centres Limited availability of new space in some countries Due to partially overheated prices, market correction expected. 	<ul style="list-style-type: none"> Strategic approach; expert team since 2014; share increase since 2013 from 8% to 12% Focus on locations: good infrastructure, connection to a variety of different transportation routes Conservative risk positioning: avg. LTV of 51% provides good buffer and supports commitment of investors/sponsors Well diversified portfolio High quality of sponsors

¹ Based on performing investment loans only

Portfolio

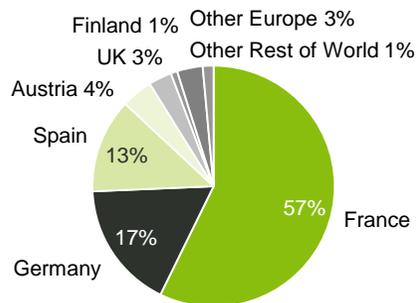
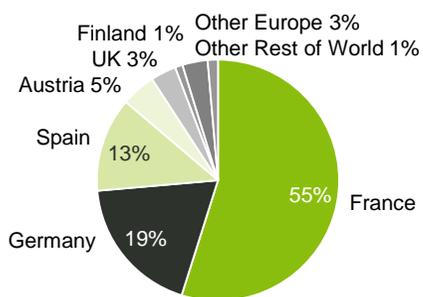
Public Investment Finance (PIF)

€ bn (EaD, Basel III)

Regions

31/12/2021: € 5.7 bn

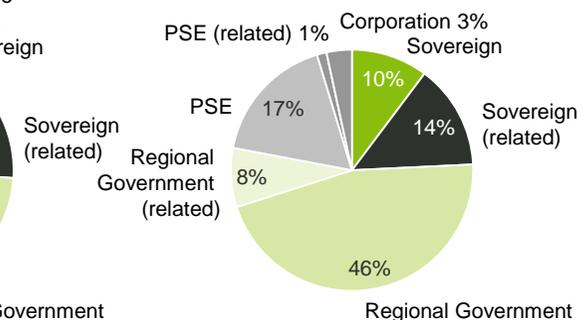
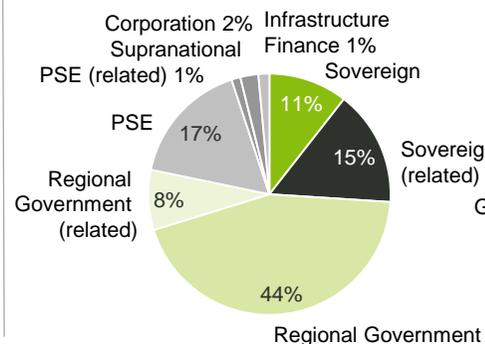
30/06/2022: € 5.1 bn



Borrower classification¹

31/12/2021: € 5.7 bn

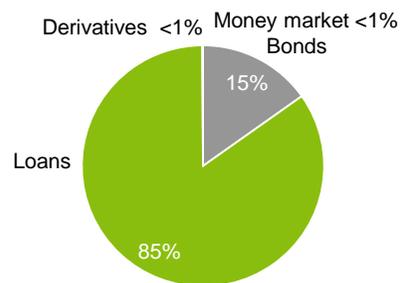
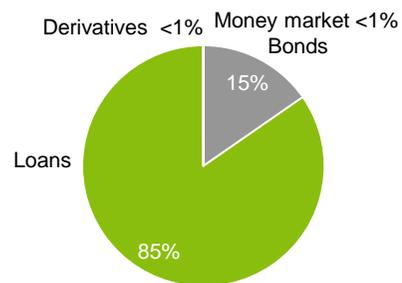
30/06/2022: € 5.1 bn



Product class

31/12/2021: € 5.7 bn

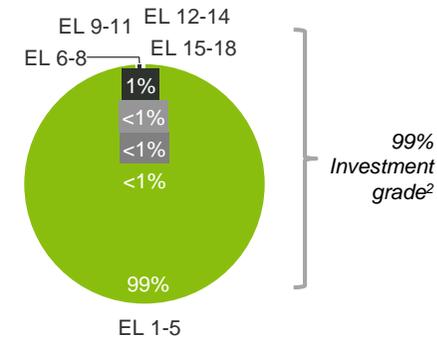
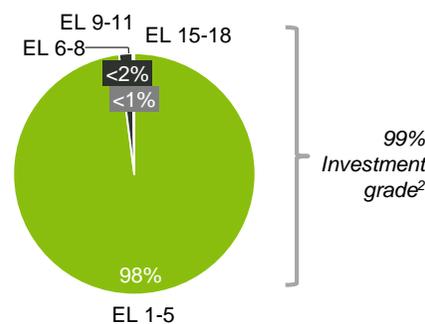
30/06/2022: € 5.1 bn



Internal ratings (EL classes)

31/12/2021: € 5.7 bn

30/06/2022: € 5.1 bn



Note: Figures may not add up due to rounding ¹ See appendix for definition of borrower classification ² Internal EL Classes 1-8 = Investment grade; Internal EL classes 9-18 = Non-investment grade

Portfolio

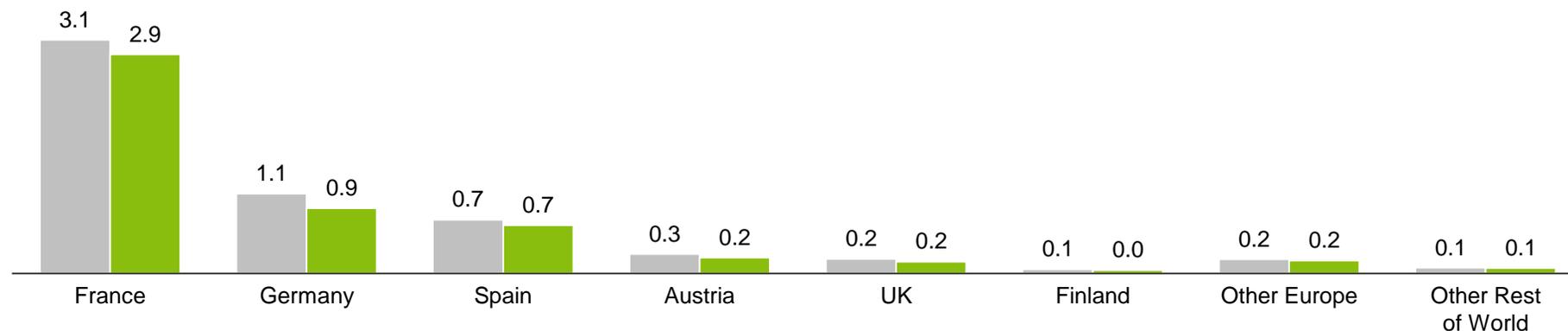
Public Investment Finance (PIF)

Regions

€ bn (EaD, Basel III)

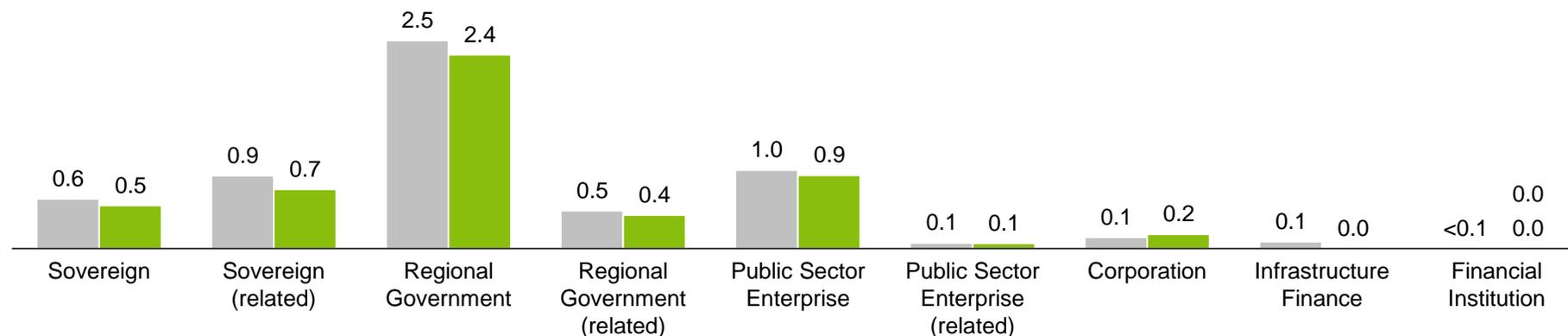
31/12/2021 / Total: € 5.7 bn

30/06/2022 / Total: € 5.1 bn



Borrower classification¹

€ bn (EaD, Basel III)



Note: Figures may not add up due to rounding

¹ See appendix for definition of borrower classification

Portfolio

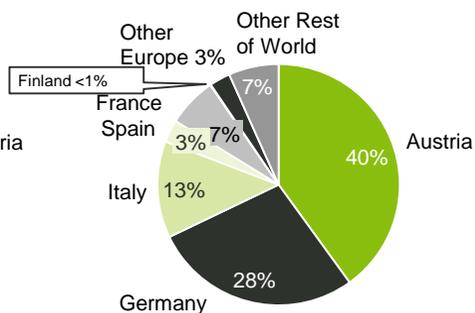
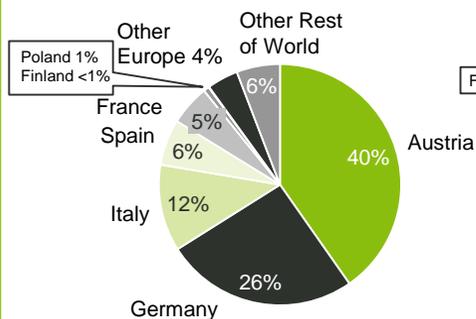
Value Portfolio (VP)

€ bn (EaD, Basel III)

Regions

31/12/2021: € 13.8 bn

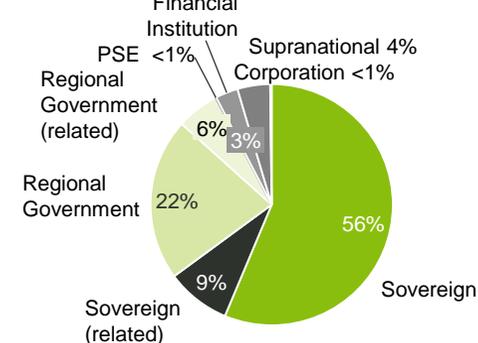
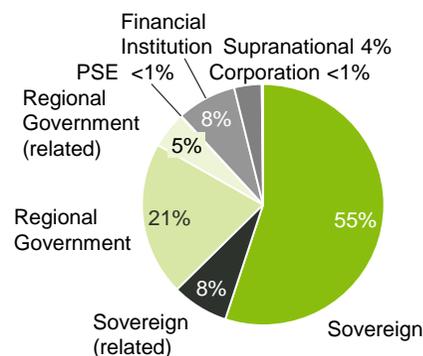
30/06/2022: € 11.3 bn



Borrower classification¹

31/12/2021: € 13.8 bn

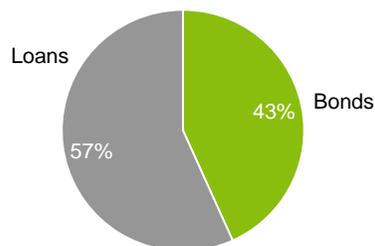
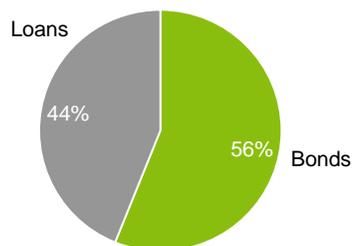
30/06/2022: € 11.3 bn



Product class

31/12/2021: € 13.8 bn

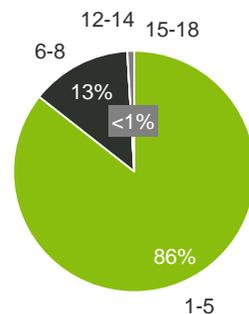
30/06/2022: € 11.3 bn



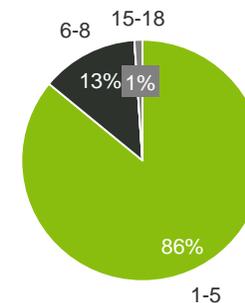
Internal ratings (EL classes)

31/12/2021: € 13.8 bn

30/06/2022: € 11.3 bn



99%
Investment grade²



99%
Investment grade²

Note: Figures may not add up due to rounding ¹ See appendix for definition of borrower classification ² Internal EL Classes 1-8 = Investment grade; Internal EL classes 9-18 = Non-investment grade

Portfolio

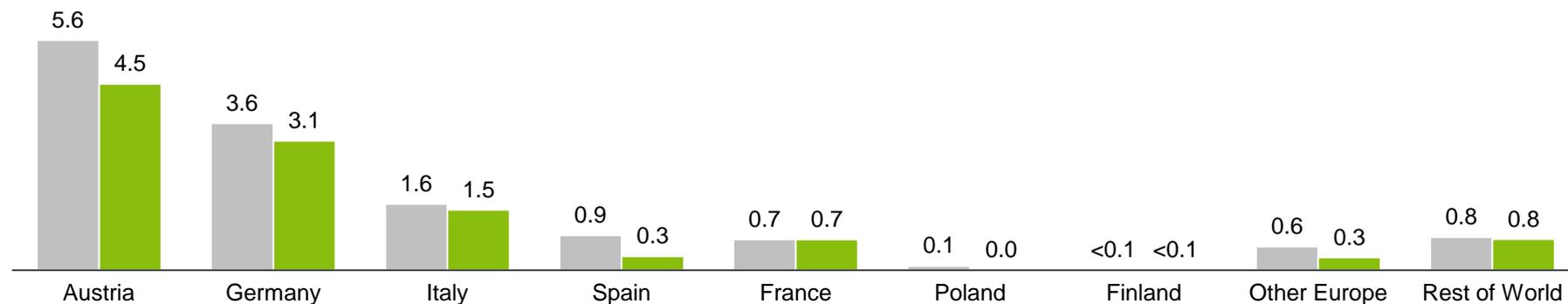
Value Portfolio (VP)

Regions

€ bn (EaD, Basel III)

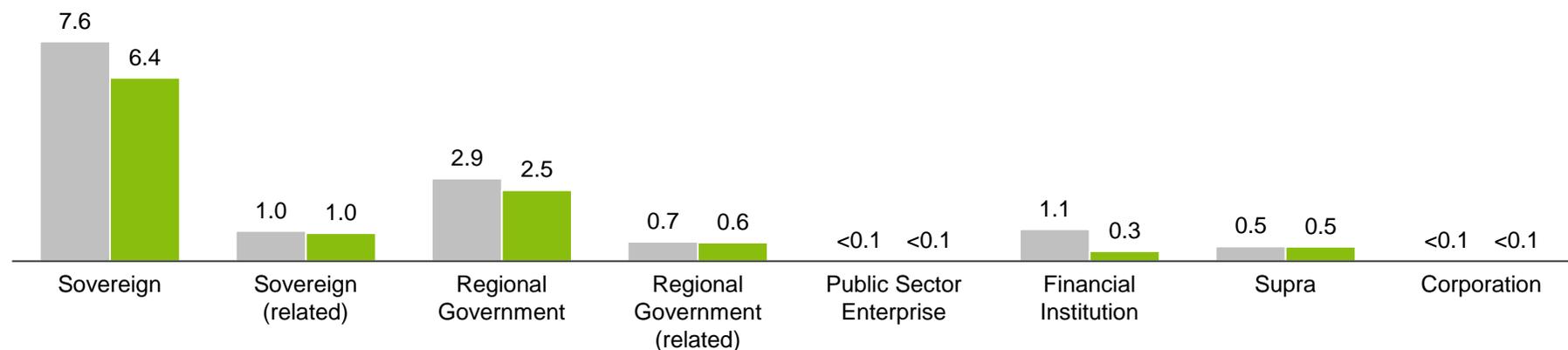
31/12/2021 / Total: € 13.8 bn

30/06/2022 / Total: € 11.3 bn



Borrower classification¹

€ bn (EaD, Basel III)



Note: Figures may not add up due to rounding

¹ See appendix for definition of borrower classification

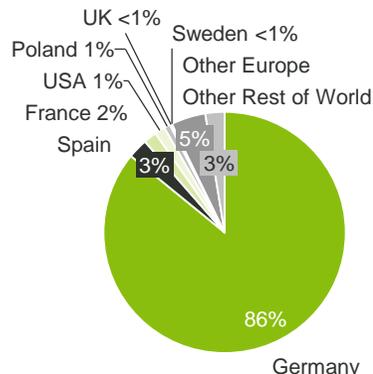
Portfolio

Consolidation & Adjustments (C&A)

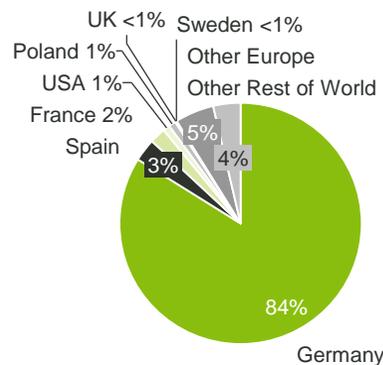
€ bn (EaD, Basel III)

Regions

31/12/2021: € 8.3 bn

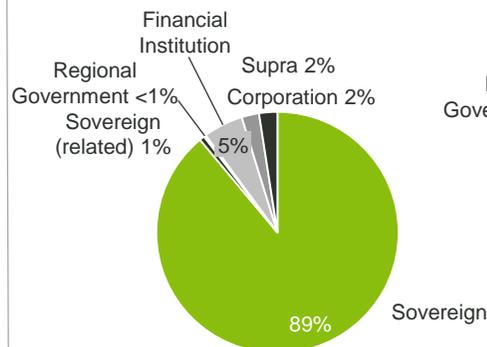


30/06/2022: € 7.2 bn

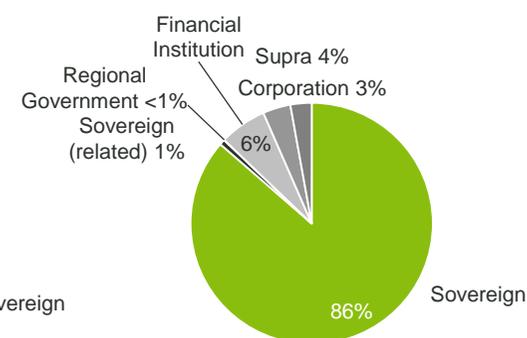


Borrower classification²

31/12/2021: € 8.3 bn

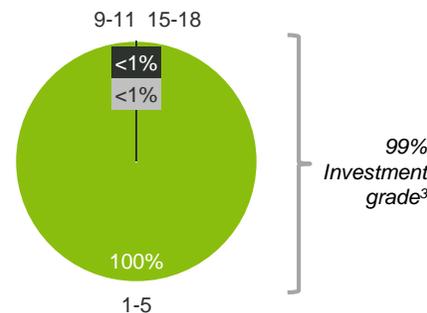


30/06/2022: € 7.2 bn

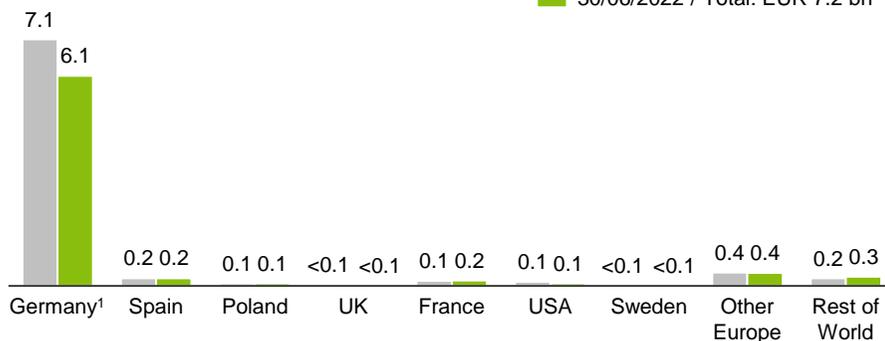
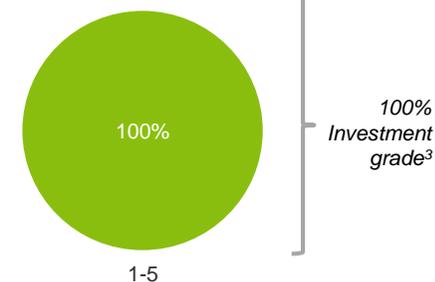


Internal ratings (EL classes)

31/12/2021: € 8.3 bn



30/06/2022: € 7.2 bn



Note: Figures may not add up due to rounding

1 Incl. Bundesbank accounts (12/21: € 6.6 bn; 03/22: € 5.8 bn)

2 See appendix for definition of borrower classification

3 Internal EL Classes 1-8 = Investment grade; Internal EL classes 9-18 = Non-investment grade

Appendix

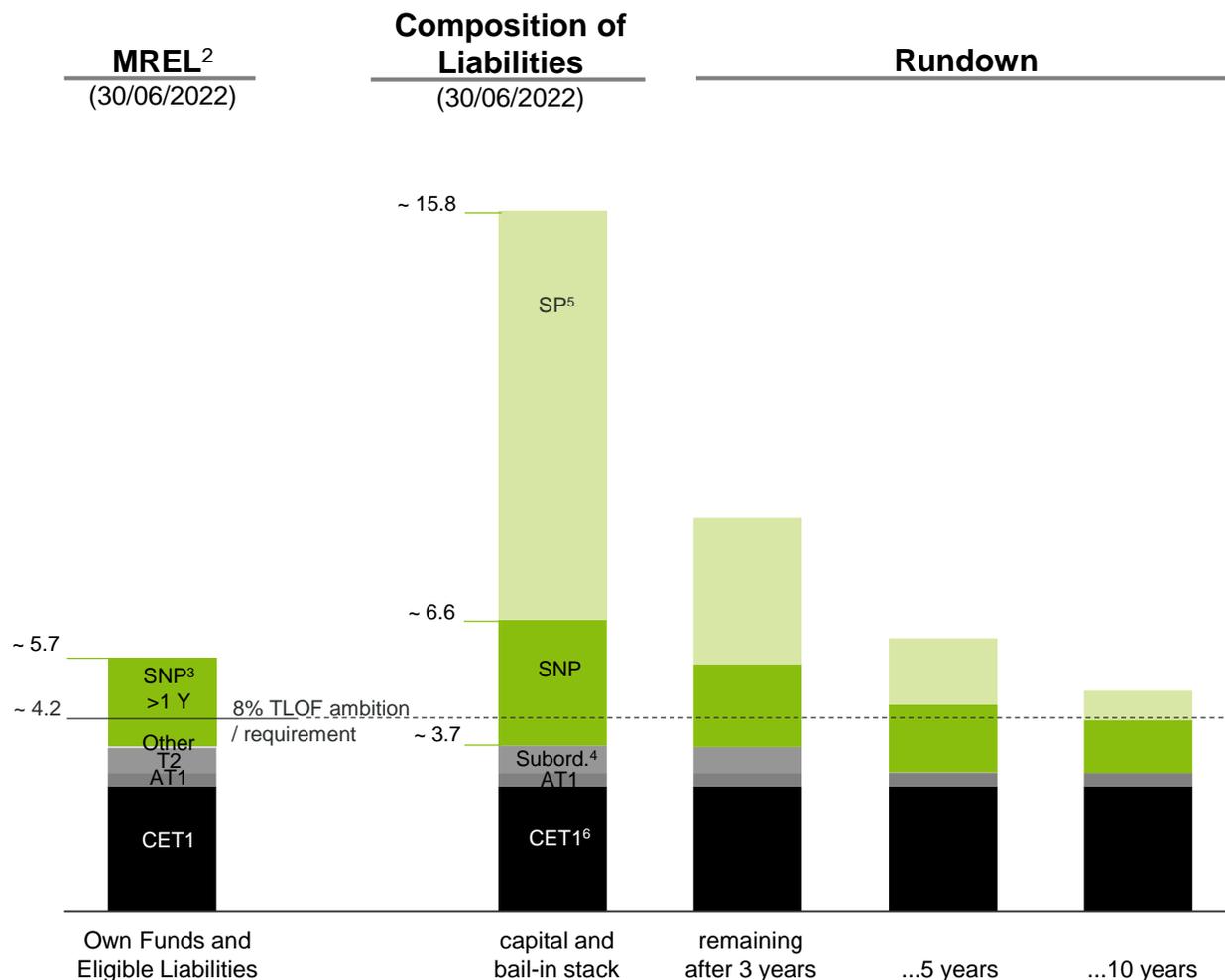
1. **Guidance 2022 and mid-term ambition**
2. **ESG**
3. **P&L / Balance Sheet**
4. **Portfolio Profile**
5. **Funding & Ratings**

Contact details

Funding

Own Funds and Eligible Liabilities significantly exceed 8 % TLOF

(in € bn as of 30/06/2022)¹⁾



- Buffer for Senior Preferred (SP) investors due to high volume of capital instruments and Senior Non-Preferred (SNP) liabilities
- Existing Senior Non-Preferred liabilities have long remaining terms
- SP is the predominant senior product, but SNP will remain a key element of pbb's funding strategy
- pbb has an MREL-ambition level of 8 % TLOF in line with the binding regulatory target.
- Regulatory requirements (SREP, MREL etc.) are comfortably met

¹ after confirmation of the 2021 financial statements, less the proposed dividend ² pbb has set its ambition level at 8% TLOF with 100% subordination (i.e. Own Funds and Senior Non-Preferred), which is the currently binding regulatory target. As of 30 June 2022, MREL eligible items amounted to ~10.8% TLOF (based on the transfer to retained earnings from the 2021 annual result / TLOF as of 31.03.2022) / ~34.6% RWA / ~10.3% Leverage Exposure ³ MREL-eligible Senior Non-Preferred Debt >1Y according to legal maturities ⁴ Nominal amount of Tier 2 instruments; the capital stack includes € 300 mn AT1 issuance callable in 2023 and € 300 mn T2 issuance callable in 2022 ⁵ Senior Preferred, structured unsecured and corporate deposits (excl. protected deposits) ⁶ CET1 assumed to be constant

Funding

Public benchmark issuances since 2018



DEUTSCHE
PFANDRIFFRANK
Issue/Reoffer Price

Types	WKN	Launch Date	Maturity Date	Size	Spread ¹	Coupon	Issue/Reoffer Price
Senior Unsecured	A2GSLC6	16.01.2018	23.02.2022	EUR 500 mn	+40 bp	0.625%	99.956%
Mortgage Pfandbrief (1 st Tap)	A2E4ZE	24.01.2018	05.09.2022	EUR 250 mn	-18 bp	0.05%	99.579%
Mortgage Pfandbrief	A2GSLF	08.03.2018	15.03.2023	EUR 750 mn	-13 bp	0.25%	99.520%
Additional Tier 1	XS1808862657	12.04.2018	Perpetual	EUR 300 mn	+538 bp	5.75%	100.00%
Mortgage Pfandbrief (1 st Tap)	A2E4ZK	24.04.2018	04.12.2020	GBP 50 mn	+26 bp ²	1.00%	98.958%
Mortgage Pfandbrief	A2GSSL	15.05.2018	22.05.2024	EUR 500 mn	-9 bp	0.500%	99.912%
Mortgage Pfandbrief	A2GSLV	22.08.2018	30.08.2027	EUR 500 mn	-2 bp	0.625%	98.933%
Mortgage Pfandbrief	A2LQNH	19.09.2018	16.12.2021	GBP 300 mn	+32 bp ²	1.50%	99.802%
Mortgage Pfandbrief	A2LQNK	13.11.2018	22.11.2021	USD 600 mn	+35 bp ³	3.375%	99.603%
Mortgage Pfandbrief	A2LQNP	21.01.2019	29.01.2024	EUR 500 mn	+8 bp	0.25%	99.812%
Senior Preferred	A2LQNQ	31.01.2019	07.02.2023	EUR 500 mn	+80 bp	0.75%	99.679%
Mortgage Pfandbrief (1 st Tap)	A13SWE	31.01.2019	01.03.2022	EUR 100 mn	+2 bp	0.20%	100.74%
Public Sector Pfandbrief (1 st Tap)	A13SWG	05.02.2019	20.04.2035	EUR 100 mn	+17 bp	1.25%	99.476%
Mortgage Pfandbrief (1 st Tap)	A2GSSL	07.02.2019	22.05.2024	EUR 100 mn	-9 bp	0.50%	101.638%
Mortgage Pfandbrief (2 nd Tap)	A13SWE	04.03.2019	01.03.2022	EUR 100 mn	-3 bp	0.20%	100.81%
Public Sector Pfandbrief (2 nd Tap)	A13SWG	04.03.2019	20.04.2035	EUR 150 mn	+14 bp	1.25%	100.057%
Senior Preferred (1 st Tap)	A2LQNQ	06.03.2019	07.02.2023	EUR 250 mn	+72 bp	0.75%	100.004%
Senior Preferred	CH0419041246	15.05.2019	05.06.2023	CHF 125 mn	+65 bp ⁴	0.125%	100.12%
Mortgage Pfandbrief	A2NBJ7	22.05.2019	31.05.2022	USD 600 mn	+32 bp ³	2.50%	99.851%
Mortgage Pfandbrief (1 st Tap)	A2GSLV	12.06.2019	30.08.2027	EUR 100 mn	0 bp	0.625%	104.138%
Senior Preferred	A2NBKK	29.08.2019	05.09.2024	EUR 500 mn	+75 bp	0.125%	99.498%
Mortgage Pfandbrief (3 rd Tap)	A13SWE	10.09.2019	01.03.2022	EUR 50 mn	-0.5 bp	0.20%	101.795%
Mortgage Pfandbrief (1 st Tap)	A2YNVK	25.09.2019	31.05.2022	USD 50 mn	32 bp ³	2.50%	101.619%
Mortgage Pfandbrief	A2YNVM	09.10.2019	16.10.2025	EUR 500 mn	+5 bp	0.01%	101.984%
Senior Preferred	A2YNVU	13.11.2019	21.11.2022	GBP 250 mn	+114 bp ²	1.75%	99.849%
Mortgage Pfandbrief (1 st Tap)	A1X3LT	19.11.2019	21.01.2022	EUR 100 mn	0 bp	1.875%	104.77%
Mortgage Pfandbrief	A2YNVY	14.01.2020	21.01.2028	EUR 750 mn	+5 bp	0.10%	99.992%
Mortgage Pfandbrief (2 nd Tap)	A1X3LT	15.01.2020	21.01.2022	EUR 150 mn	0 bp	1.875%	104.36%
Mortgage Pfandbrief (1 st Tap)	A2LQNP	22.01.2020	29.01.2024	EUR 250 mn	+1 bp	0.25%	101.919%
Senior Preferred	A2YNV3	23.01.2020	28.07.2023	EUR 300 mn	+55 bp	3m-Euribor+90 bp	101.237%
Public Sector Pfandbrief (3 rd Tap)	A13SWG	18.02.2020	20.04.2035	EUR 50 mn	+0 bp	1.25%	116.16%
Mortgage Pfandbrief	A289PQ	24.09.2020	29.09.2023	GBP 500 mn	+38 bp ⁶	SONIA +100 bp	101.844%
Mortgage Pfandbrief	A3H2ZW	13.01.2021	20.01.2023	USD 750 mn	+23bp ³	0.50%	99.93%
Senior Preferred (Green)	A3H2ZX	25.01.2021	02.02.2026	EUR 500 mn	+55 bp	0.10%	100.00%
Mortgage Pfandbrief	A3H2Z8	20.04.2021	27.04.2024	GBP 500 mn	+27 bp ⁶	SONIA +100 bp	102.178%
Mortgage Pfandbrief	A3E5K7	25.08.2021	20.08.2026	EUR 500 mn	+0 bp	0.01%	101.747%
Mortgage Pfandbrief (2 nd Tap)	A2GSLV	26.08.2021	30.08.2027	EUR 50 mn	-1 bp	0.625%	105.890%
Mortgage Pfandbrief (1 st Tap)	A2YNVM	26.08.2021	16.10.2025	EUR 50 mn	-1,9 bp	0.01%	101.880%
Mortgage Pfandbrief (2 nd Tap)	A2YNVM	16.09.2021	16.10.2025	EUR 50 mn	-2 bp	0.01%	101.540%
Mortgage Pfandbrief (3 rd Tap)	A2YNVM	21.09.2021	16.10.2025	EUR 100 mn	-2 bp	0.01%	101.490%
Mortgage Pfandbrief	A3E5KY5	14.10.2021	11.10.2024	USD 750 mn	+20bp ³	0.875%	99.778%
Senior Preferred (Green)	A3T0X22	20.10.2021	27.10.2025	EUR 500 mn	+48 bp	0.25%	99.754%
Senior Preferred (Green)	A3T0X97	12.01.2022	17.01.2025	EUR 750 mn	+42 bp	0.25%	99.798%
Mortgage Pfandbrief	A3TOYD	09.02.2022	14.02.2025	USD 750 mn	+43 bp ⁷	1.875%	99.767%
Mortgage Pfandbrief (1 st Tap)	A3E5K7	17.02.2022	20.08.2026	EUR 50 mn	-3 bp	0.01%	98.70%
Mortgage Pfandbrief	A3TOYH	06.04.2022	13.04.2026	EUR 750 mn	+1 bp	1.00%	99.727%
Mortgage Pfandbrief (2 nd Tap)	A3E5K7	07.04.2022	20.08.2026	EUR 50 mn	-2 bp	0.01%	98.35%
Senior Preferred (Green) (1 st Tap)	A3T0X22	11.04.2022	27.10.2025	EUR 200 mn	+55 bp	0.25%	95.045%
Mortgage Pfandbrief	A30WFO	19.07.2022	26.07.2027	EUR 750 mn	+6 bp	1.75%	99.872%

1 vs. mid-swap 2 vs. 3m GBP-Libor 3 vs. 3m USD-Libor 4 vs. 6m CHF-Libor 5 vs 3m Euribor 6 vs SONIA 7 vs SOFR

Results Q2/H1 2022 (IFRS, pbb Group, unaudited, but reviewed), 9 August 2022

Mandated Ratings



Bank ratings	S&P	
Long-term	BBB+	
Outlook/Trend	Stable	
Short-term	A-2	
Stand-alone rating ¹	bbb	
Long Term Debt Ratings		
“Preferred” senior unsecured Debt ²	BBB+	
“Non-preferred” senior unsecured Debt ³	BBB-	
Subordinated Debt	BB+	
Pfandbrief ratings		Moody's
Public Sector Pfandbrief		Aa1
Mortgage Pfandbrief		Aa1

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1 S&P: Stand-alone credit profile 2 S&P: "Senior Unsecured Debt" 3 S&P: "Senior Subordinated Debt"

Definition of borrower classifications

Borrower classification	Definition
Sovereign	Direct and indirect obligations of Central Governments, Central Banks and National Debt Agencies
Sovereign (related)	Indirect obligations of Non Sovereigns with an explicit first call guarantee by a Sovereign
Regional Government	Direct and indirect obligations of Regional, Provincial and Municipal Governments
Regional Government (related)	Indirect obligations of Non Regional Government with an explicit first call guarantee by a Regional Government
Public Sector Enterprise	Direct obligations of administrative bodies and non commercial/non-profit undertakings
Public Sector Enterprise (related)	Indirect obligations of Non Public Sector Enterprise with an explicit first call guarantee by a Public Sector Enterprise
Financial Institution	Direct and indirect obligations of Universal Banks, Investment Banks, Mortgage Institutions, Brokerages and other banks or Basel regulated institution
Corporation	Direct and indirect obligations of enterprises, established under corporate law and operating in a for profit or competitive environment
Structured Finance	Obligations of an SPV which references the risk of an underlying pool of securitised assets, either synthetically via CDS or directly, the tranches issued by the SPV have different seniority to each other
Supranational	Direct obligations to international Organisations and International Investment and Development Banks
Other	Direct obligations to Individuals

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